

Economic Psychology of Travel and Tourism

**John C. Crotts
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Editors**

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Economic Psychology Of Travel And Tourism:

Economic Psychology of Travel and Tourism John C. Crotts, 1994 Here is an informative overview of economic psychology as applied to the study of travel and tourism Economic psychology provides evidence about the behavior of consumers that is instrumental for the development of economic theory as well as for marketing consumer policy and research on travel and tourism Economic Psychology of Travel and Tourism stimulates new approaches to the study of travel and tourism Chapters contain empirical studies and explore conceptual and theoretical perspectives of the sociopsychological mechanisms that underlie travel and tourism demand and the economics of destinations This book is a helpful resource for travel and marketing professionals and advanced students of tourism These individuals often have a good background in psychology and in marketing but little if any knowledge on how the two fields are linked Economic Psychology of Travel and Tourism helps them see and understand the broader economic psychological issues that impact both the supply and demand sides of the travel and tourism economy Economic Psychology of Travel and Tourism discusses such issues as corporate identity promotion advertising information processing meaning structure and consumer behavior research and demand Specific chapters in this book include an investigation of the relationship between the way tourists think to realize their dreams and the tourist industry's potential to make those dreams come true an examination of current literature related to 4 prevalent topical areas associated with consumer behavior in recreational and touristic contexts an exploratory study to determine the extent to which friends and or relatives influence travel decisionmaking processes beyond the role of information provider the development of a model of decisionmaking associated with long term complex purchase processes effects of tour brochures with experiential information a study of promotion and demand in international tourism Economic Psychology of Travel and Tourism clarifies for readers applications of psychological theories and methods to the study of travel and tourism phenomena helping them recognize areas of economic and social psychology that can help them deal more effectively with fundamental issues underlying the travel and tourism economy

Economic Psychology of Travel & Tourism, 1994

Tourism: The nature and structure of tourism Stephen Williams, 2004 This collection of key articles from the most influential journals and books in the field examines what social scientists mean by the term tourism and what it means to be a tourist Carefully selected and introduced by the editor this material charts the sociological changes that have occurred in tourism and the change from the upper class grand tours of the late nineteenth century to the mass tourism of the present day The collection also assesses the economic impacts of tourism on local economies environmental considerations and whether the growth of tourism is sustainable in a post September 11th world Tourism Critical Concepts in the Social Sciences is an accessible and comprehensive resource designed for academics and scholars researching in tourism globalization and human geography

The Elgar Companion to Consumer Research and Economic Psychology Peter E. Earl, Simon Kemp, 2002-01-01 Presents over 100 specially commissioned entries on important topics in consumer research

and economic psychology from behaviourism and brand loyalty to trust and the psychology of tourism Leading scholars in the fields provide stimulating insights into the area as well as summarising existing knowledge

CTH - Introduction to Tourism Economics BPP Learning Media,2011-07-01 BPP Learning Media is proud to be the official publisher for CTH Our CTH Study Guides provide the perfect tailor made learning resource for the CTH examinations and are also a useful source of reference and information for those planning a career in the hospitality and tourism industries

Principles of Tourism Part I' 2006 Ed. Z. Cruz,2006 *Tourism Theory* Guilherme Lohmann,Alexandre Panosso Netto,2016-12-07 Theories within tourism can be difficult even confusing areas to understand Developed from the successful Portuguese textbook Teoria do Turismo Tourism Theory provides clear and thorough coverage of all aspects of tourism theory for students and researchers of tourism Consisting of five sections and over fifty entries this book covers nine of the most important models in tourism study The first three sections examine general concepts in tourism disciplines and topics and the tourist which includes areas such as demand gaze psychology and typologies A fourth section covers intermediation distribution and travel reviewing aspects such as travel agencies tourist flows and multi destination travel patterns The final section encapsulates the tourism destination itself covering organizations the destination image supply seasonality and more Encyclopedic cross referencing between entries makes navigation easy while in depth analysis exercises and further reading suggestions for each of the selected areas provide the context and detail needed for understanding Entries can be used individually as a reference or as part of the whole for a complete introduction to tourism theory

Worldwide Destinations Brian Boniface, MA,Chris Cooper,Robyn Cooper,Brian Boniface Ma,2006-08-11 Worldwide Destinations The Geography of Travel and Tourism provides comprehensive coverage of worldwide tourism destinations examining the basic principles underlying the geography of tourist demand supply and transportation together with a broad survey of world tourism generating and destination regions

Classic Reviews in Tourism Christopher P. Cooper,2003 Drawing together some of the leading authors in tourism this text provides state of the art reviews of research in fields of tourism The text also revisits classic reviews which first appeared in Progress in Tourism Recreation and Hospitality Management series over a decade before the publication of this title Topics covered include gender alternative tourism urban tourism heritage tourism and environmental auditing

Contemporary Tourist Experience Richard Sharpley,Philip Stone,2014-06-23 This significant and timely volume aims to provide a focused analysis into tourist experiences that reflect their ever increasing diversity and complexity and their significance and meaning to tourists themselves Written by leading international scholars it offers new insight into emergent behaviours motivations and sought meanings on the part of tourists based on five contemporary themes determined by current research activity in tourism experience conceptualization of tourist experience dark tourism experiences the relationship between motivation and the contemporary tourist experience the manner in which tourist experience can be influenced and enhanced by place and how managers and suppliers can make a significant contribution to the tourist

experience The book critically explores these experiences from multidisciplinary perspectives and includes case studies from wide range of geographical regions By analyzing these contemporary tourist experiences the book will provide further understanding of the consumption of tourism

