

Communication Under the Microscope

The Theory and Practice of
Microanalysis

P E T E R B U L L



Communication Under The Microscope The Theory And Practice Of Microanalysis

Victor M. Corman



Communication Under The Microscope The Theory And Practice Of Microanalysis:

Communication Under the Microscope Peter Bull, 2002-09-26 Social interaction in recent years has become the focus of systematic scientific research in a wide variety of academic disciplines In Communication under the Microscope Peter Bull shows how communication has become an object of study in its own right which can be dissected in the finest detail through the use of film and recording technology In so doing he provides a clear and valuable introduction into the theory and practice of microanalysis Bull argues that microanalysis is both a distinctive methodology and a distinctive way of thinking about communication He then focuses on the two principal elements of face to face communication speech and non verbal behaviour Communication in particular social contexts is also addressed with related chapters on gender and politics Finally the practical aspects of microanalysis are discussed This unique and thorough review of microanalysis integrates different approaches and draws together research literature which is often diverse and disparate Presented in a clear and focused style this book will be of interest to psychologists social scientists and all students and researchers in the field of communication Communication is central to many aspects of human life yet it has only recently become the focus of systematic scientific investigation within a wide variety of academic disciplines Communication has now become an object of study in its own right and can be dissected in the finest detail with the use of recording technology film audiotape and videotape This approach has become known as microanalysis and forms the principal theme of Communication under the Microscope

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The Microanalysis of Political Communication Peter Bull, 2003-12-08 This analysis of political

speeches and televised political interviews in the UK based on the Annual Party Conferences 1996 2000 and the last five general elections 1983 2001 evaluates the interview skills of politicians and political interviewers investigates how and why politicians equivocate and handle interruptions and examines the nature of applause both invited and uninvited in political speeches

Skilled Interpersonal Communication Owen Hargie, 2016-10-04 There is a fundamental powerful and universal desire amongst humans to interact with others People have a deep seated need to communicate and the greater their ability in this regard the more satisfying and rewarding their lives will be The contribution of skilled interpersonal communication to success in both personal and professional contexts is now widely recognised and extensively researched As such knowledge of various types of skills and of their effects in social interaction is crucial for effective interpersonal functioning Previous editions have established Skilled Interpersonal Communication as the foremost textbook on communication This thoroughly revised and expanded 6th edition builds on this success to provide a comprehensive and up to date review of the current research theory and practice in this popular field of study The first two chapters introduce the reader to the nature of skilled interpersonal communication and review the main theoretical perspectives Subsequent chapters provide detailed accounts of the fourteen main skill areas namely nonverbal communication reinforcement questioning reflecting listening explaining self disclosure set induction closure assertiveness influencing negotiating and interacting in and leading group discussions Written by one of the foremost international experts in the field and founded solidly in research this book provides a key reference for the study of interpersonal communication This theoretically informed yet practically oriented text will be of interest both to students of interpersonal communication in general and to qualified personnel and trainees in many fields

Analyzing Genres in Political Communication Piotr Cap, Urszula Okulska, 2013-07-16 Featuring contributions by leading specialists in the field the volume is a survey of cutting edge research in genres in political discourse Since as is demonstrated political genres reveal many of the problems pertaining to the analysis of communicative genres in general it is also a state of the art addition to contemporary genre theory The book offers new methodological theoretical and empirical insights in both the long established genres speeches interviews policy documents etc and the modern rapidly evolving generic forms such as online political ads or weblogs The chapters which engage in timely issues of genre mediatization hybridity multimodality and the mixing of discursive styles come from a broad range of perspectives spanning Critical Discourse Studies pragmatics cognitive psychology sociolinguistics applied linguistics and media studies As such they constitute essential reading for anyone seeking an interdisciplinary yet coherent research agenda within the vast and complex territory of today's forms of political communication

