

DAVID J. SHARP

# CASES IN BUSINESS ETHICS



**IVEY**

Richard Ivey School of Business  
The University of Western Ontario

# Cases In Business Ethics The Ivey Casebook Series

**Marianne Jennings**



## **Cases In Business Ethics The Ivey Casebook Series:**

**Cases in Business Ethics** David J. Sharp, 2006 Fresh and insightful cases Dr Patricia Mitchell University of San Francisco The Ivey Casebooks Series is a co publishing partnership between SAGE Publications and the Richard Ivey School of Business at The University of Western Ontario Due to their popularity in more than 60 countries approximately 200 new cases are added to the Ivey School of Business library each year Each of the casebooks comes equipped with Instructor s Resources on CD ROM These affordable collections will not only help students connect to real world situations but will benefit corporations seeking continued education in the field as well Cases in Business Ethics provides the opportunity for students not only to discuss the application of ethical theories in managerial situations but also to apply judgment and make decisions in a real world context This collection of cases focuses on business decision making and includes both short and long more complex cases that highlight the practicalities of business practice and ethical theory A beneficial feature of Cases in Business Ethics is the variety of ways in which the cases can be organized to fit the course curriculum The instructor s resources on CD ROM includes detailed 6 10 page casenotes for each case preparation questions for students to review before class discussion questions and suggested further readings The IVEY Casebook Series Cases in Business Ethics Cases in Entrepreneurship Cases in Gender Diversity in Organizations Cases in Operations Management Cases in Organizational Behavior Cases in the Environment of Business Cases in Alliance Management Mergers and Acquisitions Text and Cases

**Cases in the Environment of Business** David W. Conklin, 2006 The Ivey Casebooks Series is a co publishing partnership between SAGE Publications and the Richard Ivey School of Business at The University of Western Ontario Due to their popularity in more than 60 countries approximately 200 new cases are added to the Ivey School of Business library each year Each of the casebooks comes equipped with instructor s resources on CD ROM These affordable collections will not only help students connect to real world situations but will benefit corporations seeking continued education in the field as well Broadening the scope of environmental forces to a global rather than a domestic context leads to cross country comparisons that add complexity to the subject matter enrich analytical theories and heighten the interest of students Students gain an appreciation for the many ways in which environmental forces interact creating a set of risks and opportunities that is unique in each country and that must be evaluated in formulating trade and investment decisions Cases in the Environment of Business offers an outstanding collection of relevant classroom tested cases In discussing the cases students will participate in managerial decisions in an international context Most cases deal with a variety of environmental forces but generally a single set of forces plays a predominant role The instructor s resources on CD ROM includes detailed 6 10 page casenotes for each case preparation questions for students to review before class discussion questions and suggested further readings Cases in the Environment of Business addresses the following five sets of environmental forces Industry Structure Responses to strategies of customers suppliers and competitors dependence of profitability on unique value added attributes and the

shift of certain activities to low wage countries  
 Macroeconomic Variables Income levels and growth rates foreign exchange rates inflation rates interest rates and unemployment rates  
 Political Variables Regulations financial incentives taxation foreign investment restrictions and international trade and investment agreements  
 Societal Variables Labor and environmental practices ethics corporate social responsibility boards of directors and demographics  
 Technological Variables Technological infrastructure and the pace and direction of technological changes including in particular the Internet and e business  
 The IVEY Casebook Series Cases in Business Ethics Cases in Entrepreneurship Cases in Gender Diversity in Organizations Cases in Operations Management Cases in Organizational Behavior Cases in the Environment of Business Cases in Alliance Management Mergers and Acquisitions Text and Cases      *Cases in Organizational Behavior* Gerard Seijts, 2006 Cases in Organizational Behavior has been designed to help readers develop an understanding of and appreciation for the various challenges dilemmas and constraints that decision makers face in real organizational settings The cases are made up of actual events and address globalization managing a diverse workforce motivation and leadership Together these cases provide students with the opportunity to practice and hone analytical skills decision making skills application skills planning skills and oral communication skills      **Cases in Operations Management** Robert D. Klassen, 2006 The Ivey Casebook Series is a co publishing partnership between SAGE Publications and the Richard Ivey School of Business at The University of Western Ontario Due to their popularity in more than 60 countries approximately 200 new cases are added to the Ivey School of Business library each year Each of the casebooks comes equipped with instructor resources on CD ROM These affordable collections will not only help students connect to real world situations but will benefit corporations seeking continued education in the field as well Cases in Operations Management Building Customer Value Through World Class Operations is unique in its strong grounding in real world decisions The cases are structured into six chapters each of which offers an overview of key concepts Given that most managers will need to function effectively in an international context the cases draw from challenges faced by experienced managers in such varied settings as China France India Italy Japan the Netherlands Trinidad Vietnam and others in addition to the United States and Canada These cases continue to illustrate basic concepts while expanding students understanding of economic political and cultural concerns that must be interwoven into such key areas as process design quality and supply chain management The following are represented in this casebook Strong decision orientation of real world cases Clear development of the link between business processes and customer value Diversity of international case settings Mixture of cases simulations and in class exercises Includes Instructors Resources on CD ROM with detailed 6 10 page casenotes for each case preparation questions for students to review before class discussion questions and suggested further readings The IVEY Casebook Series Cases in Business Ethics Cases in Entrepreneurship Cases in Gender Diversity in Organizations Cases in Operations Management Cases in Organizational Behavior Cases in the Environment of Business Cases in Alliance Management Mergers and

