

BUSINESS CASE DEVELOPMENT

5 Step to Develop a Solid Business Case

Confirm the Opportunity

- Launch the business case project.
- Confirm the business opportunity.
- Specify the high-level business requirements.
- This is a sample text you can edit.

Analyse & Develop Shortlisted Options

- Identify the alternative approaches.
- Select three or four options to analyse.
- Gather info. about each alternative.
- Analyse options & develop shortlisted options.

Evaluate the Options

- Analyse how the alternatives will affect the business objectives.
- Select the preferred option, taking into account the strategic and financial value created & the risks.

Implementation Strategy

- Create the Implementation Plan for The Recommended
- How will you achieve your goal?
- Who will be accountable for each milestone?
- How will you mitigate the project risks?

Recommendation

- Confirm the recommended option.
- Document the business case.
- Present Business Case for Approval
- This is a sample text you can edit.

Developing A Business Case Developing A Business Case

Karsten Menzel,Raimar Scherer



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Making the Compelling Business Case W. Messner, 2013-11-26 Providing the necessary background information and hands on tools to build compelling business cases this book will increase the reader's capability to champion new business development ideas take them to senior management and facilitate the decision process by understanding the key theories and practices of finance and corporate investments

HBR Guide to Building Your Business Case Raymond Sheen, Amy Gallo, 2015 You've got a great idea that will increase revenue or productivity but how do you get approval to make it happen By building a business case that clearly shows its value Maybe you struggle to win support for projects because you're not sure what kind of data your stakeholders will trust or naysayers always seem to shoot your ideas down at the last minute Or perhaps you're intimidated by analysis and number crunching so you just take a stab at estimating costs and benefits with little confidence in your accuracy To get any idea off the ground at your company you'll have to make a strong case for it This guide gives you the tools to do that

Occupational Health 2008: Making the business case - special report,

Making the Business Case for EHS Programs, Business Analysis For Dummies Kupe Kupersmith, Paul Mulvey, Kate McGoey, 2013-07-22 Your go to guide on business analysis Business analysis refers to the set of tasks and activities that help companies determine their objectives for meeting certain opportunities or addressing challenges and then help them define solutions to meet those objectives Those engaged in business analysis are charged with identifying the activities that enable the company to define the business problem or opportunity define what the solutions look like and define how it should behave in the end As a BA you lay out the plans for the process ahead Business Analysis For Dummies is the go to reference on how to make the complex topic of business analysis easy to understand Whether you are new or have experience with business analysis this book gives you the tools techniques tips and tricks to set your project's expectations and on the path to success Offers guidance on how to make an impact in your organization by performing business analysis Shows you the tools and techniques to be an effective business analysis professional Provides a number of examples on how to perform business analysis regardless of your role If you're interested in learning about the tools and techniques used by successful business analysis professionals Business Analysis For Dummies has you covered

Events Feasibility and Development William O'Toole, 2010-12-30 Events Feasibility and Development From Strategy to Operations answers two fundamental questions faced by all events planners and organizers how do I justify this event to the client and why are we spending money on this event With a user friendly learning structure containing bullet points questions and exercises and international case studies Australian Taxation Office Saudi Arabian events returns Fuji Xerox events Events Feasibility and Development From Strategy to Operations looks at issues such as the process of creating a feasibility study events forecasting models and cost benefit analysis types of events exhibitions sports festivals and their benefits and returns project management tools for measuring return on investment Companion website www.eventsfd.com contains videos colour photos

