COACHING Plain & Simple

Solution-focused Brief Coaching Essentials

Peter Szabó | Daniel Meier | Kirsten Dierolf



READ BY WALTER DIXON

Andrew Armatas

Coaching Plain and Simple Peter Szabo, Daniel Meier, 2009-07-07 Several illustrating graphs and symbols give the book an easy to read light touch Coaching Plain & Simple: Solution-focused Brief Coaching Essentials Kirsten Dierolf, Daniel Meier, Peter Szabó, 2009-03-30 An easy to read pocket sized primer on brief coaching basics This is a highly practical and condensed introduction to solution focused coaching offering a simple and clear structure for coaching sessions that is easy to learn Content is illuminated through exemplary dialogues from real coaching sessions and bullet point toolboxes for greater variety of choice Narrative explanations create a helpful framework for understanding the general idea of coaching and the practicalities of the solution focused approach Several illustrating graphs and symbols give the book an easy to read light touch The book targets beginners in coaching who are looking for simple guidance and step by step ideas in their learning process Topics include What is coaching Coaching simple concise and effective Overview Major elements of the coaching conversation Contracting before you start Coaching agreement for the first session Preferred Future Resources and forerunners of solutions Small steps and clues of upcoming progress Session conclusion Follow up sessions Brief coaching of executives three examples Beyond technique continuous learning as a coach Solutions Focus, 3rd edition Mark McKergow, 2024-09-03 Solutions Focus Practice is transforming coaching consulting and leadership in organisations all over the world A powerful yet simple approach to positive change a solutions focus approach to people problems explores what works in a given situation and aims do more of it The Solutions Focus is the definitive guide to this revolutionary yet practical alternative to conventional wisdom It demonstrates how the unique SIMPLE method of working sidesteps the search for the causes of trouble and heads directly for the solution Today national solutions focus associations around the world from Sweden to Australia base their training on the methods explained here Solutions focus is in widespread use by consultants coaches facilitators and managers It can be applied at one to one group or organisational levels Applications include health and wellbeing sales and negotiation team building and leadership performance management organisational strategy and even peace building and climate resilience This long awaited new edition of The Solutions Focus is fully revised and updated for today s executive career and life coaches Including the transformative OSKAR coaching framework one of the most used throughout the coaching world Revisions to this acclaimed book include updates throughout to position it in the contemporary landscape Next generation developments are fully covered including new research on embodiment and experience the role of hosting rather than directing and the importance of detail New case studies from around the world including Nestle Kraft Tate and Canon continue the book s legacy of learning from real cases by looking closely at what happens and how it works Finally new material exploring improvisation and co constructed stories completes the update and will ensure this book remains the leader in its field for generations to come Schema Coaching Iain McCormick, 2024-12-24 Schema Coaching is an informative guide for coaches providing readers with a powerful and

