

# DARK MATTER AND TROJAN HORSES

## A STRATEGIC DESIGN VOCABULARY



DAN HILL

# Dark Matter And Trojan Horses A Strategic Design Vocabulary

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## **Dark Matter And Trojan Horses A Strategic Design Vocabulary:**

*Dark Matter and Trojan Horses* Dan Hill, 2012 Strategic design is about applying the principles of traditional design to big picture systemic challenges such as healthcare education and the environment It redefines how problems are approached and aims to deliver more resilient solutions In this short book Dan Hill outlines a new vocabulary of design one that needs to be smuggled into the upper echelons of power He asserts that increasingly effective design means engaging with the messy politics the dark matter taking place above the designer's head And that may mean redesigning the organisation that hires you

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**Architecture and Space Re-imagined** Richard Bower, 2016-06-10 As with so many facets of contemporary western life architecture and space are often experienced and understood as a commodity or product The premise of this book is to offer alternatives to the practices and values of such westernised space and Architecture with a capital A by exploring the participatory and grass roots practices used in alternative development models in the Global South This process re contextualises the spaces values and relationships produced by such alternative methods of development and social agency It asks whether such spatial practices provide concrete realisations of some key concepts of Western spatial theory questioning whether we might challenge the space and architectures of capitalist development by learning from the places and practices of others Exploring these themes offers a critical examination of alternative development practices methods in the Global South re contextualising them as architectural engagements with socio political space The comparison of such interdisciplinary contexts and discourses reveals the political social and economic resonances inherent between these previously unconnected spatial protagonists The interdependence of spatial issues of choice value and identity are revealed through a comparative study of the discourses of Henri Lefebvre John Turner Doreen Massey and Nabeel Hamdi These key protagonists offer a critical framework of discourses from which further connections to socio spatial discourses and concepts are made including post marxist theory orientalism post structural pluralism development anthropology post colonial theory hybridity difference and subalterneity By looking to the spaces and practices of alternative development in the Global South this book offers a critical reflection upon the working practices of Westernised architecture and other spatial and political practices In exploring the methodologies implications and values of such participatory development practices this book ultimately seeks to articulate the positive potential and political of learning from the difference multiplicity and otherness of development practice in order to re imagine architecture and space

**Creating Smart Cities** Claudio Coletta, Leighton

Evans, Liam Heap, Rob Kitchin, 2018-10-26 In cities around the world digital technologies are utilized to manage city services and infrastructures to govern urban life to solve urban issues and to drive local and regional economies While smart city advocates are keen to promote the benefits of smart urbanism increased efficiency sustainability resilience competitiveness safety and security critics point to the negative effects such as the production of technocratic governance the corporatization of urban services technological lock ins privacy harms and vulnerability to cyberattack This book through a range of international case studies suggests social political and practical interventions that would enable more equitable and just smart cities reaping the benefits of smart city initiatives while minimizing some of their perils Included are case studies from Ireland the United States of America Colombia the Netherlands Singapore India and the United Kingdom These chapters discuss a range of issues including political economy citizenship standards testbedding urban regeneration ethics surveillance privacy and cybersecurity This book will be of interest to urban policymakers as well as researchers in Regional Studies and Urban Planning

**Mapping the In-between: Interdisciplinary Methods for Envisioning other Futures**

Lýdia Grešáková, Zuzana Tabačková, Spolka, 2020-02-23 The bilingual publication Mapping the in between Interdisciplinary methods for envisioning other futures is the outcome of the international summer school that explored the potential of interdisciplinary mapping and utopian visioning as an alternative way of developing the city During the school various proposals were made as actual alternatives to those of the commodified real estate market and the dreams of large developments of filling in the empty spaces of the many brownfields The texts collected here are a unique insight into the new possible models of cooperation and collaboration that were developed in Košice Slovakia with the help of Never never school's participants

**Play Among Books**

Miro Roman, Alice Ch3n81, 2021-12-06 How does coding change the way we think about architecture This question opens up an important research perspective In this book Miro Roman and his AI Alice\_ch3n81 develop a playful scenario in which they propose coding as the new literacy of information They convey knowledge in the form of a project model that links the fields of architecture and information through two interwoven narrative strands in an infinite flow of real books Focusing on the intersection of information technology and architectural formulation the authors create an evolving intellectual reflection on digital architecture and computer science