Acquisitions Text and Cases      Cases in Entrepreneurship Eric A. Morse, 2006 The Ivey Casebooks Series is a co publishing partnership between SAGE Publications and the Richard Ivey School of Business at The University of Western Ontario Due to their popularity more than 60 countries approximately 200 new cases are added to the Ivey School of Business library each year Each of the casebooks comes equipped with instructor resources on CD ROM available upon request These affordable collections will not only help students connect to real world situations but will benefit corporations seeking continued education in the field as well Cases in Entrepreneurship The Venture Creation Process is the first book to be based upon a cognitive framework of entrepreneurship These cases are compatible with courses in Entrepreneurship and New Venture Management at the undergraduate and MBA level in schools of business The instructor s resources on CD ROM includes detailed 6 10 page casenotes for each case preparation questions for students to review before class discussion questions and suggested further readings This Casebook has been organized based on the following concepts Searching for ideas Screening those ideas for business opportunity Planning how to exploit the opportunity Financing the opportunity Setting up Starting up the business Growing the business Harvesting the value created in the business The IVEY Casebook Series Cases in Business Ethics Cases in Entrepreneurship Cases in Gender Diversity in Organizations Cases in Operations Management Cases in Organizational Behavior Cases in the Environment of Business Cases in Alliance Management Mergers and Acquisitions Text and Cases      Cases in Leadership W. Glenn Rowe, Laura Guerrero, 2011 Cases in Leadership is a unique collection of 30 real world leadership cases from Ivey Publishing plus fourteen practitioner readings from the Ivey Business Journal The updated casebook helps business students gain a better understanding of leadership and enables them to be more effective leaders through their careers The selected cases are about complex leadership issues that require the attention of the decision maker in each case Each of the casebooks comes equipped with instructor s resources on CD ROM These affordable collections will not only help students connect to real world situations but will benefit corporations seeking continued education in the field as well      Cases in Gender & Diversity in Organizations Alison M. Konrad, 2006 The Ivey Casebook Series is a co publishing partnership between SAGE Publications and the Richard Ivey School of Business at The University of Western Ontario Due to their popularity in more than 60 countries approximately 200 new cases are added to the Ivey School of Business library each year Each of the casebooks comes equipped with instructor s resources on CD ROM These affordable collections will not only help students connect to real world situations but will benefit corporations seeking continued education in the field as well Cases in Gender Diversity in Organizations is a compilation of real life business cases illustrating the unique opportunities and challenges for managers of the new more demographically diverse workplace The Casebook provides a thorough overview of the issues and challenges facing organizations as more women enter the workplace as parents struggle to create more balance between their work and family lives and as members of different ethnic groups interact more frequently in work organizations around the world Cases in Gender Diversity in Organizations offers

students the opportunity to develop strategies to make effective decisions regarding a wide array of workplace diversity issues The Casebook offers contemporary managers a clear sense of the relevance and importance of diversity The instructor's resources on CD ROM available upon request includes detailed 6 10 page casenotes for each case preparation questions for students to review before class discussion questions and suggested further readings The IVEY Casebook Series Cases in Business Ethics Cases in Entrepreneurship Cases in Gender Diversity in Organizations Cases in Operations Management Cases in Organizational Behavior Cases in the Environment of Business Cases in Alliance Management Mergers and Acquisitions Text and Cases

