

CLIENT'S RULE

2016 Marketing Calendar for Salon and Spa

+ Independent Beauty Professionals

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Clients Rule 2016 Marketing Calendar For Salon And Spa

Elizabeth Kraus



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Clients Rule Elizabeth Kraus, 2015-10-21 Clients Rule 2016 Marketing Calendar for Salon and Spa is the latest marketing calendar for beauty industry professionals by salon marketing expert Elizabeth Kraus. Hundreds of no and low cost salon marketing ideas written just for beauty professionals including salon owners, hairdressers, salon suites, and salon franchise businesses, stylists, estheticians, nail technicians, massage therapists, skin care, and make up professionals. The 2016 salon marketing calendar for beauty industry professionals and business owners includes marketing strategies and tactics that work today, including tactics that will ensure people find your salon online and increase engagement on social networks. Each month includes a mini theme that speaks to the type of mindset you need to grow a salon business, attract new clients, increase sales of professional salon products, earn client referrals, and more. Find out how to use your salon's website, email, events, and promotions to engage followers in the salon on social networks and get more web traffic so that you can book more business using the 2016 salon marketing calendar. **Clients Rule Growing a Salon on \$100 Marketing Budget**

Elizabeth Kraus, 2016-04-20 Can you really grow a salon with a 100 marketing budget? In *Growing Your Salon on a 100 Marketing Budget*, I lay out a salon marketing plan that accounts for the most effective marketing channels and show you what I would do if it were me to achieve brand awareness, client acquisition, customer education, referrals, and more. I'll tell you in detail how I would spend a 100 marketing budget over the course of one month, showing you a detailed plan for social media, including a month's worth of sample social posts, email marketing, how to add content to your website that helps your salon get found online, and talk about the different ways networking and memberships can help you grow. I'll get the job done quickly, and my plan will be on budget and require less than half of the time investment. Small business owners usually spend on marketing each month. What is *Growing Your Salon on a 100 Marketing Budget*? This salon marketing guide was created after I did a presentation at my local Chamber, The Chamber Collective in Bonney Lake, on how to market a business on 100 a month. The presentation was so well received that I decided to expand the guide with examples created for a fictitious hair salon so that readers could see how all the pieces fit together when it comes to using the most effective marketing channels in the most effective and efficient ways to promote a salon, stylist's, salon suite's, or booth renter's professional beauty services. What it is, short, you'll read it once, fast, then as you begin to develop your salon's marketing plan, you'll revisit specific ideas, down and dirty. This is not a marketing textbook; it's a sample salon marketing plan, a quick guide to the things salon owners need to know about marketing, you know, hair. I know marketing, filled with practical, do this style examples, not theory or technical details. The type of salon marketing plan you would pay a consultant to sit down, design, and execute a salon marketing plan with tactics you can share with your stylists and your webmaster in meetings and huddles. What it is, not long, it's a quick read filled with what works best right now in salon marketing, comprehensive, but you will find GREAT links to free resources to build your marketing knowledge, a book that should be judged by the number of pages inside, a shortcut you

still have to do the work or make sure the work gets done **Salon and Spa Marketing Calendar 2013** Elizabeth Kraus,2012-09-01 The 2013 Salon and Spa Marketing Calendar The Art of Attraction not only provides the salon owner or beauty professional working within the salon or spa with a calendar but so much more The 2013 Salon and Spa Marketing Calendar is the marketing guide and inspiration book for 2013 In it you ll find ideas that you can implement within your marketing plan for every month of the year as well as a full marketing schedule within the calendar itself to keep your salon marketing on track The ideas presented in The 2013 Salon and Spa Marketing Calendar The Art of Attraction have never been published in any previous salon and spa marketing calendars each year s edition is unique **Making the Cut: 2015 Marketing Calendar for Independent Beauty Pros** Elizabeth Kraus,2014-06-12 15 Month Marketing Calendar for Independent Beauty Pros October 2014 through December 2015 by Elizabeth Kraus Hundreds of no and low cost marketing ideas written just for independent beauty professionals hairdressers estheticians technicians booth renters salon suite and other types of independent salon owners The 2014 2015 Marketing Calendar for Independent Beauty Professionals is a great marketing resource for those who want to attract engage motivate and retain more clients in 2015 The tactics that I lay out in marketing calendars for small business salon and spa independent beauty professionals and other niche industries are the same tactics that I have successfully used to increase website traffic by as much as 250% year over year reduce the time it takes to attract qualified leads and produce book of business increases of over 60% Get a sneak peek at what you will find in each month s layout by cutting and pasting this into your browser 12monthsofmarketing net images 2015SAJan png

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