**Strategic**

**Design for the Third Sector** Xue Pei, 2025-05-20 This book discovers and demonstrates the strategic values of design within the context of the third sector a domain characterized by inherent complexity and the objective of effecting positive transformations across both economic and social dimensions Based on seven years of research it combines theoretical insights with hands on empirical studies offering a compelling narrative on the evolving roles of strategic design in third sector organisations Through an in depth analysis of best practices and four action research projects the book showcases how design enables third sector organisations to uncover opportunities manage innovation processes and facilitate meaningful collaboration among diverse stakeholders At its core it introduces a design framework to illustrate how a

strategic design mindset together with methods and tools fosters stakeholder participation and co creation in the innovation process and how it inspires conversations and reflections on organizational and systemic changes The framework also offers actionable strategies for design researchers and practitioners willing to apply strategic design for addressing complex societal problems through creativity innovation strategy and a systemic lens

*18th European Conference on Management, Leadership and Governance* Martin Rich, 2023-11-23 These proceedings represent the work of contributors to the 19th European Conference on Management Leadership and Governance ECMLG 2023 hosted by ACI and Bayes Business School City University of London UK on 23 24 November 2023 The Conference Chair is Dr Martin Rich from Bayes Business School City University of London UK ECMLG is now a well established event on the academic research calendar and now in its 19th year The key aim remains the opportunity for participants to share ideas and meet the people who hold them The scope of papers will ensure an interesting two days The subjects covered illustrate the wide range of topics that fall into this important and ever growing area of research The opening keynote presentation is given by Dr Jeffrey Ridley PhD FCG FIIA CIA on the topic of A lifetime of Management and Governance Learning A wish for you all The second day of the conference Keynote presentation is given by Professor Pumela Msweli University of South Africa on the topic of The Leadership Dance on a geopolitically entangled dance floor Towards Unitive Consciousness With an initial submission of 164 abstracts after the double blind peer review process there are 54 Academic Research papers 11 PhD Research papers 2 Masters Research papers and 2 work in progress papers published in these Conference Proceedings These papers represent research from China Czech Republic Czechia Egypt Finland France Germany Ghana Greece Hungary India Italy Kenya Macau Mexico Morocco Netherlands Norway Pakistan Peru Poland Portugal Romania Saudi Arabia Scotland Slovakia South Africa Spain Switzerland The Netherlands United Arab Emirates the UK and the USA

*Pavilions, Pop Ups and Parasols* Leon van Schaik, Fleur Watson, 2015-06-02 Around the world a new architectural form is emerging In public places a progressive architecture is being commissioned to promote open ended undetermined lightly programmed or un programmed interactions between people This new phenomenon of architectural form Pavilions Pop Ups and Parasols is presaged by rapidly changing social relationships flowing from social media such as Facebook Twitter and Instagram The nexus between real and virtual meeting is effectively being reinvented by innovative and creative architectural practices People meet in new and responsive ways architects meet their clients in new forums knowledge is met and achieved in new and interactive frameworks It contrasts bluntly with the commercially structured interactions of shopping malls and the increasingly deliberate interactions available in cultural institutions These experiences imbue a new type of client casually engaged flocking hacking crowd funding and self helping Contributors include Rob Bevan Pia Ednie Brown Roan Ching Yueh Dan Hill Martyn Hook Minsuk Cho Andrea Kahn Felicity Scott Akira Suzuki Contributing architects include Alisa Andrasek Biothing Peter Cook CRAB studio CJ Lim Studio 8 Tom Holbrook 5th Studio Matthias Hollwich HWKN Mamou Mani Architects

