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# CASE INTERVIEW SECRETS



A FORMER MCKINSEY INTERVIEWER  
REVEALS HOW TO GET MULTIPLE  
JOB OFFERS IN CONSULTING

**VICTOR CHENG**  
FOUNDER, [CASEINTERVIEW.COM](http://CASEINTERVIEW.COM)

# Case Interview Secrets

**Julie Jansen**



## Case Interview Secrets:

Case Interview Secrets Victor Cheng, 2012 Cheng a former McKinsey management consultant reveals his proven insider method for acing the case interview **Summary of Victor Cheng's Case Interview Secrets** Everest

Media, 2022-04-06T22:59:00Z Please note This is a companion version not the original book Sample Book Insights 1 The case interview is a unique interviewing format that firms such as McKinsey Company Bain Company Boston Consulting Group Oliver Wyman and others use It is used to evaluate candidates with wide ranging backgrounds 2 The case interview is a trial run of the actual consulting interview I learned that the most profitable skill I could learn while in school was not related to English math psychology history economics or science It was how to pass the case interview 3 My experience as a job seeker and a consultant has shaped my perspective of the case interview I've developed an uncommon insight into the case interview from having been on both sides of the table and that's what I share with you here 4 The case interview process is made up of seven parts Part One provides a big picture view of the process and the different types of evaluation tools used Part Two covers quantitative assessments Part Three discusses the fundamentals of tackling real case interviews Part Four covers the primary frameworks you'll use to solve the business problems presented in the case interview Part Five covers the traditional candidate led case interview format Part Six describes the other types of case interviews and how to handle them

**Case Closed** Sean Huang, 2020-11-27 Case Closed is an award winning detailed guide to acing the consulting interview Other consulting prep materials are written by those who have been out of the industry for decades Case Closed is the only guide written by former McKinsey consultants and interviewers who have been intimately involved in the interview process in the last 2 years This authoritative resource covers some never covered before topics including How to write your resume to attract the attention of resume graders and recruiters at McKinsey Bain and BCG Why the personal experience fit interview matters what interviewers are probing for and what types of experiences to prep How the interviewers evaluate your case performance what matters and what doesn't How to tackle non traditional cases that interviewers may throw at you which no canned framework from the typical case interview books can help with How to prep if you have 60 days 30 days or just 2 weeks before your expected first interview How to hack both in person interactions and video interview interactions in a time of COVID 19 The surprisingly good and surprisingly bad questions to ask your interviewer during Q nothing there will wow an interviewer Countless example cases spanning profitability new market entry new product growth pricing M many have also used the structured thinking he has taught them to land roles at Goldman Sachs IBD Google BizOps Strategy as well as at Fortune 500 strategy groups Case Closed has been a lifesaver It truly contains everything you need to know to ace your consulting interviews and Sean explains things in a clear manner that is easy to understand After studying Case Closed I landed my dream job at McKinsey and I've raved about this book to all my friends McKinsey New York full time offer Wharton MBA I used to be intimidated by the notorious consulting case interviews For anyone looking to get a job offer to a

top consulting firm Case Closed is honestly the best interview prep book and I've read all of them. The case interviews in Case Closed were by far the best and most similar to the cases I got in the actual interviews. Bain San Francisco internship offer, UC Berkeley Haas undergraduate. In my panic, I read all of the case interview frameworks from different case prep books, and that ended up confusing me more because there were so many frameworks but no easy way to remember when to use what. Case Closed walks you through the interview process in such a great way that I started loving case interviews and landed the job BCG Boston full-time offer, University of Virginia undergraduate.

### **A Quick Guide to Cracking the Case Interviews**

Prachi Jain, 2020-05-06. This book is your last-minute in-depth case study preparation guide to landing management consulting or a managerial level job at any of the companies of repute. If you have just a few weeks left for your interview, then this book should help you in gaining maximum knowledge in the least amount of time and effort. It delineates major case studies that are ideally structured to gain clarity in understanding. The major benefits of this book are:

1. Learn the process of solving a case, things that matter, dos and don'ts during a case interview.
2. Learn to structure each type of case, organize your answer to identify and solve the problem.
3. Understand the in-depth reasoning behind every question that you are asked under each structure.
4. Deeper thoughts will help in gaining maximum value out of the questions and identify the solution with a lesser count of questions.
5. Learn about the structure to solve any market sizing problem.
6. Learn to differentiate yourself from the hundreds of other candidates who are fighting to get the same job.