evidence based approach to dealing with persistent personal difficulties Schema coaching has a strong foundation in schema therapy which has been used in many parts of the world for over 20 years as a highly successful approach for helping clients with anxiety and depression as well as more severe personality disorders. The book provides clear practical guidelines illustrative case studies and reflective practice exercises to those who wish to implement a range of schema techniques when coaching with the non clinical population The book is in two parts the first is primarily designed for coaches that do not have clinical counselling or psychotherapy training and the second includes more advanced techniques which are designed for coaches with this type of training or qualifications It also clearly sets out the ethical steps any coach should undertake before using therapeutic techniques with a client This will be an informative and engaging resource in a new and extremely important area of coaching suitable for coaches coaching psychologists coaching educators and anyone with a general interest in this topic Coaching as a Leadership Style Robert F. Hicks, PhD., 2013-08-15 The healthcare environment is in flux On the one hand doctors are being driven into ever larger group practices by increasing regulatory and administrative burdens and the need for greater negotiating power At the same time growing infrastructure costs and the threat of payment reform is pushing them into closer alignment with hospital systems This rapidly changing environment requires a more sophisticated set of leadership skills This book introduces a unique and practical coaching style as a way of interacting with colleagues managing direct reports helping others solve problems responding to change making effective choices and developing professionally It draws from four evidence based models for interacting with others and facilitating change solution focused therapy cognitive behavioral therapy motivational interviewing and transactional analysis and reframes them so that they are congruent with managerial and leadership terminology and provide a practical set of methods and tools for today s healthcare leader GET Feedback Martha Elford, Heather Smith, Susanne James, 2024-06-01 A powerful and rich resource of great ideas that will move the debates about feedback into the most worthwhile areas John Hattie PhD University of Melbourne Victoria Australia Perfect for special education teacher preparation faculty coordinators and administrators GET Feedbackprovides examples activities and support for integrating and aligning feedback instruction demonstrating the importance of putting the adult learner as the feedback recipient at the center of every feedback opportunity Written in an approachable easy to read format this text is the first book to specifically examine feedback for adult learners Drs Martha D Elford Heather Haynes Smith and Susanne James use the G E T Model give exhibit teach to provide structure for feedback through four domains specificity immediacy purposefulness and constructiveness GET Feedback combines Adult Learning Theory with education research to provide a comprehensive integrated framework to teach feedback in special education teacher preparation This text will improve how special education teacher educators GET feedback across courses and programs Logbook for Coaches Daniel Meier, 2013-09-09 One of the best ways to enhance your coaching style is to analyze carefully your coaching sessions With the Logbook Coaching in your hands you have a

wonderful opportunity to do exactly this think about your own work to reach a higher quality **Brief Coaching for Lasting Solutions** Insoo Kim Berg, Peter Szabó, 2005-10-17 Like so many helping professionals today coaches are discovering that the most effective treatment plan is not always the one that takes the most time Perhaps more so than in any other situation coaching allows practitioners to quickly forge collaborative relationships with their clients and help them maximize their performance in work and in life Brief Coaching for Lasting Solutions teaches coaches how to conduct conversations that are most useful to clients in achieving their goals within a brief period of time. The authors two of the leading practitioners of the brief coaching method masterfully guide readers through the steps of this process from the initial meeting to follow up sessions to troubleshooting setbacks while illustrating essential skills with ample case examples This book is written for coaches who want to reduce the time it takes to provide effective coaching while making the best use possible of resources the client brings to the table At the same time it is written for the benefit of today s clients so many of whom want to avoid coaching that is time intensive and costly and instead seek coaching that is organized efficient and affordable Whether your clients seek a solution to a specific problem or strive toward a more general life goal this invaluable resource will put you on the path to brief coaching success Los Angeles Magazine ,2003-11 Los Angeles magazine is a regional magazine of national stature Our combination of award winning feature writing investigative reporting service journalism and design covers the people lifestyle culture entertainment fashion art and architecture and news that define Southern California Started in the spring of 1961 Los Angeles magazine has been addressing the needs and interests of our region for 48 years The magazine continues to be the definitive resource for an affluent population that is intensely interested in a lifestyle that is uniquely Southern Californian **Brief Coaching** Chris Iveson, Evan George, Harvey Ratner, 2012-03-15 Brief Coaching offers a new approach to coaching by considering how the client will know when they have reached their goal and what they are already doing to get there The coach aims to work towards the solution rather than working away from the problem so that the client's problem is not central to the session but instead the coach and the client work towards the client's preferred future This book employs case examples and transcripts of sessions to offer guidance on looking for resources rather than deficits exploring possible and preferred futures examining what is already contributing to that future treating clients as experts in all aspects of their lives This practical guide includes summaries and activities for the coach to do with the client and will therefore be a useful tool for both new and experienced coaches as well as therapists Working Mother ,2001-10 The magazine that helps branching into coaching who want to add to their existing skills career moms balance their personal and professional lives Solution Focused Life Coaching, Simplified Charles Sanderfur, 2014-09-04 Life Coaching brings the best out in people no question about Well coached people are more successful plain and simple Solution Focused Life Coaching Simplified offers an easily applied method for anyone to become highly effective as a life career and executive coach It is especially helpful as a self help guide elevating you to high levels of

