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BUSINESS STRATEGIES
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ULRIKE SCHAEDE

Choose And Focus Japanese Business Strategies For The 21st Century

C. Noronha



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Choose and Focus Ulrike Schaede, 2011-01-15 Between 2002 and 2008 Japan's economy saw constant expansion a record among the world's advanced economies and Japan's longest period of economic growth since World War II. This remarkable achievement came about because of a transformation of Japanese business practices. This transformation was guided by strategies that enabled Japan's leading corporations previously diversified to an exceptionally high degree to become leaner, more nimble and more competitive at home and in the global economy. In *Choose and Focus* the first in-depth account of this strategic inflection point in Japanese business, Ulrike Schaede argues that the emerging practices and attitudes have created a New Japan. Drawing on profiles of several corporations including Panasonic, Takeda and Astellas, Softbank, kakaku.com and SBI E-Trade, Schaede explains how the fundamental principles of Japan's economy have been overturned. *Choose and focus* strategies whereby corporations concentrate on core areas and spin off unrelated businesses have completely altered the strategic logic of Japan's previous industrial architecture. These surprisingly aggressive moves, Schaede finds, have created new market opportunities for start-up enterprises and foreign investors as well as a wave of mergers, acquisitions and hostile takeovers that have shaken Japanese companies out of complacency. Unlike the advances made by Japanese firms in the 1970s and 1980s, the current transformation is taking root in component and materials industries rather than in consumer products. Because of the relative obscurity of the changes and the overshadowing story of China's ascent, the Japanese corporate revolution has gone largely unnoticed among Western observers. *Choose and Focus* is required reading for anyone doing business in Japan or trying to understand how contemporary Japanese business works and how Japanese corporations have reinvented themselves to face the challenges and realize the opportunities of the 21st century. *The Business*

Reinvention of Japan Ulrike Schaede, 2020-06-16 **Comparative Responses to Globalization** M. Umemura, R.

Fujioka, 2012-10-29 Explores how British and Japanese firms have responded to globalization from a long-term perspective. Incorporates studies from the 18th century and sheds light on the impact of the institutional setting, the influence of government and entrepreneurs, and the weight of historical contingency in conditioning firm responses to globalization.

The Oxford Handbook of Asian Business Systems Michael A. Witt, Gordon Redding, 2014 The Handbook explores institutional variations across the political economies of different societies within Asia. It includes empirical analysis of 13 major Asian business systems between India and Japan and examines these in a comparative historical and theoretical context. *Japan's 'Lost Decade'* W. Miles Fletcher III, Peter W. von Staden, 2014-06-11 Understanding the lost decade of the 1990s is central to explaining Japan today. Following a period of record high growth, the chronic downturn after 1990 raised fundamental questions about the course of the world's third largest economy. This crisis also presented Japan with the opportunity for transformative change. Changes have followed, some of them less than might be expected and some of them far more sweeping than is generally realized. This volume presents a wide range of international perspectives on post-bubble

Japan exploring the effects of the long downturn on the views of the Japanese business community management practices and national policies To what degree has Japan's traumatic experience prompted basic reforms in terms of legal changes corporate governance business strategy and the longterm national vision for the economy This book was originally published as a special issue of Asia Pacific Business Review

The Oxford Handbook of Business Groups Asli M. Colpan, Takashi Hikino, James R. Lincoln, 2010-08-06 Business groups large diversified often family controlled organizations with pyramidal ownership structure such as the Japanese zaibatsu the Korean chaebol and the grupos economicos in Latin America have played a significant role in national economic growth especially in emerging economies Earlier variants can also be found in the trading companies often set up in Britain which operated in Asia Africa and Latin America Business groups are often criticized as premodern forms of economic organization and occasionally as symptomatic of corrupt crony capitalism but many have shown remarkable resilience navigating and adjusting to economic and political turbulence international competition and technological change This Handbook provides a comprehensive analysis of business groups around the world It examines the adaptive and competitive capabilities of business groups and their evolutionary dynamics 16 individual country chapters deal with business groups from Asia to Africa the Middle East to Latin America while overarching chapters consider the historical and theoretical context of business groups With contributions from leading experts The Oxford Handbook of business groups provides a comprehensive empirically and theoretically rich guide for scholars and policy makers