Benedetta Tagliabue EMBT      **Inflection 04: Permanence** Elizabeth Diller, Dan Hill, Casey Mack, Christof Mayer, Tod Williams, Billie Tsien, 2017-10-25 Permanence as an architectural concept is no longer restricted to the Vitruvian virtue of firmitas To think about it in this sense today produces a schism absolutism in a world of relativism The fourth volume of Inflection extrapolates the permanent and the temporary not as opposing forces but as a spectrum to be navigated at each stage of architecture s unfolding narrative Through each of the responses presented in this year s edition Permanence provides a critical voice as architecture and design continually seek an enduring foothold in an inherently evolving landscape physical or otherwise Inflection is a student run design journal based at the Melbourne School of Design University of Melbourne Born from a desire to stimulate debate and generate ideas it advocates the discursive voice of students academics and practitioners Founded in 2013 Inflection is a home for provocative writing a place to share ideas and engage with contemporary discourse      **The Gameful World** Steffen P. Walz, Sebastian Deterding, 2015-01-16 What if every part of our everyday life was turned into a game The implications of gamification What if our whole life were turned into a game What sounds like the premise of a science fiction novel is today becoming reality as gamification As more and more organizations practices products and services are infused with elements from games and play to make them more engaging we are witnessing a veritable ludification of culture Yet while some celebrate gamification as a possible answer to mankind s toughest challenges and others condemn it as a marketing ruse the question remains what are the ramifications of this gameful world Can game design energize society and individuals or will algorithmic incentive systems become our new robot overlords In this book more than fifty luminaries from academia and industry examine the key challenges of gamification and the ludification of culture including Ian Bogost John M Carroll Bernie DeKoven Bill Gaver Jane McGonigal Frank Lantz Jesse Schell Kevin Slavin McKenzie Wark and Eric Zimmerman They outline major disciplinary approaches including rhetorics economics psychology and aesthetics tackle issues like exploitation or privacy and survey main application domains such as health education design sustainability or social media      *The Routledge International Handbook of New Digital Practices in Galleries, Libraries, Archives, Museums and Heritage Sites* Hannah Lewi, Wally Smith, Dirk vom Lehn, Steven Cooke, 2019-10-29 The Routledge International Handbook of New Digital Practices in Galleries Libraries Archives Museums and Heritage Sites presents a fascinating picture of the ways in which today s cultural institutions are undergoing a transformation through innovative applications of digital technology With a strong focus on digital design practice the volume captures the vital discourse between curators exhibition designers historians heritage practitioners technologists and interaction designers from around the world Contributors interrogate how their projects are extending the traditional reach and engagement of institutions through digital designs that reconfigure the interplay between collections public knowledge and civic society Bringing together the experiences of some of today s most innovative cultural institutions and thinkers the Handbook provides refreshingly new ideas and directions for the exciting digital challenges and opportunities that lie ahead

As such it should be essential reading for academics students designers and professionals interested in the production of culture in the post digital age

**The Routledge Handbook of Architecture, Urban Space and Politics, Volume II**  
 Nikolina Bobic, Farzaneh Haghighi, 2024-11-22 Architecture and the urban are connected to challenges around violence security race and ideology spectacle and data The first volume of this handbook extensively explored these oppressive roles This second volume illustrates that escaping the corporatized and bureaucratized orders of power techno managerial and consumer oriented capitalist economic models is more urgent and necessary than ever before Herein lies the political role of architecture and urban space including the ways through which they can be transformed and alternative political realities constituted The volume explores the methods and spatial practices required to activate the political dimension and the possibility for alternative practices to operate in the existing oppressive systems while not being swallowed by these structures Fostering new political consciousness is explored in terms of the following themes Events and Dissidence Biopolitics Ethics and Desire Climate and Ecology Urban Commons and Social Participation Marginalities and Postcolonialism Volume II embraces engagement across disciplines and offers a wide range of projects and critical analyses across the so called Global North and South This multidisciplinary collection of 36 chapters provides the reader with an extensive resource of case studies and ways of thinking for architecture and urban space to become more emancipatory Chapter 1 of this book is freely available as a downloadable Open Access PDF at <http://www.taylorfrancis.com> under a Creative Commons Attribution CC BY 4.0 license

**Design Studio Vol. 5: Experimental Realism** Gem Barton, 2022-06-01 The experimental realism provides architects with a vital means to test ideas and the untried By injecting the experimental with a new realism however speculative design has the potential to advance new inclusive equitable and desirable futures Showcasing cutting edge insight the book advocates for the inclusion of speculative spatial design in architectural development It explores the real world application of nearfuture fantastical storytelling and the power of imagination Discover plural design reactions in response to real possible situations

