

# Contemporary Rhetorical Theory

*all readings*

SECOND EDITION

edited by

Mark J. Porrovecchio

Celeste Michelle Condit

# Contemporary Rhetorical Theory A Reader

**John Louis Lucaites, Celeste Michelle  
Condit, Sally Caudill**



## **Contemporary Rhetorical Theory A Reader:**

**Contemporary Rhetorical Theory** John Louis Lucaites, Celeste Michelle Condit, Sally Caudill, 1999-01-01 This indispensable text brings together important essays on the themes issues and controversies that have shaped the development of rhetorical theory since the late 1960s An extensive introduction and epilogue by the editors thoughtfully examine the current state of the field and its future directions focusing in particular on how theorists are negotiating the tensions between modernist and postmodernist considerations Each of the volume s eight main sections comprises a brief explanatory introduction four to six essays selected for their enduring significance and suggestions for further reading Topics addressed include problems of defining rhetoric the relationship between rhetoric and epistemology the rhetorical situation reason and public morality the nature of the audience the role of discourse in social change rhetoric in the mass media and challenges to rhetorical theory from the margins An extensive subject index facilitates comparison of key concepts and principles across all of the essays featured

**Contemporary Rhetorical Theory, Second Edition** Celeste Michelle Condit, 2016-08-09 Our purpose here is to provide a brief introduction to the contemporary issues and concerns that have animated the work of rhetorical theorists since the late 1960s a time of great social political and intellectual change We contextualize the interests and concerns of contemporary rhetorical theorists both historically and conceptually as they have manifested themselves over the past fifty some years

**CONTEMPORARY RHETORICAL THEORY: A READER.** John Louis Lucaites, *Rhetoric and Hermeneutics* Carol A. Newsom, 2019-06-03 This collection of essays by Carol A Newsom explores the indispensable role that rhetoric and hermeneutics play in the production and reception of biblical and Second Temple literature Some of the essays are methodological and programmatic while others provide extended case studies Because rhetoric is as Kenneth Burke put it a strategy for encompassing a situation the analysis of rhetoric illumines the ways in which texts engage particular historical moments shape and reshape communities and even construct new models of self and agency The essays in this book not only explore how ancient texts hermeneutically engage existing traditions but also how they themselves have become the objects of hermeneutical transformation in contexts ranging from ancient sectarian Judaism to the politics of post World War I and II Germany and America to modern film criticism and feminist re reading

**Transformative Civic Education in Democratic Societies** Tetyana Hoggan-Kloubert, Paul E Mabrey III, Chad Hoggan, 2023-08-01 Democracy is neither inevitable nor guaranteed to last To survive democracy needs people adequately prepared to enact it Such preparation for effective citizenship in a complex and plural world requires an adult civic education one that goes beyond simple knowledge acquisition It requires a transformative education to help learners become agents and co shapers of their worlds This book offers examples of the roles that civic education has played and can play in different communities In this collection scholars from around the world report and reflect on civic adult education examining approaches paradigms and concepts that help us to act in culturally ethnically linguistically and religiously diverse societies

*Market Affect and the Rhetoric of Political Economic Debates* Catherine Chaput, 2019-08-14 What explains the triumph of capitalism Why do people so often respond positively to discussions favoring it while shutting down arguments against it Overwhelmingly theories regarding capitalism's resilience have focused on individual choice bolstered by careful rhetorical argumentation In this penetrating study however Catherine Chaput shows that something more than choice is at work in capitalism's ability to thrive in public practice and imagination more even than material resources power and cultural imperialism ideology That something she contends is market affect Affect says Chaput signifies a semi autonomous entity circulating through individuals and groups Physiological in nature but moving across cultural material and environmental boundaries affect has three functions it opens or closes individual receptivity it pulls or pushes individual identification and it raises or lowers individual energies This novel approach begins by connecting affect to rhetorical theory and offers a method for tracking its three modalities in relation to economic markets Each of the following chapters compares a major theorist of capitalism with one of his important critics beginning with the juxtaposition of Adam Smith and Karl Marx who set the agenda not only for arguments endorsing and critiquing capitalism but also for the affective energies associated with these positions Subsequent chapters restage this initial debate through pairs of economic theorists John Maynard Keynes and Thorstein Veblen Friedrich Hayek and Theodor Adorno and Milton Friedman and John Kenneth Galbraith who represent key historical moments In each case Chaput demonstrates capitalism's critics have fallen short in their rhetorical effectiveness Chaput concludes by exploring possibilities for escaping the straitjacket imposed by these debates In particular she points to the biopolitical lectures of Michel Foucault as offering a framework for more persuasive anticapitalist critiques by reconstituting people's conscious understandings as well as their natural instincts **Speaking of Europe** Kjersti