Investing Japan Simon James Bytheway, 2020-05-11 Investing Japan demonstrates that foreign investment is a vital and misunderstood aspect of Japan's modern economic development The drive to become a modern industrial power from the 1860s to the 1930s necessitated the adoption and internalization of foreign knowledge This goal could only be achieved by working within the overarching financial and technological frameworks of Western capitalism Foreign borrowing supported by the gold standard was the crux of Japan's pre war capital formation It simultaneously financed domestic industrial development the conduct of war and territorial expansion on the Asian continent Foreign borrowing also financed the establishment of infrastructure in Japan's largest cities the nationalization of railways the interlinked capital raising programs of special banks and parastatal companies and the rapid electrification of Japanese industry in the 1920s Simon James Bytheway investigates the role played by foreign companies in the Japanese experience of modernization while highlighting their identity as key agents in the processes of industrialization and technology transfer Investing Japan delivers a complex multifaceted analysis intersecting with the histories of formal and informal economic imperialism diplomacy war financing domestic and international financial markets parastatal and multinational enterprise and Japan's internationalization vis vis the emerging global market

Changing Asian Business Systems Richard Whitley, Xiaoke Zhang, 2016-02-26 This book brings together scholars from different disciplines to examine the evolving patterns of economic organisation across Northeast and Southeast Asia against the backdrop of market liberalisation political changes and

periodic economic crises since the 1990s More specifically it provides an interdisciplinary account of variations continuities and changes in the institutional structures that shape business systems and practices and govern innovation patterns together with analyses of their impact on established systems of economic coordination and control In line with this analytical focus the project has three different yet interrelated objectives In the first place building on the comparative business systems framework it elucidates the nature and properties of business system changes and continuities in Asia since the 1990s Second it develops novel theoretical propositions concerning the primary causes of these changes and continuities representing a collective effort to theorise the changing varieties of Asian economic organisation Finally it explores the causal pathways through which the changing institutional structures governing business systems have shaped and reshaped innovation strategies and trajectories across the national sectoral and firm levels of analysis

The Digital Transformation and Japan's Political Economy Ulrike Schaede, Kay Shimizu, 2022-06-30 Digital transformation and demographic change are usually seen as two separate but equally threatening events that foreshadow job replacement industrial decline and social bifurcation Because Japan is the world's frontrunner in demographic change with an ageing and shrinking society it is facing these two disruptions at the exact same time This creates a lucky moment as it presents an opportunity to employ one as a solution for the problems caused by the other For example Japan's traditional sectors are replaced by digital systems that demand fewer people while offering new jobs Emerging technologies are opening fresh opportunities for Japanese companies to compete globally The twin disruptions are also upending Japan's political economy As companies reinvent business strategies and employees reskill to pursue individual careers the state is reorganizing to find a new role in balancing the unfolding demands of the digital economy

The Views of Japanese Employees on Cross-Border M&As Kai Oliver Thiele, 2018-07-02 Kai Oliver Thiele analyses M&As between companies from different cultures which in general impose unique challenges but also offer invaluable opportunities for all parties Since Japan lags expectations regarding the amount of cross border M&As it is the more important to understand the drivers of successful cross border acquisitions coming into the country However how the employees view on a merger can be successfully managed to leverage the M&As success rate remains yet unanswered By focusing on the employees needs this research seeks to contribute positively to an increase of the cross border M&As success rate

Adoption of Corporate Social Responsibility by Japanese Companies Holtschneider, Uwe, 2015 Corporate social responsibility CSR is a topical issue in many countries What are the drivers for the global spread of explicit CSR practices that are demonstrated to the outside even in countries where companies had addressed CSR implicitly What catalyzes organizations to adopt CSR and how does their adoption influence other companies likelihood to adopt CSR This book approaches the recent world wide adoption of CSR practices as part of the global spread of management concepts The trend to adopt CSR is examined among Japanese companies because they have rapidly adopted CSR practices in the last two decades Existing empirical research on CSR in Japan that has

focused mainly on anecdotal evidence on a small number of outstanding companies is extended by employing both qualitative and quantitative empirical research methods Analyzing drivers for the adoption of CSR practices organizational characteristics of adopting companies and how increasing adoption influences the likelihood to adopt provides insights into how Japanese institutions and stakeholders facilitated rapid CSR adoption and the process of CSR diffusion

