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multidisciplinary approach to marketing With a diverse authorship bringing together the research and the expertise of multiple scholars the combination of contexts and research fields in this book will illuminate the scope of marketing for researchers in the field It discusses questions and issues such as innovative approaches to marketing in the digital era the role of AI in modern neuromarketing approaches and the current marketing practices regarding corporate and social responsibility and sustainability Covering a range of topics from green fiscal policies to accessible marketing practices as well as current trends in technologies in marketing such as AI applications and digital transformations this book will be a critical literature source due to its synergistic properties Modern Marketing (Principles and Practices) R S N Pillai, 2010-12 The revised and updated edition of the book Modern Marketing caters to the needs of students of marketing to meet the current difficult situations of business Nine new chapters have been added CIM Coursebook 05/06 Analysis and Evaluation Wendy Lomax, 2007-07-11 Elsevier Butterworth Heinemann's 2005 2006 CIM Coursebook series offers you the complete package for exam success Comprising fully updated Coursebook texts that are revised annually and free online access to the MarketingOnline learning interface it offers everything you need to study for your CIM qualification Carefully structured to link directly to the CIM syllabus this Coursebook is user friendly interactive and relevant ensuring it is the definitive companion to this year's CIM marketing course Each Coursebook is accompanied by access to MARKETINGONLINE www marketingonline co uk a unique online learning resource designed specifically for CIM students where you can Annotate customise and create personally tailored notes using the electronic version of the Coursebook Receive regular tutorials on key topics from Marketing Knowledge Search the Coursebook online for easy access to definitions and key concepts Access the glossary for a comprehensive list of marketing terms and their meanings

Positioning Theory and Strategic Communication Melanie James, 2014-06-13 In public relations people talk about positioning an idea a persona a political ideal an ideology but what are they talking about Why do some positions taken by organizations crystallize in the minds of audiences while others fail Whilst positioning is not something new in public relations this book is the first to explicate what it involves how it works and how to do it This is the first in depth exploration of the possibilities of Positioning Theory for the public relations field and it adds a new perspective to the growing body of multidisciplinary work in this rich theoretical area moving the discussion away from the traditional communication plans of previous decades which fail to accommodate the changing media and opinion landscapes The author pulls together various strands of socio cultural theory into an analytical framework providing readers with a tool to analyse the organizational implications of public relations decisions guiding strategic decision making through realistic scenario planning This thought provoking book provides an alternative path to studying communication in increasingly complex environments and as such will be vital reading for researchers and educators advanced communication and public relations students and for senior public relations practitioners

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