

# **Hard Skills**

# vs. Soft Skills

# What are hard skills?

Hard skills are measurable, job-specific skills that are often proven by a degree, certificate, or training.

# What are soft skills?

Soft skills are fluid, universal skills that are difficult to define, but vital to interpersonal relationships and workplace performance.

# Examples:



Speaking a foreign language



**Balancing a budget** 



Coding

# Examples:



Communication



Leadership



Critical thinking



# **Funny Business Build Your Soft Skills Through Comedy**

**Daniel Farb, Bruce Gordon** 

#### Funny Business Build Your Soft Skills Through Comedy:

**Funny Business** Bill Connolly, 2013-07-11 Laughter they say is the best medicine Well it also happens to be a pretty effective tool in the workplace Most people would not associate the world of comedy with corporate America but surprisingly there are many lessons that comics can teach executives and those looking to build a career Comedy is about communication and relating to your audience and ultimately so is business Still in today s market companies emphasize a skill set heavy in technology which often leads to a workforce that is lacking in the softer more intangible skills needed to succeed Business just like comedy and everything else in the world is still about people This book is also about people Written by Bill Connolly a branding expert and professional improvisational comedian Funny Business outlines comedy lessons that can be applied to other areas of your professional and personal life Over 50 individuals are featured in the text including 10 in depth case studies with comedians executives professors a dating coach and even America's first Chief Comedy Officer Funny Business will help you to improve your professional and interpersonal relationships to position you for success no matter what your goals might be And you won t even ever have to get on stage to do it What people are saying about Funny Business Funny Business helps people develop the critical soft skills they need to increase their communication networking and leadership expertise By combining his experiences in comedy and business Bill Connolly gives readers the tools to better understand people and themselves I would recommend this book to anyone looking to achieve the life that they want and have fun doing it Susan RoAne keynote speaker and author of the classic How To Work a Room r and Face To Face How To Reclaim The Personal Touch Funny Business should be required reading for everyone but especially for students It shows us that it is not only possible that fun can co exist with success it s practically a pre requisite Andy Aylesworth PhD Associate Professor of Marketing Bentley University Improvisational Comedian Bill has a great love for and knowledge of improv comedy life and it shows in the way he links it all to business His writing is insightful entertaining and educational This is a thought provoking book communicated through a truly authentic voice Buy it or die trying Bob Kulhan Co Founder of Business Improvisation and Baby Wants Candy Improviser Writer Actor Teacher Funny Business: Building Soft Skills Through Comedy,

Funny Business Cherie Kerr,2006 The Success Disconnect Bill Connolly,2015-10-13 What makes you successful Most people struggle to answer this question because the concept of success is exceptionally complex and individually defined Still society has for generations used the same three pronged one size fits all approach to measuring the success of a human life money power and honors While this makes for a simple definition it fails to accurately capture the unique and personal journey that each of us takes to find our success Exacerbated by this age of technology and constant connectedness the gap in societal and personal success measurement can lead many to worry that their lives aren t as successful as their peers Using case studies of individuals who have overcome enormous obstacles to achieve unique versions of success The Success Disconnect illustrates the idea that it is never too late to change course and that YOU are the sole architect and evaluator of

your life s journey Written by Bill Connolly a branding expert professional improvisational comedian and author of the book Funny Business Build Your Soft Skills Through Comedy Named by Forbes as one of Three Books That May Make You Rethink Your Career The Success Disconnect offers a malleable blueprint that anyone can use to create a life that makes them feel happy fulfilled and ultimately successful By the end readers will have a refreshed perspective on their place in the world and a clear path to pursue their purpose What people are saying about The Success Disconnect The Success Disconnect will show you why there is no linear career path anymore and that you need to focus on meaningful work instead of just money to achieve happiness in your own life Dan Schawbel New York Times bestselling author Serial Entrepreneur and Forbes Columnist In our pursuits of fulfillment at work we rarely stop to ask ourselves what success means and why we work in the first place Bill brilliantly challenges that status quo while drawing from unconventional sources to answer the question that matters most what is success Arthur Woods Co Founder of Imperative Finding success today is complicated It s always easy for individuals and businesses to come up with new ideas and approaches the hard part is letting go of routines and processes that worked in the past but are now stale This book identifies a new blueprint for people to become comfortable with discomfort and challenge themselves to find personal success Bryant Pfeiffer Vice President Club Services Major League Soccer For anyone looking to create a life of meaning purpose and impact The Success Disconnect is the book filled with vivid stories that will show you how to get it done Erica Dhawan co author of Get Big Things Done and CEO of Cotential

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# **Table of Contents Funny Business Build Your Soft Skills Through Comedy**

- 1. Understanding the eBook Funny Business Build Your Soft Skills Through Comedy
  - The Rise of Digital Reading Funny Business Build Your Soft Skills Through Comedy
  - Advantages of eBooks Over Traditional Books
- 2. Identifying Funny Business Build Your Soft Skills Through Comedy
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Funny Business Build Your Soft Skills Through Comedy
  - User-Friendly Interface
- 4. Exploring eBook Recommendations from Funny Business Build Your Soft Skills Through Comedy
  - Personalized Recommendations
  - Funny Business Build Your Soft Skills Through Comedy User Reviews and Ratings
  - Funny Business Build Your Soft Skills Through Comedy and Bestseller Lists

- 5. Accessing Funny Business Build Your Soft Skills Through Comedy Free and Paid eBooks
  - Funny Business Build Your Soft Skills Through Comedy Public Domain eBooks
  - Funny Business Build Your Soft Skills Through Comedy eBook Subscription Services
  - Funny Business Build Your Soft Skills Through Comedy Budget-Friendly Options
- 6. Navigating Funny Business Build Your Soft Skills Through Comedy eBook Formats
  - o ePub, PDF, MOBI, and More
  - Funny Business Build Your Soft Skills Through Comedy Compatibility with Devices
  - Funny Business Build Your Soft Skills Through Comedy Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Funny Business Build Your Soft Skills Through Comedy
  - Highlighting and Note-Taking Funny Business Build Your Soft Skills Through Comedy
  - Interactive Elements Funny Business Build Your Soft Skills Through Comedy
- 8. Staying Engaged with Funny Business Build Your Soft Skills Through Comedy
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Funny Business Build Your Soft Skills Through Comedy
- 9. Balancing eBooks and Physical Books Funny Business Build Your Soft Skills Through Comedy
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Funny Business Build Your Soft Skills Through Comedy
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine Funny Business Build Your Soft Skills Through Comedy
  - Setting Reading Goals Funny Business Build Your Soft Skills Through Comedy
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Funny Business Build Your Soft Skills Through Comedy
  - Fact-Checking eBook Content of Funny Business Build Your Soft Skills Through Comedy
  - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks
- 14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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