Knowledge Transfer To and Within Tourism Noel Scott, Mathilda van Niekerk, Marcella de Martino, 2017-07-20 This volume presents and analyses 17 examples of knowledge transfer from countries around the world to identify future directions for business and government managers and academic researchers Effective Knowledge transfer provides an opportunity to address unprecedented societal environmental and technological change and disruption

Study of Tourism Philip L. Pearce, 2011-01-26 Intends to collate views on the development of tourism study by the various historically important tourism scholars and provides a fresh insight into how the context in which tourism scholars work influences the studies they undertake This title contributes to the formation embodiment and advancement of knowledge in the field of tourism

Journal of Travel Research, 2008

Handbook of Consumer Behavior, Tourism, and the Internet Juline E. Mills, Rob Law, 2013-07-04 Make the most of your online business resources The growing acceptance and use of the Internet as an increasingly valuable travel tool has tourism and hospitality businesses taking a critical look at their business to customer online environments while pondering such questions as How do I get people to visit my Web site Is my Web site attracting the right kind of e consumers and How do I turn browsers into buyers The Handbook of Consumer Behavior Tourism and the Internet analyzes the latest strategies involving Internet business applications that will help you attract and keep online travel customers Researchers from the United States Europe and Asia present the latest findings you need to make the right decisions regarding long term e commerce development and planning The Handbook of Consumer Behavior Tourism and the Internet examines vital issues affecting the travel and tourism industry from an online perspective This book analyzes the latest theory and research on general online buyer characteristics the differences between online and offline consumer behavior the differences between broadband and narrowband users the online search process quality and perception of lodging brands and Web site design maintenance and development Each section of the book includes a model diagram that serves as an overview of the topic followed by a thorough discussion on the topic from several sources Each section ends with commentary on the areas where future research is needed The book's contributors use a variety of research methodologies ranging from qualitative data analyses using artificial neural network analysis to experimental design non parametric statistical tests and structural equation modeling Topics examined in the Handbook of Consumer Behavior Tourism and the Internet include the need for businesses to use internal examinations to determine and meet online consumer needs the emerging field of e complaint behavior consumers taking to the Web to voice complaints about travel services how to use e tools to measure guest satisfaction how to measure consumer reaction to Web based technology the Internet's impact on decision making for travel products and how to use e mail marketing electronic customer relationship management eCRM Web positioning and search engine placement The Handbook of Consumer Behavior Tourism

and the Internet is equally valuable as a classroom resource or professional reference providing up to date material on Internet applications and their impact on consumers and e commerce

Tourism and Development Richard Sharpley, David J. Telfer, 2015 This book explores the relationship between tourism and development and establishes a conceptual link between the interconnected disciplines of tourism studies and development studies This new edition includes updated chapters drawing on contemporary knowledge as well as 5 new chapters that consider emergent themes in tourism and development

The Economic Geography of the Tourist Industry Keith G. Debbage, Dimitri Ioannides, 1998-04-02 The Economic Geography of the Tourist Industry explains tourism s definitions and examines whether or not tourism can be conceptualized as an industry

The Routledge Handbook of Tourism and the Environment Andrew Holden, David A. Fennell, 2013 This handbook explores and critically evaluates the debates and controversies inherent to tourism s relationship with nature especially pertinent at a time of major re evaluation of our relationship with the environment as a consequence of the environmental problems we now face

Tourism, Development and Growth John J. Pigram, Salah Wahab, 2005-10-05 Distinguishing between sustainable development and sustainable tourism the authors examine whether and in what form tourism can contribute to sustainable development and growth Focusing on different types of tourism appropriate to particular situations the team of leading contributors draws on examples from around the world Canada USA Spain Belgium UK Australia to explore tourism s contribution to the economic social political and environmental advancement of developing countries and the importance of tourism in industrialised nations This book examines the new policies and initiatives established by both the private sector and the state to pursue sustainable tourism growth and identifies the opportunities and challenges inherent in achieving it

VFR Travel Research Elisa Backer, Brian King, 2015-06-01 This is the first book to explore research on visiting friends and relatives VFR In many countries VFR is the largest single travel related market and for some regional economies accounts for over half of all tourism flows In assembling an international collection of quality VFR related research the editors present the profiles characteristics opportunities and behaviours of VFR travel for the benefit of researchers industry practitioners and educators This holistic and international approach to understanding VFR travel provides a state of the art understanding of the context dynamics and implications of VFR travel and will be an essential resource for postgraduate students researchers and also practitioners

Vacation Decision Making Alain Decrop, 2006-01-01 The focus of this book is on holiday planning and decision making which is the cornerstone of tourist behaviour and tourism marketing The first three chapters deal with the basics including an overview of decision making paradigms and variables chapter 1 a critical review of existing tourist behaviour models chapter 2 and a description of the methods that may be used for studying holiday decision making chapter 3 The chapters that follow relate the findings of an in depth qualitative and interpretative study that followed the decision making process of 25 Belgian households during a whole year Chapter 4 discusses the context in which holiday decisions are made In the next two chapters the focus is on the

decision making process in itself both at the generic and holiday levels chapter 5 and at the destination level chapter 6 Post experience processes are investigated in chapter 7 whereas group processes are the particular focus of chapter 8 Chapter 9 presents the integrative and conclusive part of the book where a new typology of holidaymakers is proposed The book has a subject index

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