personal achievement Apply the simple principles and strategies in this book and you will quickly learn to help anyone become much more effective in business career and life Full of great examples from some of the most successful coaches in sports and life this is a must read for the person who has never coached the veteran life coach and anyone wanting to reach Solution Focused Coaching in Practice Bill O'Connell, Stephen Palmer, Helen Williams, 2012 Solution his greatest dreams Focused Coaching in Practice a practical how to guide that provides an invaluable overview of Solution Focused Coaching skills and techniques Reflecting upon published research on the solution focused approach Bill O Connell Stephen Palmer and Helen Williams bring their own experiences of Solution Focused Coaching together with others in the field to cover topics such as the coach coachee relationship the role of technology in coaching inclusive coaching group and team coaching practical issues and skills Incorporating coachee case studies worksheets practice tips and discussion points the skills strategies and techniques in this book are straightforward to apply and can be used in most coaching settings This practical book is essential reading for experienced personal or executive coaches managers considering introducing a new and better coaching culture for their staff and for those just starting out on their coaching journey **EBOOK: Brief Strategic** Coaching: The Problem Resolution Process that Ins pired Brief and Solution-focused Thinking Andrew Armatas, 2021-07-05 Brief Strategic Coaching offers coaches a different process for rapid problem resolution and change The book guides readers to identify problematic attempts at solutions to get unstuck and reach their goals by breaking free from the vicious cycle of the more I try to solve a problem the worse it gets Instead the new solution is often radically different to the original one and brief strategic coaching supports successful implementation of these new actions Coaches can use this book to Integrate brief strategic coaching with their current methods of working Understand and assess current solution attempts by coachees Support coachees to escape the cycle of problem maintenance Adjust problem perceptions and develop new solution strategies with the coachee This book offers a fresh and practical take on a classic idea making it an essential addition to the bookshelves of coaches and management leaders globally I wish I d had my hands on this before my leader clients certainly would have benefited A highly valuable addition to the coach's toolkit Liz Hall Editor of Coaching at Work magazine Author of Mindful Coaching and Coach Your Team Engaging and practical this book is an invaluable guide for coaches and practitioners who work with clients wishing to break free from ineffective problem solving strategies Dr Christiana Iordanou Lecturer in Psychology University of Kent Co author of Values and Ethics in Coaching I highly recommend this book to everyone who is interested in learning to apply the strategic approaches of Milton Erickson in coaching Bernhard Trenkle President ISH International Society of Hypnosis Member BOD of Milton Erickson Foundation Phoenix Andrew Armatas is an Australian born executive coach and psychologist with background experience in brief approaches to change and corporate mental health A founding member of the International Society for Coaching Psychology his expertise lies in mental training skills suggestive techniques and brief strategic principles in corporate and coaching

