

NEW YORK TIMES BESTSELLER

# Contagious

WHY THINGS CATCH ON



JONAH BERGER

"Jonah Berger knows more about what makes information 'go viral' than anyone in the world." —DANIEL GILBERT, author of *Stumbling on Happiness*

# Contagious Audiobookcontagious Why Things Catch On Audiobook Unabridged Audio Cd Jonah Berger

**Edition Shortcut (author)**



## **Contagious Audiobook contagious Why Things Catch On Audiobook Unabridged Audio Cd Jonah Berger:**

*Summary and Analysis of Contagious: Why Things Catch On* Worth Books, 2017-03-21 So much to read so little time This brief overview of Contagious tells you what you need to know before or after you read Jonah Berger's book Crafted and edited with care Worth Books set the standard for quality and give you the tools you need to be a well informed reader This short summary and analysis of Contagious includes Historical context Chapter by chapter overviews Detailed timeline of key events Important quotes Fascinating trivia Glossary of terms Supporting material to enhance your understanding of the original work About Contagious by Jonah Berger Contagious Why Things Catch On examines why certain media goes viral videos articles memes and others never get shared at all By looking at popular culture Wharton professor Jonah Berger analyzes what makes an idea take off Based on his own research and the insights gleaned from 15 years of studying marketing Berger's New York Times bestselling book teaches readers why popular content is popular and how they can make their own ideas and products truly contagious The summary and analysis in this ebook are intended to complement your reading experience and bring you closer to a great work of nonfiction **SUMMARY** Edition Shortcut (author), 1901

**Summary, Analysis & Review of Jonah Berger's Contagious by Instaread** Instaread, 2017-01-30 Summary Analysis Review of Jonah Berger's Contagious by Instaread Preview Contagious Why Things Catch On is a playbook for marketing in the internet age when products and ideas live or die based on whether or not they can go viral Author Jonah Berger describes six principles that when applied together can often predict whether an idea or product will spread Any product or idea can go viral It doesn't take a big advertising budget or a celebrity endorsement to raise awareness Instead the six principles of contagiousness can be turned into the helpful mnemonic acronym STEPPS These are Social Currency Triggers Emotion Public Practical Value and Stories For a product or idea to spread it must use each of these steps While STEPPS can help guarantee that an idea or product will go viral some concepts are more likely to spread successfully than others For example a well priced television is more likely to lure buyers than a poor quality television with PLEASE NOTE This is a Summary Analysis Review of the book and NOT the original book Inside this Summary Analysis Review of Jonah Berger's Contagious by Instaread Overview of the Book Important People Key Takeaways Analysis of Key Takeaways About the Author With Instaread you can get the key takeaways and analysis of a book in 15 minutes We read every chapter identify the key takeaways and analyze them for your convenience Visit our website at [instaread.co](http://instaread.co)

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In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its power to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Contagious Audiobook****contagious Why Things Catch On Audiobook Unabridged Audio Cd Jonah Berger,**" a mesmerizing literary creation penned by a celebrated wordsmith, readers attempt an enlightening odyssey, unraveling the intricate significance of language and its enduring impact on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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