The Psychology of Political Communication Peter Bull, Maurice Waddle, 2023-06-05 Contemporary politics is mass communication politics Politicians are not only seen and heard they are seen and heard in close up through television appearances speeches interviews and on social media In this book the authors analyse the ways in which politicians communicate with each other the media and the

electorate they also discuss the implications of contemporary political discourse on the democratic process as a whole. Politicians in interviews are typically castigated for their evasiveness. However, microanalytic research shows that there is more to political discourse than this apparent ambiguity. This book reveals how equivocation, interruptions and personal antagonism can offer valuable insights into a politician's communicative style. The authors review their empirical research not only on political interviews but also on speeches, parliamentary debates and political journalism. Further insights include how political speakers interact with their audiences, how party leaders engage in adversarial discourse at PMQs and how the spoken messages of politicians can be affected by modern journalistic editing techniques. Thereby, this research generates greater awareness of communicative practices in a diverse range of political contexts. While the interviews and parliamentary debates analysed pertain to UK politics, the speeches also draw on the USA and European and Far Eastern nations. This engaging book is a fascinating resource for students and academics in psychology, politics, communication and other related disciplines such as sociology and linguistics. The research is also extremely relevant to policy makers and practitioners in politics and political journalism.

The Handbook of Communication Skills Owen Hargie, 2006-10-16. The Handbook of Communication Skills is recognised as one of the core texts in the field of communication. This thoroughly revised and updated third edition arrives at a time of considerable growing interest in this area, with recent research showing the importance of communication skills for success in many walks of life. The book's core principle, that interpersonal communication can be conceptualized as a form of skilled activity, is examined in detail, and a comprehensive transactional model of skilled communication is presented, which takes into account current conceptual and research perspectives. This book provides a comprehensive analysis of research theory and practice in the key skill areas of communication, such as non-verbal communication, persuasion, leadership, assertiveness, self-disclosure, listening and negotiation. Each chapter is written by a recognised authority in that particular specialism, among them world leaders in their particular fields. In the ten years since the last edition, a large volume of research has been published and the text has been comprehensively updated by reviewing this wealth of data. In addition, a new chapter on persuasion has been added, one of the areas of most rapid growth in social psychology and communication. The Handbook of Communication Skills represents the most significant single contribution to the literature in this domain. It will be of continued interest to researchers and students in psychology and communication, as well as in a variety of other contexts, from vocational courses in health, business and education to many others such as nursing and social work, whose day-to-day work is dependent on effective interpersonal skills.

Communication Skills for Effective Management Owen Hargie, David Dickson, Dennis Tourish, 2017-03-14. It is now widely recognized that communication is at the very heart of effective management. There is therefore an ever-expanding demand for valid and generalizable information on how best to relate to people in organizational contexts. Communication Skills for Effective Management meets this demand. It demonstrates how, for managers to be successful, they need to employ a range of

key communication skills styles and strategies The contents are based upon the authors considerable experiences of researching teaching and consulting in a range of private and public sector organisations From their academic and real world involvement they have identified the core skills of effective management presented in an academically rigorous yet student friendly way the reader is encouraged to interact with the material covered Each chapter contains a series of boxed text diagrams tables and illustrations which summarise core points Exercises are also provided to enable managers to put the material reviewed into practice All of this is underpinned and supported by a firm foundation of research findings This will be an excellent text for undergraduate business and management students studying business communication and MBA students Practising managers will also find this book to be an invaluable resource

Questioning and Answering Practices across Contexts and Cultures Cornelia Ilie, 2021-07-26 This book showcases innovative research about the multi functional and dynamic interrelatedness of questioning and answering practices in institution and culture specific interactions ranging from under explored to extensively researched ones South Korean talk shows Japanese interviews Chinese news interviews police civilian interactions in the USA Italian interviews and courtroom examinations Japanese parliamentary debates and Prime Minister s Questions in the UK Parliament Challenging the view that questions are asked with the purpose of seeking information and eliciting answers these studies open up new research avenues through insightful investigations and critical scrutiny that problematize the question answer paradigm through which meanings are conveyed negotiated and or contested and through which relationships are established maintained and or challenged Significant findings show that questioning and answering strategies are shaped by the specific norms and constraints of particular communities of practice while at the same time they are shaping the very same communities of practice This book will appeal to interdisciplinary scholars and practitioners across the linguistic media political legal and social sciences