and a list of related resources Engaging the Private Sector and Developing Partnerships to Advance Health and the Sustainable Development Goals National Academies of Sciences, Engineering, and Medicine, Health and Medicine Division, Board on Global Health, Forum on Public Health, "Private Partnerships for Global Health and Safety, 2017-11-23 In September 2015 the Sustainable Development Goals SDGs were adopted at the United Nations Development Summit to serve as a 15 year plan of action for all countries and people The SDGs include 17 specific goals and 169 associated targets that set out quantitative objectives across the social economic and environmental dimensions of sustainable development all to be achieved by 2030 Health has been recognized as crucial for sustainable human development and an essential contributor to the economic growth of society Beyond the goal to ensure healthy lives and promoting well being for all at all ages many of the other SDGs include targets that are essential to address the environmental and social determinants of health Considering this context the Forum on Public Private Partnerships for Global Health and Safety convened a workshop series to examine potential opportunities to engage the private sector and develop partnerships to advance health and the SDGs This publication summarizes the presentations and discussions from the workshop series **Ecosystem restoration and inland food fisheries in developing countries** Food and Agriculture Organization of the United Nations, 2023-08-09 The review presents the strong business case for inland food fisheries in developing countries to be either a co benefit or very often the main benefit of ecosystem restoration In view of the current state of inland water aquatic habitats the potential for restoration is high Realizing this potential requires concerted action to overcome current challenges foremost of which is the invisibility of inland fisheries in many policy arenas as well as technical and scientific fora The drivers of ecosystem degradation ecosystem services valuation frameworks and the main technical tools for implementing interventions are presented Experiences in developed countries dominate the literature but are not necessarily applicable to developing country inland food fisheries Local communities that have high dependency on inland fisheries and live in close association with inland water fisheries habitats not only provide much higher fisheries values but a management asset that is unavailable in developed countries and the mainstay of many successful restoration programmes Ten case studies representing effective restoration of food fisheries from local to basin scale are used to illustrate what can be achieved The prospects of inland fisheries benefiting from or contributing to the UN Decade on Ecosystem Restoration 2021 2030 are good but upscaling the existing progress will require increased and sustained efforts to mainstream the values of inland fisheries including their co benefits for biodiversity conservation **Enterprise Governance of Information Technology** Steven De Haes, Wim Van Grembergen, Anant Joshi, Tim Huygh, 2019-09-03 This book integrates theoretical advances and empirical data on Enterprise Governance in Information Technology EGIT with practical applications based on numerous case examples The third revised edition of Enterprise Governance of Information Technology provides professionals and students with the most recent research advancements as well as an in depth discussion of the recently introduced Control Objectives for Information and

Related Technologies COBIT 2019 framework which can be used to facilitate a tailored implementation of effective EGIT Furthermore the book features a new chapter which provides readers with hands on examples from practice and clear insights on how these relate to theory At the forefront of the field the authors of this volume draw from years of research and advising corporate clients to present a comprehensive resource on EGIT Featuring a variety of elements including executive summaries and sidebars extensive references questions and activities and additional online materials this book is a valuable updated resource for professionals students and researchers alike

eWork and eBusiness in Architecture, Engineering and Construction Karsten Menzel,Raimar Scherer,2010-09-01 Since 1994 the European Conference on Product and Process Modelling has provided a discussion platform for research and development in Architecture Engineering Construction and Facilities Management sectors eWork and eBusiness in Architecture Engineering and Construction 2010 provides strategic knowledge on the achievements and trends in resear *Enterprise Information Systems: Concepts, Methodologies, Tools and Applications* Management Association, Information Resources,2010-09-30 This three volume collection titled Enterprise Information Systems Concepts Methodologies Tools and Applications provides a complete assessment of the latest developments in enterprise information systems research including development design and emerging methodologies Experts in the field cover all aspects of enterprise resource planning ERP e commerce and organizational social and technological implications of enterprise information systems [An Introduction to Holistic Enterprise Architecture](#) Scott A. Bernard,2020-04-16 This is the only book on holistic organization wide enterprise architecture EA that integrates strategic business and technology planning The approach includes detailed information on EA governance implementation and use including an example case study a new chapter on solution architecture methods and a new chapter on the use of EA to support organizational restructuring as part of mergers and acquisitions Written in plain language this book is recommended for executives managers and staff in large complex public and private sector organizations that are too silo d and or have highly dynamic operating environments No prior knowledge on the subject is needed

