



# Consumer Behavior

Buying, Having, and Being

Thirteenth Edition

Michael R. Solomon



# **Consumer Behavior Buying Having And Being**

**Richard Bailey** 

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Consumer Behavior: Buying, Having, and Being, Student Value Edition Plus Mymarketinglab with Pearson **Etext -- Access Card Package** Michael R. Solomon, 2016-02-15 Consumer Behaviour Michael Solomon. Rebekah Russell-Bennett, Josephine Previte, 2012-10-24 Consumer behaviour is more than buying things it also embraces the study of how having or not having things affects our lives and how possessions influence the way we feel about ourselves and each other our state of being The 3rd edition of Consumer Behaviour is presented in a contemporary framework based around the buying having and being model and in an Australasian context Students will be engaged and excited by the most current research real world examples global coverage managerial applications and ethical examples to cover all facets of consumer behaviour With new coverage of Personality and incorporating real consumer data Consumer Behaviour is fresh relevant and up to date It provides students with the best possible introduction to this fascinating discipline Consumer Behaviour Michael Solomon, Katherine White, Darren W. Dahl, 2013-02-05 Explore the act of buying and beyond A long standing leader in the field Solomon goes beyond the discussion of why people buy things and explores how products services and consumption activities contribute to shape people s social experiences A new author team introduces a uniquely Canadian perspective and integrates cutting edge topics and research in the ever changing field of consumer behaviour Note the Companion Website is not included with the purchase of this product

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