Political Communication Mirko A. Demasi, Shani Burke, Cristian Tileagă, 2021-02-04 This book explores discursive psychological empirical research in the context of political communication Drawing together a well established field of study and a variety of discursive psychology approaches the authors confront the theoretical and practical challenges that discursive psychology and political communication studies face today Using a diverse range of approaches including the analysis of TV shows cartoons social media groups and blogs face to face verbal interaction political rhetoric and mainstream news reports the authors explain the ways in which discursive psychology can offer insight into the nature of contemporary political communications The book offers timely and international reflections on the context of online political communication Brexit rhetoric prejudice discourse and political persuasion showcasing the analytical acumen and empirical insight that can be gleaned from discursive psychology methods Political Communication Discursive Perspectives highlights the value of contributions from outside English speaking academia and is essential reading for academics researchers and students interested in political communication or discursive psychology

Cybernetic Approach to Project Management Bogdan Lent, 2014-07-08 This book

attempts to reflect the project reality as closely as possible covering the ISO 21500 2012 standard that has just been introduced and the benefits from the best contributions worldwide and also providing the concise yet powerful tool box It shall be easy to use and intuitively supportive of project managers So far evidence indicates that these targets are successfully met One of its key recognitions and in consequence a distinctive feature of this book is the impact that the project manager s personality has on the fate of the project The project manager s successful self management in work life and in leadership processes should be considered as important in any endeavor as all other project management processes covered by the new standards and guidelines

Nonverbal Communication Judith A. Hall, Mark L. Knapp, 2013-01-30 The current volume featuring 28 contributions from cutting edge researchers emphasizes uses purposes origins and consequences of nonverbal communication in the lives of individuals dyads and groups in other words the behaviour of human beings As such the volume as a whole is not just about communication systems per se nor the impact on humans of the physical environment whether built or natural Instead the volume focuses on humans engaging in nonverbal communication and the communicative and psychological aspects of this behaviour Nonverbal behaviour is an inclusive category and includes all emitted nonverbal behaviour that may be subject to interpretation by others whether the behaviour is intentionally produced or not This panoramic volume edited by two of the world s leading authorities on nonverbal communication contains 28 essays presenting the state of the art in the domain of nonverbal behaviour study Reginald B Adams Jr Tamara D Afifi Peter Andersen Sarai Blincoe Ross W Buck Peter Bull Judee K Burgoon Vanessa L Castro Ga tan Cousin Amanda Denes M Robin DiMatteo John P Doody John F Dovidio Marshall Duke Hilary Anger Elfenbein Jos Miguel Fernandez Dols Mark G Frank Jillian Gannon Robert Gifford Laura K Guerrero Sarah D Gunnery Amy G Halberstadt Judith A Hall Jinni A Harrigan Monica J Harris Hyisung C Hwang Jessica Kalchik Arvid Kappas Mark L Knapp Eva Krumhuber Ravi S Kudesia Dennis K ster Marianne LaFrance Jessica L Lakin Leslie Martin David Matsumoto Joann M Montepare Anthony J Nelson Stephen Nowicki Alison E Parker Sona Patel Miles L Patterson Stacie R Powers Kevin Purring Klaus Scherer Marianne Schmid Mast Michael A Strom Elena Svetieva Joseph B Walther Benjamin Wiedmaier Leslie A Zebrowitz

Political Psychology Cristian Tileagă, 2013-10-03 This book provides an introduction to political psychology through a focus on European politics and topics It describes a style of doing political psychology in Europe that has developed out of dialogue with as well as critique of North American approaches By emphasising the theoretical and methodological diversity of political psychology the book is intended to contribute to a greater understanding of the strength and utility of the field Opens up and extends the study of political psychology to a variety of socio political contexts and manifestations of political behaviour Clearly outlines the usefulness and promises of distinctive critical approaches in social and political psychology Explicitly considers the role of language communication identity and social representations in the construction of political meanings Political Psychology will appeal to upper level students and scholars who seek to extend their knowledge of the