Fløttum, 2013-04-16 Recent years have witnessed the European Union struggling to keep Europe together in increasingly difficult economic and political circumstances Communication within and about European institutions has become more challenging in this perplexing political environment demonstrating the complex nature of EU political discourse In order to highlight these complexities the contributors to this volume present different theoretical and methodological approaches to the analysis of diverse facets of EU discourse realized through a variety of linguistic and discursive phenomena The approaches represent rhetorical theory metaphor and conceptual theory cognitive and corpus linguistics lexical statistics polyphony logical semantics pragmatic and philosophical perspectives Through this multitude of perspectives the book complements existing approaches and suggests new approaches in the study of political discourse [The SAGE Handbook of Public Relations](#) Robert Lawrence Heath, 2010 Reflecting advances in theory research and application in the discipline since the publication of the Handbook of Public Relations in 2001 this new volume is global in scope and unmatched in its coverage of both academic research and professional best practice It presents major theories in the words of the leading advocates for each theory positions public relations as a positive force to help make society more fully functional and

challenges academics and practitioners to identify best practices that can inform the work of those in the profession

**The Rhetoric of Mao Zedong** Xing Lu, 2022-04-13 This thorough examination of Mao's speeches and writings and how they reshaped a nation is critical to an understanding of modern China. Mao Zedong fundamentally transformed China from a Confucian society characterized by hierarchy and harmony into a socialist state guided by communist ideologies of class struggle and radicalization. It was a transformation made possible largely by Mao's rhetorical ability to attract, persuade, and mobilize millions of Chinese people. In this book, Xing Lu analyzes Mao's speeches and writings over a span of sixty years, tracing the sources and evolution of his discourse, analyzing his skills as an orator and mythmaker, assessing his symbolic power and continuing presence in contemporary China, and observing that Mao's rhetorical legacy has been commoditized, culturally consumed, and politically appropriated since his death. Applying both Western rhetorical theories and Chinese rhetorical concepts to reach a more nuanced and sophisticated understanding of his rhetorical legacy, Lu shows how Mao employed a host of rhetorical appeals and strategies drawn from Chinese tradition and how he interpreted the discourse of Marxism-Leninism to serve foundational themes of his message. She traces the historical contexts in which these themes, his philosophical orientations, and his political views were formed and how they transformed China and Chinese people. Lu also examines how certain ideas are promoted, modified, and appropriated in Mao's rhetoric. His appropriation of Marxist theory of class struggle, his campaigns of transforming common people into new communist advocates, his promotion of Chinese nationalism, and his stand on China's foreign policy all contributed to and were responsible for reshaping Chinese thought, patterns, culture, and communication behaviors.

**Economic Injustice and the Rhetoric of the American Dream** Luke Winslow, 2017-07-24 Our economic arrangements require a persuasive story that can explain who is rich, who is poor, and why. This story shapes our attitudes toward what is just and unjust; this story dispenses power to some and withholds it from others; and the deeply political and paradoxical nature of this story presents a valuable site of rhetorical inquiry. *Economic Injustice and the Rhetoric of the American Dream* fills an important scholarly gap by connecting the need to make sense of economic arrangements with the rhetoric of the American Dream. Luke Winslow examines how the rhetoric of the American Dream has emerged as a dominant cultural touchstone in oscillation with a widespread shift to individualistic explanations for economic arrangements, the arrival of neoliberalism, growing levels of inequality, and dismal rates of economic mobility. By developing the tools of rhetorical and ideological criticism, this book explores the American Dream in relation to religious, economic, educational, and political institutions, ranging from Prosperity Theology to the candidacy and election of Donald Trump. Recommended for scholars in Communication, Economics, Political Science, and Religious Studies.

