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Pick a product to write a persuasive message about.

Gain instructor approval of your product.

Sell the product to the end consumer and your employer.

Part I

Write a message to persuade your boss to approve capital resources for the product.

Select the appropriate channel for delivering your message based on context, audience, and purpose. Explain why you selected this particular channel.

Part II

Write a sales pitch to the end consumer to sell your product.

Select the appropriate channel for delivering your message based on context, audience, and purpose. Explain why you selected this particular channel. Click the Assignment Files tab to submit your assignment.

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Index Medicus, 2003 Vols for 1963 include as pt 2 of the Jan issue Medical serves as a complete resource for instructors subject headings **Communication Yearbook 3** Dan Nimmo, 1979-01-01 *Industrial Advertising* Fredrick R. Messner, 1963 COVID-19: Risk Communication and Blame Victoria Team, Rukhsana Ahmed, Mohan Iyoti Dutta, Audra Diers-Lawson, 2024-01-16 Communication in a Civil Society Shelley D. Lane, Ruth Anna Abigail, John Casey Gooch, 2016-04-28 First Published in 2016 Routledge is an imprint of Taylor Francis an Informa company The Dynamics of Persuasion Richard M. Perloff, 2010-05-26 The Dynamics of Persuasion provides a comprehensive and up to date introduction to persuasive communication and attitude change Offering a thorough discussion of classic and contemporary theories of persuasion this text explores the structure and functions of attitudes consistency between attitude and behavior The Evolving Landscape of Media and Communication in Hong Kong Yu and issues in attitude measurement Huang ,Yunya Song ,2018 Over the last twenty years Hong Kong society has witnessed dramatic change and nowhere is this better reflected than in the realm of media and communications Across the fields of journalism public relations and advertising we can see the changing trends in terms of audience consumption and interaction From technological developments to the shift in audience participation the expectations and functions of these professions have been greatly altered While many of these changes are occurring worldwide within Hong Kong the processes of change have been further complicated by recent social and political events Through a selection of essays by field experts this volume explores the evolution of media itself as well as the complex causes underlying these developments It identifies not only the difficulties and opportunities for media professionals today but also the evolving role of the audience The Living Church, 1966-07

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Resources in Education ,1996 Working Mother ,2003-10 The magazine that helps career moms balance their personal and professional lives Attitudes and Opinions Stuart Oskamp,1991 This book provides a comprehensive guide to the study of attitudes and opinions relating the two to the processes of social perception and social cognition Demonstrating the relevance of attitudes and opinions to people s lives and key concerns the author discusses only those principles and research findings relevant to citizens today Business Communication with Writing Improvement Exercises Phyllis Davis Hemphill, Donald W. McCormick, Robert D. Hemphill, 2001 This workbook textbook introduces a basic theory of communication then presents basics of business communications attractive appearance a tone of good will and a clear and complete message Applies these principles to different types of messages such as sales persuasive credit collection an

Consumer Behaviour: Asia-Pacific Edition Wayne D. Hoyer, Deborah J. MacInnis, Rik Pieters, Eugene Chan, Gavin

Northey,2017-01-01 Cutting edge and relevant to the local context this first Australia and New Zealand edition of Hoyer Consumer Behaviour covers the latest research from the academic field of consumer behaviour The text explores new examples of consumer behaviour using case studies advertisements and brands from Australia and the Asia Pacific region The authors recognise the critical links to areas such as marketing public policy and ethics as well as covering the importance of online consumer behaviour with significant content on how social media and smartphones are changing the way marketers understand consumers Students grasp the big picture and see how the chapters and topics relate to each other by reviewing detailed concept maps Marketing Implications boxes examine how theoretical concepts have been used in practice and challenge students to think about how marketing decisions impact consumers Considerations boxes require students to think deeply about technological research cultural and international factors to consider in relation to the contemporary consumer Opening vignettes and end of chapter cases give students real world insights into and opportunities to analyse consumer behaviour with extensive Australian and international examples providing issues in context

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