### **Case Interviews Decoded**

Pasquale De Marco, 2025-04-30. In today's competitive job market, the case interview has become an indispensable tool for top consulting firms to assess candidates' analytical problem-solving and communication skills. For aspiring consultants seeking to break into the industry, mastering the case interview is essential. Case Interviews Decoded is the ultimate guide to help you excel in case interviews and secure your dream consulting job. This comprehensive book provides a step-by-step roadmap for navigating the case interview process with confidence, empowering you with the knowledge, strategies, and techniques you need to succeed. Drawing upon the latest industry insights and best practices, Case Interviews Decoded covers a wide range of topics, including different types of case questions such as market sizing, profitability analysis, operations management, marketing strategies, and data analysis. Proven frameworks and methodologies for tackling each type of question effectively, behavioral questions, and interview skills showcasing your teamwork, communication, and leadership qualities. Nonverbal communication and body language making a lasting impression on your interviewers. With real-world case interview success stories and insights from top performers, Case Interviews Decoded offers invaluable guidance and inspiration. Common challenges are explored along with practical tips for overcoming them, ensuring that you are fully prepared for the rigors of the case interview process. Whether you are a recent graduate or an experienced professional seeking a career transition, this book is your ultimate resource for mastering the case interview. Join us on this journey as we unlock your consulting potential and empower you to achieve your career aspirations. If you like this book, write a review on Google Books.

### **The Big Con**

Mariana Mazzucato, Rosie Collington, 2025-05-20 A vital and timely investigation into the opaque and powerful consulting industry and what to do about it There is an entrenched relationship between the consulting industry and the way business and government are managed today that must change Mariana Mazzucato and Rosie Collington show that our economies reliance on companies such as McKinsey Company Boston Consulting Group Bain Company PwC Deloitte KPMG and EY stunts innovation obfuscates corporate and political accountability and impedes our collective mission of halting climate breakdown The Big Con describes the confidence trick the consulting industry performs in contracts with hollowed out and risk averse governments and shareholder value maximizing firms It grew from the 1980s and 1990s in the wake of reforms by the neoliberal right and Third Way progressives and it thrives on the ills of modern capitalism from financialization and privatization to the climate crisis It is possible because of the unique power that big consultancies wield through extensive contracts and networks as advisors legitimators and outsourcers and the illusion that they are objective sources of expertise and capacity In the end the Big Con weakens our businesses infantilizes our governments and warps our economies In The Big Con Mazzucato and Collington throw back the curtain on the consulting industry They dive deep into important case studies of consultants taking the reins with disastrous results such as the debacle of the roll out of HealthCare gov and the tragic failures of governments to respond adequately to the COVID 19 pandemic The result is an important and exhilarating intellectual journey into the modern economy s beating heart With peerless scholarship and a wealth of original research Mazzucato and Collington argue brilliantly for building a new system in which public and private sectors work innovatively for the common good [The Ultimate Guide to PM Interviews: How to Ace Your Product Manager Interview and Break into Tech](#)

Allyson Glenn, 2025-04-23 Ready to land your dream job in tech Cracking the Product Manager interview is your gateway and this book is your key This comprehensive guide equips you with the knowledge strategies and confidence to conquer every stage of the PM interview process You ll learn to dissect and understand various question types from behavioral to technical market sizing to product design We ll arm you with frameworks and approaches to structure your answers articulate your product vision and showcase your analytical prowess But it s not just about acing the questions Learn how to research companies effectively build a strong online presence and network with industry professionals We ll reveal the secrets to crafting a compelling narrative that highlights your unique skills and experiences This guide goes beyond textbook answers providing insider tips and real world examples to help you stand out from the competition and leave a lasting impression Whether you re a seasoned professional looking to transition into Product Management or a recent graduate eager to break into the tech scene this book is your ultimate companion It s time to turn your product aspirations into reality **Inference and Intervention** Michael D. Ryall, Aaron L. Bramson, 2013-08-22 Ryall and Bramson s Inference and Intervention is the first textbook on causal modeling with Bayesian networks for business applications In a world of resource scarcity a decision about which business elements to control or change as the authors put it a managerial

