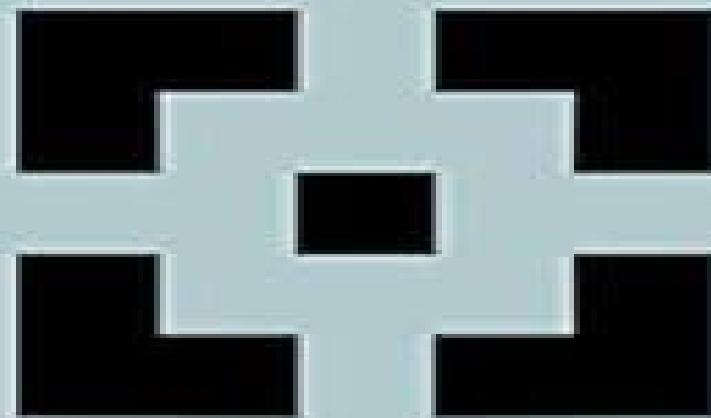


COMPARATIVE ANALYSIS AND BENCHMARKING:

CORPORATE STRATEGY ANALYSIS OF FOUR
INTERNATIONAL PHARMACEUTICAL COMPANIES



HUNG-HSIN CHEN

Comparative Analysis And Benchmarking Corporate Strategy Analysis Of Four International Pharmaceutical Companies

Arthur A. Thompson



Comparative Analysis And Benchmarking Corporate Strategy Analysis Of Four International Pharmaceutical Companies:

Comparative Analysis and Benchmarking Hung-hsin Chen, 2003 This research of corporate strategy analysis implements comparative analysis and benchmarking to analyse and examine the corporate strategy of the pharmaceutical sectors of 4 international pharmaceutical companies This research adopts the hybrid approach of combining qualitative and quantitative methods in a two stages research design Quantitative method is applied first to deal with the comparative figures and then qualitative method is used to find out the problem The design of this multiple research includes three phases data collection analysis and reporting The findings of this research can be divided into 4 parts R D marketing technology alliances strategic acquisitions and merger and manufacturing The drug innovative projects are recommended being developed within the company s familiar therapeutic areas in order to take its marketing advantage Through this comparative analysis some of this type of problems of these international pharmaceutical companies is identified A big pharmaceutical company forming alliances with some small biotechnology companies has become a trend within pharmaceutical industry since 1980s For pharmaceutical companies to take advantage of R D through biotechnology is the main purpose of alliances with small biotechnology companies It is important to note that most pharmaceutical acquisitions belong to the type of absorption with high resource transferring and low autonomy Due to the high profit margin and the essential importance of R D and marketing the operation management of manufacturing of pharmaceutical industry is relatively poor The low asset utilisation rate pointed out this problem Academic researches have revealed that existing theories of operation management of manufacturing such as action research set up reduction teamwork continuous improvement collaboration and involvement are applicable and beneficial to pharmaceutical industry rather than waiting for the technology breakthroughs

Cooperative Performance Hung-hsin Chen, 2005-06 Technological cooperation is not only costly and time consuming but also has a high attrition rate Most literature on strategic cooperation focuses mainly on issues related to cooperation formation and the reasons why firms form these cooperative partnerships However a successfully formed cooperation is not always managed well enough to achieve a satisfactory performance The knowledge of cooperative formation is necessary but insufficient to achieve a satisfactory performance The literature suggests that scholars know little about the underlying factors affecting cooperative performance A comprehensive literature review was conducted to establish the possible effects of key factors on the performance of international technological cooperation and the possible relations between key factors A qualitative pilot study was implemented to verify the practical relevance of those 12 key factors of which 6 factors have a relatively more significant effect on performance than the other 6 factors By applying theoretical modeling techniques the research framework was then constructed according to the postulated relations between 7 key factors 6 relatively more significant factors and the focal concept performance Strictly based on the definition of key factors measurement items of

each key factor were carefully reviewed and selected Following the process of structural equation modeling the structural equation model in this research was constructed Unlike most previous cooperation studies a structural equation model allows researchers to examine simultaneously all the relations amongst key factors The data were collected from managers who had experience in managing a technological cooperative project with foreign partners and were then analyzed by LISREL a longstanding and widely distributed structural equation modeling computer program The result suggests that symmetric opinions commitment dependence relationships partner analyses and rewards have effects on the performance of international technological cooperation which confirms the results of the thorough and comprehensive literature review and of the qualitative pilot study In addition in the structural equation model of this research relationships and rewards have effects on commitment and partner analyses and rewards have effects on dependence which are also consistent with the literature review The findings have contributed to theory advancement in cooperation studies and to the knowledge of international business Managerial implications from the findings also provide advices which managers can proactively take to avoid the odds of success