contexts Brief Strategic Coaching: The Problem Resolution Process that Inspired B Rief and Solution-focused **Thinking** Andrew Armatas, 2021-07-05 Brief Strategic Coaching offers coaches a different process for rapid problem resolution and change The book guides readers to identify problematic attempts at solutions to get unstuck and reach their goals by breaking free from the vicious cycle of the more I try to solve a problem the worse it gets Instead the new solution is often radically different to the original one and brief strategic coaching supports successful implementation of these new actions Coaches can use this book to Integrate brief strategic coaching with their current methods of working Understand and assess current solution attempts by coachees Support coachees to escape the cycle of problem maintenance Adjust problem perceptions and develop new solution strategies with the coachee This book offers a fresh and practical take on a classic idea making it an essential addition to the bookshelves of coaches and management leaders globally I wish I d had my hands on this before my leader clients certainly would have benefited A highly valuable addition to the coach s toolkit Liz Hall Editor of Coaching at Work magazine Author of Mindful Coaching and Coach Your Team Engaging and practical this book is an invaluable guide for coaches and practitioners who work with clients wishing to break free from ineffective problem solving strategies Dr Christiana Iordanou Lecturer in Psychology University of Kent Co author of Values and Ethics in Coaching I highly recommend this book to everyone who is interested in learning to apply the strategic approaches of Milton Erickson in coaching Bernhard Trenkle President ISH International Society of Hypnosis Member BOD of Milton Erickson Foundation Phoenix Andrew Armatas is an Australian born executive coach and psychologist with background experience in brief approaches to change and corporate mental health A founding member of the International Society for Coaching Psychology his expertise lies in mental training skills suggestive techniques and brief strategic principles in corporate and coaching contexts Solution-Focused Brief Coaching as an Executive Coaching Intervention Tonia M. Richardson, 2010 **The Solutions Focus** Mark McKergow, 2011-02-22 This is a new and updated edition of this acclaimed first business book on the powerful simple yet subtle approach to positive change in people teams and organisations Used around the world by a wide range of people professions and organisations the first edition has now sold nearly 10 000 copies and been translated into 7 languages Including new chapters reflecting the increasing importance of coaching and the solutions focus movement in the business environment this wide ranging book is filled with all the most important ideas case examples and practical tips for managers facilitators and consultants Proven in many fields and with a distinguished intellectual heritage The Solutions Focus provides a simple and direct route to progress in your organisation It focuses on solutions not problems in between the action is in the interaction make use of what s there possibilities past present and future and language Every case is different The trouble with traditional approaches to people problems is that they assume a straightforward relationship between cause and effect between a problem and its solution A solutions focused approach sidesteps the search for the causes of a problem and heads straight for the solution showing you how to envisage your

preferred future and guickly takes steps forward The authors present a set of practical techniques including specific forms of questioning that lead to immediate action and results They show how to identify what is working in your organisation and amplify it to make useful changes to focus on what is possible rather than what is intractable and how to be solution focused not solution forced Coaching Starter Kit Coachville.com, 2003-06-24 Easy to photocopy or modify to suit your own practice The Coaching Starter Kit is a complete toolkit of coaching basics and advice that will equip you well as you enter the coaching field For therapists consultants and other service professionals interested in learning how to expand their practices by offering coaching services as well as non therapists interested in developing a coaching business The Coaching Starter Kit is an essential comprehensive all in one toolkit to help you get started in coaching Culled from the extensive resources of CoachVille com a leader in the coaching field this book includes over 150 fundamental and practical forms. The material in this book addresses the nuts and bolts of coaching the coaching process practice design attracting clients session agendas and discussion topics sample client data sheets and agreements client questionnaires communication advice budget planning and financial upkeep coaching niches marketing and PR tips workshop and conference suggestions as well as a wide collection of goal oriented and issue specific client worksheets Coaching A to Z Haesun Moon, 2022-03-08 Your indispensable guide for coaching mastery Language is a powerful tool that can unite engage and move people to action It s all in what you choose to say and how you say it In this practical accessible guide to having more powerful conversations leading evidence based coaching expert Haesun Moon offers a set of powerful words or phrases one for every letter of the alphabet to help you move others toward greater purpose and accomplishment Based on her extensive research with the University of Toronto and Harvard Medical School Moon shows you how to apply each of these concepts to transform the way you relate to others and empower them to strive for and achieve better outcomes Each entry includes an inspiring real life example and reflection questions to help you put it into action in your own life and in the lives of people around you Whether you re a leader in business education healthcare the public or non profit sector or even in your family the ability to coach others and support them in achieving their goals is an integral skill one of the most important skills you can master A guide to return to again and again Coaching A Z is an indispensable tool for anyone seeking to master the art of coaching and leadership Solution-focused coaching: managing people in a complex world Anthony M. Grant, 2003

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