ICoSMI 2020 Eko Ruddy Cahyadi,Musa Hubeis,Mukhamad Najib,Rindah Febriana Suryawati ,2020-09-14 This book is the proceeding of the International Conference on Sustainable Management and Innovation ICoSMI 2020 that was successfully held on 14 16 September 2020 using an online platform The conference was mainly organized by the Department of Management IPB University in collaboration with Leibniz University of Hannover Universiti Putera Malaysia Kasetsart University Tun Hussein Onn University of Malaysia Tamil Nadu Teachers Education University Deakin University University of Adelaide Forum Manajemen Indonesia FE Pakuan University FE Gajah Mada University FEB University of North Sumatra and FEB Andalas University SBM Bandung Institute of Technology FEB Lampung University Perbanas Institute Jakarta FE Bina Nusantara University and SBE Prasetya Mulya University This conference has brought academic researchers business practitioners as well as graduate students together to exchange their experiences and research results

about most aspects of innovation and sustainability and discuss the practical challenges encountered and the solutions adopted About 402 delegates across the world including Indonesia Malaysia Thailand Spain China and India have attended and presented their research works in the conference The proceeding consists of 80 high quality papers that were selected from more than 250 submitted papers The papers are classified into 12 themes namely Finance for Sustainability Industry 4.0 and Future Business Sustainability Policy and Strategy for Sustainable Innovation and Supply Chain Smart Agriculture Management for Environmental Sustainability and Sustainable Human Resources Finally we would like to express the greatest thanks to all colleagues in the steering and organizing committee for their cooperation in administering and arranging the conference as well as reviewers for their academic works and commitment to reviewing papers

Software Architecture: System Design, Development and Maintenance Jan Bosch, Morven Gentleman, Christine Hofmeister, Juha Kuusela, 2013-06-29 For more and more systems software has moved from a peripheral to a central role replacing mechanical parts and hardware and giving the product a competitive edge Consequences of this trend are an increase in the size of software systems the variability in software artifacts and the importance of software in achieving the system level properties Software architecture provides the necessary abstractions for managing the resulting complexity We here introduce the Third Working IEEE/IFIP Conference on Software Architecture WICSA3 That it is already the third such conference is in itself a clear indication that software architecture continues to be an important topic in industrial software development and in software engineering research However becoming an established field does not mean that software architecture provides less opportunity for innovation and new directions On the contrary one can identify a number of interesting trends within software architecture research The first trend is that the role of the software architecture in all phases of software development is more explicitly recognized Whereas initially software architecture was primarily associated with the architecture design phase we now see that the software architecture is treated explicitly during development product derivation in software product lines at run time and during system evolution Software architecture as an artifact has been decoupled from a particular lifecycle phase

Creating Successful Acquisition and Joint Venture Projects John E. Triantis, 1999-04-30 Acquisitions and joint ventures can be difficult costly and risky but if a company uses the right teams and processes and is adequately prepared the chance of success can be significantly increased Dr Triantis a practitioner with extensive experience in M A planning and implementation and business strategizing discusses the resources and preparation that are needed before an acquisition or joint venture should even be started and the various roles and responsibilities of project participants once it is underway His book examines the sequence of steps and the events involved in conducting an acquisition or joint venture and shows how the screening and opportunity assessment process along with proper planning and transfer of responsibilities can go a long way toward creating the conditions necessary for success The book provides guidelines advice and recommendations that project teams in key areas must focus on and by doing so it introduces much

needed discipline into the M A decision making process It treats important issues and ingredients in project financial analysis valuation risk management negotiations due diligence and legal agreements In addition by examining M A and joint venture project financing implementation the creation and harnessing of synergies and the need for monitoring and control the book gives readers greater confidence in their own M A decision making Readers will find instruction on how to obtain corporate approvals deal with project impediments assess the performance of project teams distill lessons learned in conducting acquisitions and joint ventures and how to institutionalize their knowledge after the project is completed Highly detailed with a unique viewpoint that challenges prevailing orthodoxies of M A management Dr Triantis s step by step approach will be valuable not only for corporate M A staffers but also for college level teachers and students The e-Government Development Discourse Kelvin J. Bwalya, 2018-12-01 This book brings out current research and practice concepts articulating the research agenda for e Government When e Government was first conceived it was designed upon basic technologies where the emphasis was only on the simple display of government information for citizens to read Nowadays e Government design comprises many complicated modules such as upload and download consoles two way interaction consoles between citizens and government agents integrated government business processes presenting the whole of government and it does not depend solely on technology The complexity of e Government has now evolved to include political cultural economic social and technical dimensions Bringing all these difficult aspects together is so complicated that it needs carefully planned strategies informed by local contextual characteristics Rather than giving formulaic definitions and conceptual standpoints on many aspects of e Government as is the case in many e Government publications this book will explore the frontiers of global knowledge value chains by discussing current and future dimensions of e Government For example the book discusses the concept of data governance by exploring how actual opening up of government data can be achieved especially in a developing world context Further the book posits that opening government data should be followed by the opening up of government business processes in order to peddle the concept of accountability and responsiveness Much text on data governance has concentrated on articulating the basic definitions surrounding this concept Another very important topic explored in this book is regarding how the concept of decolonisation can be extended to e Government by providing practical examples as to how researchers in the developing world can contribute to the advancement of e Government as a scientific field of enquiry and guide its implementation thereof Decolonisation is advocated for in e Government research so that there is a balance in the inclusion of the Afrocentric knowledge into e Government advancement other than over reliance on the Euro Asia and America centric knowledge value chains Mbembe 2015 As e Government is a very expensive undertaking the issue of funding has excluded African countries and a majority of the developing world from implementing e Government Despite funding being a critical cornerstone of e Government development there is a dearth of information on this topic Therefore this book provides a chapter which discusses traditional and innovative ways of funding e Government design and

