

DIGITAL HABITS

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Designing Digital Habits
That Engage
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*Award-Winning Author, The 24-Hour Customer
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Exponential Influence Designing Digital Habits That Engage Distracted Customers

Terry C. Jones



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economics of information security Discusses the implication of classical economic theories under the context of digitization as well as the impact of rapid digitization on the future of value Analyzes the fundamental attributes and measurable characteristics of digital assets as economic goods Discusses the scope and measurement of digital economy Highlights cutting edge risk measurement practices regarding cybersecurity risk management Introduces novel concepts models and theories including opportunity value Digital Valuation Model six laws of digital theory of value Cyber Risk Quadrant and most importantly cyber risk measures hekla and bitmort Introduces cybernomics that is the integration of cyber risk management and economics to study the requirements of a databank in order to improve risk analytics solutions for 1 the valuation of digital assets 2 the measurement of risk exposure of digital assets and 3 the capital optimization for managing residual cyber risk Provides a case study on cyber insurance **The Nation** ,1998 *Affected* Cara Wrigley,Karla Straker,2019-02-19

How can you create meaningful connections with customers in the digital space The rapid emergence of new technologies has revolutionized the way companies build relationships and interact with their customers Today it s more important than ever to have an emotional understanding of customers and how they feel about a product service or business even when your primary interactions are via digital channels *Affected* goes beyond influencing behaviors to understanding cognition and emotion as a way to better connect with customers in the digital space In it Wrigley and Straker offer a new approach one that examines channel relationships and useful concepts for clarifying and refining the emotional meaning behind company strategy and their relationship to corresponding channels Using case study examples from and over a decade of primary research in the area they discuss the process and impact of such emotionally aware channel designs Spanning entrepreneurial start up techniques of wunderkind artist Cj Hendry through to the lucrative retail sector of luxury brand Burberry this seminal book offers multi channel design approach that can show companies how to select design and maintain digital engagements based on their strategy and industry needs Shows businesses how they can better understand and engage with customers digitally Demonstrates how to gain competitive advantage by integrating design methods into corporate strategy Provides multi channel approaches for how businesses can select design and maintain digital engagements Establishes a clear framework for analysing and applying the right strategy for your digital engagement Connecting and engaging with customers is pivotal to business success but in the digital space the old methods just won t cut it With *Affected* you ll find the tools and techniques you need to find your customers where they are [The Advocate](#) ,2004-08-17 The Advocate is a lesbian gay bisexual transgender LGBT monthly newsmagazine Established in 1967 it is the oldest continuing LGBT publication in the United States

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