Cases in Leadership W. Glenn Rowe, Laura Guerrero, 2015-02-26 The Ivey School of Business and SAGE have partnered to offer a distinctive collection of real world leadership cases Cases in Leadership Fourth Edition is a unique collection of 30 real world leadership cases from Ivey Publishing plus 15 practitioner readings from the Ivey Business Journal This up to date casebook instructs business students to gain a better understanding of leadership and prepares them to be more effective leaders throughout their careers Authors W Glenn Rowe and Laura Guerrero included select cases showcasing complex leadership issues and situations that require the attention and leadership of the decision maker This casebook has proven to be an invaluable companion to any standard leadership text by connecting theory to practice through actual cases It can also serve as a standalone text for leadership courses

Mergers and Acquisitions Kevin K. Boeh, Paul W. Beamish, 2007 Mergers and Acquisitions Text and Cases provides guiding frameworks and information on Mergers and Acquisitions M A complemented by a set of well matched cases The purpose is not to rehash the existing set of M A books but to provide real world examples of situations that allow the reader to utilize the core concepts and processes in M A The authors present a process based framework of M A within which the reader is given in depth information about the steps in doing deals The reader then has the ability to apply these concepts and frameworks to the full length cases The book can be used as a stand alone text because it provides good coverage of the entire M A process In order to more specifically focus on any particular aspect of M A the text can easily be supplemented with focused materials

Case Studies in Management Kulkarni J. A., 2011 Case Studies in Strategic Management: A Practical Approach Sanjay Mohapatra, 2011 Case Studies in Marketing Management S. Ramesh Kumar, 2012 **Case Studies in Marketing** Kanwal Nayan Kapil, 2011

**Introduction to Nonprofit Management** W. Glenn Rowe, Mary Conway Dato-on, 2013 This is a collection of 28 nonprofit management case studies from around the world that examine issues including marketing fundraising financing and change management

The British National Bibliography Arthur James Wells, 2005 The Ivey Cases Cases in Business Ethics Cases on the Environment of Business Cases on Operations Management Cases in Organization Behavior Cases in Entrepreneurship, 2005-01-01 Policies and Persons Kenneth E. Goodpaster, Laura L. Nash, 1998 This comprehensive collection presents a case method approach to teaching business ethics making it ideal for advanced undergraduate and graduate level courses in both philosophy and business departments It contains a wide range of

individual managerial and corporate cases many with an international perspective All cases have been classroom tested at the Harvard Business School most have been developed in the field rather than in the library The third edition is now in softcover for the first time with 15% fewer pages Nine new cases of the total 53 cases cover such topics as labor management trust product liability foreign bribery the Dow bankruptcy over breast implant lawsuits and more A new appendix Ethical Frameworks for Management provides students with ethical frameworks for analysis and a second new Appendix Bridging East and West in Management Ethics discusses certain basic similarities between Asian and Western ethical ideals

Cases in Business Ethics Thomas M. Garrett, 1968      Wake-up Calls Lisa H. Newton, David P. Schmidt, 2004 The text presents cases based on widely observed business ethics blunders that have had a profound impact in the field By exploring and discussing where businesses have failed students get a greater insight into the importance of practicing ethical behaviour Recognizable events Includes a collection of pivotal cases that clearly show situations of business no longer being conducted as usual The Full Story Each chapter begins with a description of the event or development that sent the wake up call then tracks the business practices that led to it and the resulting implications The body of each the chapter analyzes the significance of these implications Balanced Analysis The analysis of these events illustrates the complexity of the key issues and presents a balance of perspectives allowing readers to draw their own conclusions Application Questions Each chapter includes questions to keep in mind and questions for reflection which provide effective exam or term paper topics Back cover

Business Ethics Marianne Jennings, 2009 Packed with real life examples BUSINESS ETHICS CASE STUDIES AND SELECTED READINGS 6e International Edition explores the complex issues of ethics from the inside Offering a unique perspective this market leading text gets behind the decision making process of today's business leaders from prominent players to everyday professionals It helps you dissect what makes people cross lines they would not ordinarily cross A combination of short and long cases readings hypothetical situations and current ethical dilemmas BUSINESS ETHICS provides a thorough training and thought provoking experience on business ethics Applying theory to real world practice it reinforces a vital sense of values in future business leaders

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