[The Impact of a PhD on Design Practice](#) Laurene Vaughan, 2024-06-13 The Impact of a PhD on Design Practice assesses the value and impact of design PhDs for design practitioners exploring in detail and through perspectives from a range of international designers how a doctorate can develop research and critical thinking skills that will enhance their professional practice The book develops the contribution of Laurene Vaughan's earlier work Practice Based Design Research in furthering the global understanding of this dynamic and expanding area of design education Whereas the earlier work provided a survey of key issues and developments in doctoral education in design globally this book delves deeper by focusing on the experience of those who have undertaken design PhDs and taken their expertise into industry settings Designers from Europe the USA and Australasia working in a range of design disciplines provide perspectives on how they have used project design research analytical and writing skills developed as a result of completing a PhD to enrich their professional practice and add value to

their organisations The Impact of a PhD on Design Practice is relevant not only to doctoral students who anticipate an academic career but also to practitioners and those interested in undertaking doctoral research in order to bring their insights from their research to practice      **Intelligent Human Systems Integration (IHSI 2024): Integrating People and Intelligent Systems** Tareq Ahram,Waldemar Karwowski,Dario Russo,Giuseppe Di Bucchianico,2024-02-22 Intelligent Human Systems Integration 2024 Proceedings of the 7th International Conference on Intelligent Human Systems Integration Integrating People and Intelligent Systems Università degli Studi di Palermo Palermo Italy February 22 24 2024

Rethinking Corporate Sustainability in the Era of Climate Crisis Raz Godelnik,2021-06-26 This book provides a clear critical and timely analysis of the state of corporate sustainability within the context of the climate crisis It offers not only a substantive critique of the current efforts but also clarity about the changes needed and how to implement them The book goes beyond the more common debate on shareholder capitalism vs stakeholder capitalism to explain the shortcomings of the current approach to sustainability in business which the author describes as sustainability as usual Using strategic design lenses the author proposes a new model of awakened sustainability which offers a transformational shift in corporate sustainability to ensure companies fairly and effectively address the climate crisis The book presents the numerous changes needed in the environment in which companies operate to enable awakened sustainability and how these changes can be realized Grounded in the scientific community's calls for urgent action on climate change this groundbreaking text provides scholars with an evaluation of current and future trends in corporate sustainability It connects the dots between the progress made in the last five decades and the opportunities entailed in the work on a regenerative and just vision for companies in this decade and beyond      **Narrative Environments and Experience Design** Tricia Austin,2020-04-15 This book argues

narrative people and place are inseparable and pursues the consequences of this insight through the design of narrative environments This is a new and distinct area of practice that weaves together and extends narrative theory spatial theory and design theory Examples of narrative spaces such as exhibitions brand experiences urban design and socially engaged participatory interventions in the public realm are explored to show how space acts as a medium of communication through a synthesis of materials structures and technologies and how particular social behaviours are reproduced or critiqued through spatial narratives This book will be of interest to scholars in design studies urban studies architecture new materialism and design practitioners in the creative industries      *Exponential Organizations* Salim Ismail,Michael S. Malone,Yuri van Geest,2014-10-18 Frost Sullivan's 2014 Growth Innovation and Leadership Book of the Year EXPONENTIAL

ORGANIZATIONS should be required reading for anyone interested in the ways exponential technologies are reinventing best practices in business Ray Kurzweil Director of Engineering at Google In business performance is key In performance how you organize can be the key to growth In the past five years the business world has seen the birth of a new breed of company the Exponential Organization that has revolutionized how a company can accelerate its growth by using technology



An ExO can eliminate the incremental linear way traditional companies get bigger leveraging assets like community big data algorithms and new technology into achieving performance benchmarks ten times better than its peers Three luminaries of the business world Salim Ismail Yuri van Geest and Mike Malone have researched this phenomenon and documented ten characteristics of Exponential Organizations Here in EXPONENTIAL ORGANIZATIONS they walk the reader through how any company from a startup to a multi national can become an ExO streamline its performance and grow to the next level EXPONENTIAL ORGANIZATIONS is the most pivotal book in its class Salim examines the future of organizations and offers readers his insights on the concept of Exponential Organizations because he himself embodies the strategy structure culture processes and systems of this new breed of company John Hagel The Center for the Edge Chosen by Benjamin Netanyahu Prime Minister of Israel to be one of Bloomberg s Best Books of 2015      **ECIE 2020 15th European Conference on Innovation and Entrepreneurship** Prof. Alessandro De Nisco,2020-09-17 The European Conference on Innovation and Entrepreneurship has been running now for 15 years This event has been held in Italy Northern Ireland France Belgium Portugal and Finland to mention some of the countries who have hosted it The conference is generally attended by participants from more than 40 countries and attracts an interesting combination of academic scholars practitioners and individuals who are engaged in various aspects of innovation and entrepreneurship teaching and research The 16th European Conference on Innovation and Entrepreneurship will be hosted by Instituto Universit rio de Lisboa ISCTE Portugal and the Conference Chair will be Florinda Matos

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