implementation which can go a long way in improving e Government penetration into the developing world Further the book explores how intelligent e Government applications can be designed especially in resource constrained countries A couple of emerging technology innovations such as fog computing and intelligent information technology are explored within the realm of e Government design

Business and Sustainable Development in Africa Uwafiokun Idemudia, Francis Xavier Dery Tuokuu, Tahiru Azaaviele Liedong, 2022-03-30 The book offers new critical insights into the relationship between corporate social responsibility CSR and sustainable development in Africa The extent to which CSR initiatives can contribute to sustainable development in Africa remains debatable This book examines in a very clear structure how when and whether CSR initiatives are able to contribute to the realization of the sustainable development goals peace and environmental sustainability at the micro levels of society It also explores some macro level issues such as the relationship between taxation and CSR CSR and human rights and CSR and public governance and in so doing challenges existing CSR dogmas With themes aligned with the UN Sustainable Development Goals SDGs this book provides useful practical guidance for policymakers and business leaders seeking to better understand the strength and limitations of CSR as a vehicle for advancing sustainable development in Africa It will also appeal to scholars researchers and students of African studies development studies international business strategic management and business and society

Decision-making for New Product Development in Small Businesses Mary Haropoulou, Clive Smallman, 2018-12-07 What goes on in a small firm that lives or dies by its capacity to innovate How are decisions made on new product development and how does that feed into the ecological social and financial sustainability of the firm This book answers the questions through an in depth look at a small business that manufactures high end carpet yarn Using advanced analytical techniques to interrogate rich qualitative data the book draws together established theories of decision making and new product development coupled with thinking about business sustainability to improve our understanding of this important area of business practice The book further reinforces the importance and role of organizational learning in organizational decision making based on novel analysis of empirically developed qualitative data

Best Practice in Accessible Tourism Dimitrios Buhalis, Simon Darcy, Ivor Ambrose, 2012 This volume focuses on policy and best practice in accessible tourism reflecting the state of the art as expressed in a selection of international chapters It brings together global expertise in planning design and management to inform and stimulate providers of travel transport accommodation leisure and tourism services to serve guests with disabilities seniors and the wider markets that require good accessibility Accessible tourism is not only about providing access to people with disabilities but also it addresses the creation of universally designed environments that can support people that may have temporary disabilities families with young children the ever increasing ageing population as well as creating a safer environment for employees to work The book gives ample evidence that accessible tourism organisations and destinations can expand their target markets as well as improve the quality of their service offering leading to greater

customer satisfaction loyalty and expansion of business *Economic Development Opportunity* United States. Congress. Senate. Select Committee on Small Business, 1968 Begins a series of hearings to be held around the country to determine the role of the Federal Government in the development of small business enterprises in the urban ghettos May 24 hearing was held in Newark N J and June 17 hearing was held in New York City Includes a paper entitled Ghediplan Ghetto Economic Development and Industrialization Plan by Dunbar S McLaurin p 233 291 and the Report of the Mayor s Task Force for the Economic Redevelopment of Harlem Jan 15 1968 p 292 475

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