intervention must precede any decision on how to control or change them and understanding causality is crucial to making effective interventions The authors cover the full spectrum of causal modeling techniques useful for the managerial role whether for intervention situational assessment strategic decision making or forecasting From the basic concepts and nomenclature of causal modeling to decision tree analysis qualitative methods and quantitative modeling tools this book offers a toolbox for MBA students and business professionals to make successful decisions in a managerial setting

**Business and Management Consulting** Louise Wickham, Jeremy Wilcock, 2020-03-09 Gain consulting insights into business decision making in today's environment Business and Management Consulting 6th Edition by Wickham and Wilcock first published as Management Consulting over 20 years ago to guide students through the consultancy process This edition renamed Business and Management Consulting reflects the way in which the consulting world has changed over the past two decades new digital technologies have made information more accessible and changed the way businesses have to operate so management consultants need to have a wider view of their client company Management consulting remains a popular career choice but undertaking a consulting project for the first time can seem daunting for a student or new professional This book continues to offer a practical guide to balancing theory and practice while also giving tips and techniques to the more seasoned practitioner so is ideal for anyone who is undertaking a consulting project This is delivered from the accumulated knowledge and insight of the authors and contributors who all have been consultants The 6th Edition has been revised to reflect how new technologies for communication and information gathering have changed the way in which consultants operate It also includes more insights into how businesses take decisions that impact consulting projects in today's faster paced more volatile environment Key features A comprehensive introduction to the best practice in conducting a consulting project Key insights into how best to tackle the challenges that arise Case studies from across a wide range of industries at the end of each chapter and a long case study running throughout the book Help in choosing and developing a career in consultancy Extensive references and further reading to underpin a student's knowledge In the Preface several pathways are provided for the different types of project a student may be required to undertake taking into account their academic level and previous experience Throughout the chapters the key ideas are highlighted to aid the reader in navigating the book New to this edition More information on how to sell a consulting project Further detail on ways to manage the project tasks with specific tools Specific tools for analysis of digital communications such as websites and social media Techniques for minimising the risks the consultant may face New case exercises based on real consulting projects to put tools and techniques into practice Louise Wickham has over 35 years business experience both within companies and as a consultant working for a wide range of consumer facing businesses and the not for profit sector Jeremy Wilcock is Lecturer in International Marketing at the University of Hull He has 27 years industrial experience with a major multi national where he worked on numerous internal consultancy projects He has lectured regularly in subjects including strategic management and

business analysis at undergraduate and postgraduate level and has supervised student consulting projects Pearson the world's learning company

**The NO-BS Self-Help Book** Honerod, 2023-06-19 I have read 211 self help books yet this one has taught me the most Sarah avid self help reader I wish I could read it and experience the joy of reading it for the first time once more David beta reader copy editor Attention all individuals seeking personal growth and wanting to step into their full potential It's a common misconception that school teaches us everything we need to know but the truth is our education is just the tip of the iceberg It's time to break free from the monotony and step into your full potential In today's fast paced world it can be challenging to find time for personal development with distractions like the Internet social media and daily responsibilities But what if I told you there's a solution that will save you time and provide you with the knowledge you need to live an unusually productive extremely prodigious and exceptionally influential life Enter the world of book summaries Books are the number one source for personal growth and change but who has the time to read a 500 page brick in this busy world we live in Book summaries provide you with the gist of various topics and issues in a fraction of the time it takes to read the full book They are focused on facts and the original content so you can quickly memorize and recall the main points and author Every summary in my book wraps up with an Impact Summary offering actionable steps and key lessons you can learn from it to leapfrog you towards success Schools and universities can only teach us so much True learning is a continuous process and life never stops teaching us That's why financial literacy productivity communication and health are crucial life skills if you want to succeed But with millions of results for personal finance books on Google where do you even begin The author has done the hard work for you reading through the most influential books in the four categories and condensing the most important concepts into one easily digestible and time saving package Don't miss out on this opportunity to enhance your life and achieve your full potential

