

Question 2: (20.00 Marks)

Read the below scenario

| Company Record 2: Salesperson | | | | | | |
|-------------------------------|--------|---------------------|--------|--------|---------------------|------------------|
| Age | Gender | Working Hours (hrs) | Income | Spouse | Spouse Income (KSh) | Spouse Education |
| 35 | Male | 40 | 10000 | Yes | 12000 | High School |

Based on the above, the below salesperson got a new job. He is very enthusiastic, motivated and energetic. He is a salesperson in a company that is growing rapidly. He is a salesperson in a company that is growing rapidly. He is a salesperson in a company that is growing rapidly.

Question 2: Multiple Choice

1. Based on the information above, which of the following is the most likely outcome for the salesperson?

He will be a successful salesperson.

He will be a successful salesperson.

2. Which of the following is the most likely outcome for the salesperson?

He will be a successful salesperson.

He will be a successful salesperson.

3. Which of the following is the most likely outcome for the salesperson?

He will be a successful salesperson.

4. Which of the following is the most likely outcome for the salesperson?

He will be a successful salesperson.

5. Which of the following is the most likely outcome for the salesperson?

He will be a successful salesperson.

6. Which of the following is the most likely outcome for the salesperson?

He will be a successful salesperson.

He will be a successful salesperson.

Chad Evermore Case Study

Michael Rajnik

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