Research Anthology on Business Law, Policy, and Social Responsibility Management Association, Information Resources,2023-12-21 The complicated interactions between business law and societal expectations pose an unprecedented challenge in modern commerce Businesses navigate an intricate ecosystem shaped by legal principles government regulations and evolving societal values The Research Anthology on Business Law Policy and Social Responsibility comprehensively explores critical issues as societal expectations for responsible business practices rise across a four volume collection The anthology s timely significance makes this reference with an exhaustive coverage an indispensable resource Carefully curated the collection sheds light on the latest trends techniques and applications in business law and policy Covering topics from the transformation of business ethics in the digital era to the role of multinational corporations in enforcing competition laws the anthology serves as a vital reference for academics lawyers policymakers and business professionals Libraries seeking expansive and diverse research materials will find this anthology to be an exceptional solution enriching the academic environment and serving as an invaluable tool for researchers educators and students The Research Anthology on Business Law Policy and Social Responsibility is a comprehensive addition to any institution s collection addressing the diverse needs of those exploring the landscape of business law and policy

Global Strategic Management Jędrzej George Frynas,Kamel Mellahi,2015 Emphasising the essential techniques of business best practices this title offers thorough analysis and discussions on concepts such as environmental analysis strategy development and strategy implementation

Research and Development in the Chemical and Pharmaceutical Industry Peter Bamfield,2006-12-13 A guide for younger R D chemists as to how they can quickly evolve skills built around three factors people knowledge and time It covers the management of scientific personnel management within a variety of R D organizational structures creating a climate of innovation the management of projects including the time management and

communication aspects of the job As such it teaches the vital managerial aspects of scientific jobs in industry which are not taught at university providing a deep and detailed insight into the intricacies of managing research The text is divided neatly into four sections Harnessing the Human Resource Organising for an Innovative Environment Creativity and Innovation Project Management of Innovation The author Peter Bamfield is now working as a consultant Due to his long experience in the chemical industry he was elected President of the Royal Society of Chemistry s Industrial Affairs Division and thus has a profound first hand view of staff companies and organizations in and around the industry This third edition has been revised and updated to take into account global developments and recent changes in regulatory affairs **Research and**

Development Management in the Chemical and Pharmaceutical Peter Bamfield,2003-09-19 Mastering management skills is hard to achieve by newcomers starting their careers in the chemical industry The message coming from there is that good chemists swiftly have to become good managers if they are to survive and progress in today s competitive climate This book is designed to help guide younger R D chemists to ways in which they can quickly evolve skills which are built around three factors people knowledge and time It covers the management of scientific personnel management within a variety of R D organisational structures creating a climate of innovation the management of projects including the time management and communication aspects of the job The author Peter Bamfield is now working as a consultant Due to his long experience in the chemical industry he was elected President of the Royal Society of Chemistry s Industrial Affairs Division This second edition of the book has been revised and updated to take recent global developments and restructuring in the chemical industry into account as well as the rising importance of information technology in management **Chemical Week** ,2001 *Crafting*

and Executing Strategy Arthur A. Thompson,1995 *American Doctoral Dissertations* ,2000 **Management** Keuning Doede,2013-12-19 Management A European Perspective adopts a step by step approach based on the key managerial skills planning organization implementation supervision and control to provide a practical introduction to the field Looking at some leading international companies Keuning draws on various managerial and organizational concepts including industrial democracy corporate governance ethics culture and gender ICT related changes in industries e business risk management and network organization Among the special features designed to enhance the learning process are Detailed case studies demonstrating the practical implications of the concepts discussed References in the form of examples and brief studies with a European or international focus Numerous discussion questions relating to each chapter s theory Material from European newspapers and magazines to reinforce the book s practical orientation This book is an ideal introduction for students starting out their business program *Nelson Information's Directory of Investment Managers* ,2008 *Small Business Sourcebook* ,2010 A guide to the information services and sources provided to 100 types of small business by associations consultants educational programs franchisers government agencies reference works statisticians suppliers trade shows and venture capital firms **Index to Theses with Abstracts Accepted for Higher Degrees by the Universities of Great**

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