complex relationship between psychology politics and society Language, Discourse and Social Psychology A. Weatherall, B. Watson, C. Gallois, 2007-03-28 Language and communication are central features of social behaviour So it is somewhat surprising that the social psychological study of this area has a relatively short history In this book a leading group of scholars overview the history theories and methods of the field and showcase the latest developments in cutting edge empirical work *Japanese Politicians' Rhetorical and Indirect Speech* Ken Kinoshita, 2023-08-31 This book presents a new approach to the analysis of political psychology political culture and communication Using data from Japanese political interviews and parliamentary deliberations it reveals how Japanese politicians address their audience In addition to analyzing the use of verbal political rhetoric the book shows that nonverbal communication is highly relevant as well In a context where political leaders are becoming increasingly important identifying the techniques used by Japanese politicians especially facial expressions hand gestures and other forms of body language to gain support from the audience leads us to consider communication practices of political leaders around the world Politicians adopt different communication styles based on their specific electoral system The more single seat constituency political candidates use rhetoric the greater their chance of appealing to voters In addition the use of personal experiences and others speech quotations function as effective political rhetoric further attracting the audience's attention In short this book presents a more comprehensive and holistic picture of political rhetoric than usually offered by other studies of political communication *Analysing Digital Interaction* Joanne Meredith, David Giles, Wyke Stommel, 2021-05-03 This book investigates interaction focused scholarship on online communication It focuses on a broad range of online contexts including social media dating apps online comments instant messaging and video mediated interaction Bringing together experts from a variety of scholarly backgrounds chapters demonstrate how different microanalytic methods including conversation analysis membership categorization analysis and discursive psychology can be applied to online communication The book also goes on to address ethical methodological and theoretical issues of analysing online social interaction With the explosion of the use of online platforms for everyday and institutional interaction this book is a timely collection which explores the current state of the field and considers future directions for microanalysis of online communication *Encyclopedia of Human Behavior*, 2012-01-31 The Encyclopedia of Human Behavior Second Edition Three Volume Set is an award winning three volume reference on human action and reaction and the thoughts feelings and physiological functions behind those actions Presented alphabetically by title 300 articles probe both enduring and exciting new topics in physiological psychology perception personality abnormal and clinical psychology cognition and learning social psychology developmental psychology language and applied contexts Written by leading scientists in these disciplines every article has been peer reviewed to establish clarity accuracy and comprehensiveness The most comprehensive reference source to provide both depth and breadth to the study of human behavior the encyclopedia will again be a much used reference source This set appeals to public corporate university and

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International Developments in Investigative Interviewing Tom Williamson,Becky Milne,2013-01-11 This book examines international developments in investigative interviewing It analyses the cases and other factors leading to the paradigm shift in a number of countries it considers issues that are of current interest to practitioners and academics including the continuing calls for the use of torture whether it is possible to detect deception and the contribution of investigative interviewing methods to concepts of therapeutic and restorative justice The book responds to the recognition that there are currently no international human rights instruments that relate specifically to custodial questioning whilst also offering a critical analysis of the attempts to influence investigator and prosecutor behaviour by recourse to human rights This book will be essential reading for practitioners designing and delivering investigative interviewing training programmes as well as academics and students studying international criminal justice

Face-to-Face Communication over the Internet Arvid Kappas,Nicole C. Krämer,2011-06-16 Social platforms such as MySpace Facebook and Twitter have rekindled the initial excitement of cyberspace Text based computer mediated communication has been enriched with face to face communication such as Skype as users move from desktops to laptops with integrated cameras and related hardware Age gender and culture barriers seem to have crumbled and disappeared as the user base widens dramatically Other than simple statistics relating to e mail usage chatrooms and blog subscriptions we know surprisingly little about the rapid changes taking place This book assembles leading researchers on nonverbal communication emotion cognition and computer science to summarize what we know about the processes relevant to face to face communication as it pertains to telecommunication including video conferencing The authors take stock of what has been learned regarding how people communicate in person or over distance and set the foundations for solid research helping to understand the issues implications and possibilities that lie ahead

The Social Science Encyclopedia Adam Kuper,2004-10-14 The Social Science Encyclopedia first published in 1985 to acclaim from social scientists librarians and students was thoroughly revised in 1996 when reviewers began to describe it as a classic This third edition has been radically recast Over half the entries are new or have been entirely rewritten and most of the balance have been substantially revised Written by an international team of contributors the Encyclopedia offers a global perspective on key issues within the social

sciences Some 500 entries cover a variety of enduring and newly vital areas of study and research methods Experts review theoretical debates from neo evolutionism and rational choice theory to poststructuralism and address the great questions that cut across the social sciences What is the influence of genes on behaviour What is the nature of consciousness and cognition What are the causes of poverty and wealth What are the roots of conflict wars revolutions and genocidal violence This authoritative reference work is aimed at anyone with a serious interest in contemporary academic thinking about the individual in society

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