**Rhetorical Public Speaking** Nathan Crick, 2022-10-20 This textbook offers an innovative approach to public speaking by employing the rhetorical canon as a means of constructing artful speech in a multi-mediated environment. By stressing how contemporary public speaking continues the classical art of persuasion, this book provides a foundation to guide students in constructing

and delivering messages that address matters of concern and interest to their audience This edition features contemporary as well as historical examples to highlight key concepts and show how rhetoric works in practice It not only emphasizes the traditional skills of face to face oratory but it also includes a chapter solely dedicated to highlighting the techniques and tactics of digital social influencing that adapts public speaking to online platforms Each chapter includes speech excerpts summaries and exercises for review and retention This textbook for courses in public speaking and rhetoric will particularly appeal to instructors wishing to foreground speaking as engaged citizens on public and political issues Online resources include an instructor s manual with discussion and test questions video links and sample materials

*Rhetoric and Resilience* Sara Hillin, 2024-10-08 *Rhetoric and Resilience* explores discourse produced about and by the women involved in the World War II era Women Airforce Service Pilots program Aviators such as Jacqueline Cochran and Nancy Harkness Love provided the initial rhetorical boost to successfully launch the program while countless other pilots such as Cornelia Fort and Barbara Poole wrote to define the significance of the work the WASP were doing Despite a formidable amount of concrete evidence in her favor Cochran was unsuccessful in having WASP militarized After the program s disbandment in 1944 the women of WASP settled back into civilian life but maintained strong rhetorical bonds which served them greatly in the 1970s campaign for veteran status Using the lenses of both feminist rhetorical theory and classical rhetoric this book seeks to recover these rhetorics The chapters illustrate how the women employed a spectrum of strategies carefully designed to provide a fitting response to those both supportive of and hostile to their labor in the arena of military aviation

**A Theory of Contemporary Rhetoric** Richard Andrews, 2013-08-22 *A Theory of Contemporary Rhetoric* describes explains and argues the overarching theory of contemporary rhetoric This current view of rhetoric brings together themes in the communication arts including political literary criticism bi and multi lingualism multimodality framing as an artistic and sociological device for composition and interpretation literacy in the digital age and the division between fiction and non fiction in language literature studies Chapters explore the implications of rhetoric for particular aspects of the field Discussions throughout the book provide illustrations that ground the material in practice As an overarching theory in the communication arts rhetoric is elegant as a theoretical solution and simple as a practical one It asks such questions as who is speaking writing composing to whom why what is being conveyed and how is it being conveyed Acknowledging the dirth of recent works addressing the theory of rhetoric this book aims to fill the existing theoretical gap and at the same time move the field of language literature studies forward into new territory It provides the keynote theoretical guide for a generation of teachers teacher educators and researchers in the fields of English as a subject English as a second foreign or additional language and language study in general

**Fifty Years of Rhetoric Society Quarterly** Joshua Gunn, Diane Davis, 2018-05-15 *Fifty Years of Rhetoric Society Quarterly* Selected Readings 1968 2018 celebrates the semicentennial of Rhetoric Society Quarterly bringing together the most influential essays included in the journal over the past fifty years Assessed by members of the Rhetoric Society of

America this collection provides advanced undergraduate and graduate students with a balanced perspective on rhetorical theory and practice from scholars in both communication studies and rhetoric and writing studies The volume covers a range of themes from the history of rhetorical studies writing and speaking pedagogy and feminism to the work of Kenneth Burke the rhetoric of science and rhetorical agency **The Routledge Handbook of Critical Public Relations** Jacquie

L'Etang,David McKie,Nancy Snow,Jordi Xifra,2015-08-11 Critical theory has a long history but a relatively recent intersection with public relations This ground breaking collection engages with commonalities and differences in the traditions whilst encouraging plural perspectives in the contemporary public relations field Compiled by a high profile and widely respected team of academics and bringing together other key scholars from this field and beyond this unique international collection marks a major stage in the evolution of critical public relations It will increasingly influence how critical theory informs public relations and communication The collection takes stock of the emergence of critical public relations alongside diverse theoretical traditions critiques and actions methodologies and future implications This makes it an essential reference for public relations researchers educators and students around a world that is becoming more critical in the face of growing inequality and environmental challenges The volume is also of interest to scholars in advertising branding communication consumer studies cultural studies marketing media studies political communication and sociology **The Handbook of**

**Communication and Corporate Reputation** Craig E. Carroll,2015-06-22 With the latest insights from the world of communication studies into the nature of corporate reputation this new addition to Wiley Blackwell s series of handbooks on communication and media reflects the growing visibility of large businesses ethical profiles and tracks the benefits that positive public attitudes can bring Serves as the definitive research collection for a fast growing field featuring contributions by key international scholars Brings together state of the art communication studies insights on corporate reputation Identifies and addresses the lacunae in the research literature Applies new theoretical frameworks to corporate reputation

