

James S. O'Rourke, IV

THE TRUTH ABOUT CONFIDENT PRESENTING THIRD EDITION

Becoming a Better Speaker
in Ten Easy Steps



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Accomplished public speakers know that just a few guiding principles govern the key to success. James O'Rourke, a distinguished professor of management, has gathered 52 basic truths about confident presenting, organized into 10 easily mastered categories. Each of these principles is based on scientific evidence and years of careful observation of highly successful public speakers. Current relevant examples and specific instructions on how to apply these truths form the core of each brief chapter. Everything you need is right here, from audience research to topic selection, organization patterns, forms of evidence, principles of persuasion, delivery techniques, successful summaries, anxiety control, and event management.

James S. O'Rourke, IV, is an American rhetorician and Professor of Management and Organization with a global reputation in business education. He has taught at the University of Notre Dame for more than 30 years, pursuing research specifically in crisis management, change communication, and reputation management. He founded the Eugene D. Flanning Center for Business Communication in 1980 and, in 2008, was named to an endowed chair as Arthur E. and Mary J. O'Neil Distinguished. He directed the Center for 20 years.



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By James O'Rourke The Truth About Confident
Presenting 1st Edition

James S. O'Rourke, IV



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The Truth about Confident Presenting James S. O'Rourke, IV, 2019-01-16 Great presenters aren't born that way. They become great by focusing on their message, the needs of the audience, patterns of organization, and the details of presenting. Confident, effective public speaking is not easy, but it's certainly doable. Everything you need is right here in *The Truth about Confident Presenting*. **The Truth about Confident Presenting, 3rd Edition** James S. O'Rourke, IV, 2024-05-14

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Corning Corporation Whether you are speaking to a large audience your boss your employees or your kids you will feel more confident and prepared and be far more effective after reading this book O'Rourke provides simple doable tips that really make a difference From caring to preparing you'll learn what it takes to engage your audience and make your message count

Patty Blackburn Senior Vice President Corporate Communications RSM McGladrey Inc The Truth About Confident Presenting is an excellent practical guide for anyone who aspires to deliver effective and engaging presentations It is a valuable resource for the novice as well as veteran speakers Catherine V Babington Vice President Public Affairs Abbott Laboratories Years of successful presentation experience condensed into an easily digestible but invaluable checklist for anyone wishing to channel natural anxiety over public speaking into improving their presentation skills Filled with real world examples and anecdotes O'Rourke focuses on the essentials of great presenting Tim Andree Chief Executive Officer Dentsu America All you need to know to make winning presentations fearlessly and painlessly The truth about preparing quickly efficiently and well The truth about managing anxiety and handling hostile audiences The truth about nonverbal signals PowerPoint microphones and more This book reveals 51 proven and bite size easy to use presenting techniques that work This book brings together everything you need to know to prepare well manage anxiety deliver effectively connect with your audience and succeed Authored by top business consultant James O'Rourke this book offers real solutions for the obstacles and fears faced by every presenter You'll discover what makes people listen and what instantly turns them off You'll learn how to prepare effectively not obsessively how to scope out your audience and muster evidence that'll convince them when and how to listen how to manage anxiety and establish a great first impression how to make nonverbal cues work for you how to use PowerPoint well how to handle hostile questions confidently and much more This isn't someone's opinion it's a definitive guide to effective presenting a set of bedrock principles you can rely on to help you win with any audience

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