**Technology Strategy Patterns** Eben Hewitt, 2018-10-15 Technologists who want their ideas heard understood and funded are often told to speak the language of business without really knowing what that is This book's toolkit provides architects product managers technology managers and executives with a shared language in the form of repeatable practical patterns and templates to produce great technology strategies Author Eben Hewitt developed 39 patterns over the course of a decade in his work as CTO CIO and chief architect for several global tech companies With these proven tools you can define create elaborate refine and communicate your architecture goals plans and approach in a way that executives can readily understand approve and execute This book covers Architecture and strategy Adopt a strategic architectural mindset to make a meaningful material impact Creating your strategy Define the components of your technology strategy using proven patterns Communicating the strategy Convey your technology strategy in a compelling way to a variety of audiences Bringing it all together Employ patterns individually or in clusters for specific problems use the complete framework for a comprehensive strategy

**I Don't Know What I Want, But I Know It's Not This** Julie Jansen, 2016-03-01 The quintessential guide to kick starting your career fully revised and updated for the ever changing

modern job market Despite a recovering economy many Americans are still losing their jobs while many who do have jobs are overworked maxed out and miserable In this fully revised and updated edition of I Don t Know What I Want But I Know It s Not This career coach Julie Jansen shows how anyone whether you re unhappy with your job or without one can implement a real and satisfying transformation Changing careers conducting a job search or starting a business is more complicated than ever before Jansen has updated her classic guide to address the unique challenges of today s job market from the ever more important world of social media to new ways of funding your own endeavors online Filled with quizzes personality assessments and real life examples this guide helps you identify the type of work you re best suited for and provides the know how and the inspiration for transforming an uncertain time into an opportunity for meaningful change

**The Right Job, Right Now** Susan Strayer,2013-12-10 The Right Job Right Now effectively bridges the gap between What do I want to do and How do I do it by presenting a complete step by step plan for long term career satisfaction using self assessment self marketing and a comprehensive job search and career development strategy Based on the author s Kaleidoscope Career Model this book shows you how to take charge of your career and takes you step by step through the complete job search process including Career assessment what do you have to offer and what do you want in return Taking action searching for a new job interviewing and accepting offers On the job issues answers to common questions from dealing with a bad boss to performance management Using her unique and straightforward approach you will learn how to align your skills and abilities with your compensation and benefit needs and company culture preferences to find your career sweet spot the qualities of a job that will allow you to perform to the best of your abilities and be rewarded accordingly Your career sweet spot becomes the basis of targeting a job search writing resumes taking advantage of technology interviewing effectively and landing the perfect job Susan D Strayer SPHR is a human resources professional career development expert and freelance writer As the founder of University and Career Decisions Susan works with individuals companies and universities in career management and development human resources and recruiting strategy and employment brand

**Mobilities of the Highly Skilled towards Switzerland** Laure Sandoz,2019-08-21 This open access book analyses the strategies of migration intermediaries from the public and private sectors in Switzerland to select attract and retain highly skilled migrants who represent value to them It reveals how state and economic actors define wanted immigrants and provide them with privileged access to the Swiss territory and labour market The analysis draws on an ethnographic study conducted in the French speaking Lake Geneva area and the German speaking northwestern region of Switzerland between 2014 and 2018 It shows how institutional actors influence which resources are available to different groups of newcomers by defining and dividing migrants according to constructed social categories that correlate with specific status and privileges This research thus shifts the focus from an approach that takes the category of highly skilled migrant for granted to one that regards context as crucial for structuring migrants characteristics trajectories and experiences Beyond consideration of professional

qualifications the ways decision makers perceive candidates and shape their resource environments are crucial for constructing them as skilled or unskilled wanted or unwanted welcome or unwelcome