**The History and Theory of Rhetoric** Luke Winslow,James A. Herrick,2025-08-19 By tracing the traditional progression of rhetoric from the Greek Sophists to contemporary theorists this updated eighth edition gives students a conceptual framework for evaluating and practicing persuasive writing and speaking in a wide range of settings including written visual and digital media Through an expansive historical purview the book illustrates how persuasive public discourse performs essential social functions and shapes our societies drawing on the ideas of many of history s greatest thinkers and theorists This new edition includes an integrated exploration of non Western rhetorics an updated account of contemporary rhetoric and an enhanced analysis of rhetorical theory in a digital age Known for its clear writing style and contemporary examples throughout The History and Theory of Rhetoric emphasizes the relevance of rhetoric to today s students This revised edition serves as a core textbook for rhetoric courses in both English and communication programs covering both the historical tradition of rhetoric and contemporary rhetoric studies A suite of online resources including a detailed instructor s manual

PowerPoint slides and videos from Dr Winslow can be found on the Instructor and Student Resources website at [www.routledgelearning.com/historyofrhetoric](http://www.routledgelearning.com/historyofrhetoric)

**The Public Work of Rhetoric** John M. Ackerman, David J. Coogan, 2013-03-15  
 The Public Work of Rhetoric presents the art of rhetorical techn as a contemporary praxis for civic engagement and social change which is necessarily inclusive of people inside and outside the academy In this provocative call to action editors John M Ackerman and David J Coogan along with seventeen other accomplished contributors offer case studies and criticism on the rhetorical practices of citizen scholars pursuing democratic ideals in diverse civic communities with partnerships across a range of media institutions exigencies and discourses Challenging conventional research methodologies and the traditional insularity of higher education these essays argue that civic engagement as a rhetorical act requires critical attention to our notoriously veiled identity in public life to our uneasy affiliation with democracy as a public virtue and to the transcendent powers of discourse and ideology This can be accomplished the contributors argue by building on the compatible traditions of materialist rhetoric and community literacy two vestiges of rhetoric s dual citizenship in the fields of communication and English This approach expresses a collective desire in rhetoric for more politically responsive scholarship more visible impact in public life and more access to the critical spaces between universities and their communities The compelling case studies in The Public Work of Rhetoric are located in inner urban and postindustrial communities where poverty is the overriding concern in afterschool and extracurricular alternatives that offer new routes to literate achievement in new media and digital representations of ethnic cultures designed to promote chosen identities in neighborhoods and scientific laboratories where race is the dominant value and in the policy borderlands between universities and the communities they serve Through these studies and accounts the contributors champion the notion that the public work of rhetoric is the tough labor of gaining access and trust learning the codes and histories of communities locating the situations in which rhetorical expertise is most effective and in many cases jointly defining the terms for gauging social change

**Critical Essays on Dagaaba Rhetoric**  
 Anthony Y. Naaeke, 2010 Rhetoric prepares the ground for action It is essential to social change and social stability Hence the essays in this book will introduce the reader to the cultural narratives of the Dagaaba of Ghana and show how community beliefs and values are enacted in ritual celebrations as well as in advocacy campaigns and social movements Critical Essays on Dagaaba Rhetoric is a pioneering effort in expanding the scope of rhetoric beyond the mainstream of the discipline As an entry point into Dagaaba rhetoric this book will be a stimulus for further research on Dagaaba rhetoric

**Classical Rhetorical Argumentation for the Rhetorical Critic** Mika Hietanen, 2025-07-08 This book offers a reassessment of argumentation in classical rhetoric foregrounding its rational dimension Moving beyond introductions it provides insights from Aristotle Quintilian and other ancient thinkers while addressing common misconceptions and offering clarifications that are particularly valuable for the rhetorical critic Adopting a Scandinavian rhetorical perspective this book argues that classical rhetoric offers enduring tools for both the analysis and the construction of persuasive argumentation By bridging



theory and practice it demonstrates how classical rhetoric remains highly relevant while also naturally integrating with analyses that focus on classical concepts such as ethos pathos or style whether through neo Aristotelian methods or contemporary approaches rooted in the classical rhetorical tradition Key concepts are explored in dedicated chapters the art of logos based argumentation is reassessed enthymeme and epicheireme structures are examined and topoi and staseis are discussed in relation to their later developments A chapter on the centenary of rhetorical criticism traces its evolution from Herbert Wichelns 1925 to today proposing a new template for the rhetorical critic This concise yet comprehensive book will interest intermediate and advanced students as well as scholars of rhetoric argumentation persuasion speech and writing studies and communication studies

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