**Managing the Drug Discovery Process** Susan Miller, Walter Moos, Barbara Munk, Stephen Munk, 2016-11-08 Managing the Drug Discovery Process How to Make It More Efficient and Cost Effective thoroughly examines the current state of pharmaceutical research and development by providing chemistry based perspectives on biomedical research drug hunting and innovation The book also considers the interplay of stakeholders consumers and the drug firm with attendant factors including those that are technical legal economic demographic political social ecological and infrastructural Since drug research can be a high risk high payoff industry it is important to researchers to effectively and strategically manage the drug discovery process This book takes a closer look at increasing pre approval costs for new drugs and examines not only why these increases occur but also how they can be overcome to ensure a robust pharmacoeconomic future Written in an engaging manner and including memorable insights this book is aimed at redirecting the drug discovery process to make it more efficient and cost effective in order to achieve the goal of saving countless more lives through science A valuable and compelling resource this is a must read for all students and researchers in academia and the pharmaceutical industry Considers drug discovery in multiple R D venues including big pharma large biotech start up ventures academia and nonprofit research institutes Analyzes the organization of pharmaceutical R D taking into account human resources considerations like recruitment and configuration management of discovery and development processes and the coordination of internal research within and beyond the organization including outsourced work Presents a consistent well connected and logical dialogue that readers will find both comprehensive and approachable

**Nation of Secrets** Ted Gup, 2008-10-14 Award winning journalist Ted Gup exposes how and why our most important institutions increasingly keep secrets from the very people they are supposed to serve Drawing on his decades as an investigative reporter Ted Gup argues that a preoccupation with secrets has undermined the very values security patriotism and privacy in whose name secrecy is so often invoked He explores the blatant exploitation of privacy and confidentiality in academia business and the courts and concludes that in case after case these principles have been twisted to allow the emergence of a shadow system of justice unaccountable to the public Nation of Secrets not only sounds the alarm to warn against an unethical way of life but calls for the preservation of our democracy as we know it

**Secrets** Angus MacKenzie, 1999-04-22 This eye opening expose the result of fifteen years of investigative work uncovers the CIA s systematic efforts over several decades to suppress and censor information Angus Mackenzie an award winning journalist filed and won a lawsuit against the CIA under the Freedom of Information Act and in the process became an expert on government censorship and domestic spying Mackenzie lays bare a complex narrative of intrigue among federal agencies and their senior staff including the Department of Defense the executive branch and the CIA From cover ups and secrecy oaths to scandals over leaks and exposure to the government s often insidious attempts to monitor and control public access to

information Mackenzie tracks the evolution of a policy of suppression repression spying and harassment     Mapping a Winning Strategy Marc Baaij, 2018-09-10 Mapping a Winning Strategy introduces a new mapping method for creating and executing an effective business strategy By mapping out the most effective strategy organizations can make winning operational choices in today's VUCA volatile uncertain complex and ambiguous business environment     Data Driven Jeremy David Curuksu, 2018-06-06 This book is a scientific introduction to management consulting that covers elementary and more advanced concepts such as strategy and client relationship It discusses the emerging role of information technologies in consulting activities and introduces the essential tools in data science assuming no technical background Drawing on extensive literature reviews with more than 200 peer reviewed articles reports books and surveys referenced this book has at least four objectives to be scientific modern complete and concise An interactive version of some sections industry snapshots method toolbox is freely accessible at [econsultingdata.com](http://econsultingdata.com)     **How America Lost Its Secrets** Edward Jay Epstein, 2017 After details of American government surveillance were published in 2013 Edward Snowden formerly a subcontracted IT analyst for the NSA became the center of an international controversy was he a hero traitor whistleblower spy Was his theft legitimized by the nature of the information he exposed When is it necessary for governmental transparency to give way to subterfuge Edward Jay Epstein examines these and other questions delving into both how our secrets were taken and the man who took them Amazon.com

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