Japan and the Shackles of the Past R. Taggart Murphy, 2014-11-07 Japan is one of the world's wealthiest and most technologically advanced nations and its rapid ascent to global power status after 1853 remains one of the most remarkable stories in modern world history Yet it has not been an easy path military catastrophe political atrophy and economic upheavals have made regular appearances from the feudal era to the present Today Japan is seen as a has been with a sluggish economy an aging population dysfunctional politics and a business landscape dominated by yesterday's champions Though it is supposed to be America's strongest ally in the Asia Pacific region it has almost entirely disappeared from the American radar screen In *Japan and the Shackles of the Past* R. Taggart Murphy places the current troubles of Japan in a sweeping historical context moving deftly from early feudal times to the modern age that began with the Meiji Restoration Combining fascinating analyses of Japanese culture and society over the centuries with hard-headed accounts of Japan's numerous political regimes Murphy not only reshapes our understanding of Japanese history but of Japan's place in the contemporary world He concedes that Japan has indeed been out of sight and out of mind in recent decades but contends that this is already changing Political and economic developments in Japan today risk upheaval in the pivotal arena of Northeast Asia inviting comparisons with Europe on the eve of the First World War America's half-completed effort to remake Japan in the late 1940s is unraveling and the American foreign policy and defense establishment is directly culpable for what has happened The one apparent exception to Japan's malaise is the vitality of its pop culture but it's actually no exception at all rather it provides critical clues to what is going on now With insights into everything from Japan's politics and economics to the texture of daily life gender relations the changing business landscape and popular and high culture *Japan and the Shackles of the Past* is the indispensable guide to understanding Japan in all its complexity

Historical Dictionary of Postwar Japan William D. Hoover, 2018-12-15 Japan is a mix of the old and the new traditional and modern and old fashion and innovative It has traveled the road to a modern destination without totally losing sight of its traditions and values Although some in Japan lament the passing of old ways Japan has held on to a reasonable amount of its traditions and values This is easier to find in its arts and crafts and its literature and films as well as in its social habits This book will introduce the broad sweep of people events and trends including the successes and failures of postwar Japan This second edition of *Historical Dictionary of Postwar Japan* contains a chronology an introduction appendixes and an extensive bibliography The dictionary section has over 500 cross-referenced entries on important personalities politics economy foreign relations religion and culture This book is an excellent resource for students researchers and anyone wanting to know more about Japan

Innovation and Change

in Japanese Management P. Haghirian, 2009-11-27 Innovation and Change in Japanese Management shows which transformation processes and changes can be observed in Japanese companies in reaction to the economic challenges of the past decade The book presents new research results and investigates the variety of changes that Japanese corporations and managers have experienced in recent years *Digital DNA* Peter F. Cowhey, Jonathan David Aronson, 2017 Innovation in information and production technologies is generating both benefits and disruption rapidly altering how firms and markets perform as a basic level Digital DNA is an engaging examination of the opportunities challenges and ways that countries and the international community can govern developments for broad benefit **Economic Diplomacy** Maaïke

Okano-Heijmans, 2013-07-04 This book by Maaïke Okano Heijmans makes an important contribution to the concept of economic diplomacy A conceptual study mode of economic diplomacy is combined with applied analysis of Japan's economic diplomacy practice The two approaches reinforce one another yielding a conceptualization of economic diplomacy that is grounded in practical insights A comprehensive approach A core argument in the book is that economic diplomacy strategically affirms that economic commercial interests and political interests reinforce one another and should thus be seen in tandem This contrasts with the predominant approach in the transatlantic world which attaches relatively greater importance to the military economic linkage in the quest for influence The case of Japan Japan has employed economic diplomacy as a central instrument of its foreign policy and quest for national security since the post war period The reconfiguration of regional and global power that started in the 1990s encouraged the Japanese government in coordination and cooperation with the private sector to reassess its economic diplomacy policy Power shifts Economic Diplomacy Japan and the Balance of National Interests illuminates the debates underlying these shifts the various ways by which Japan's reinvention of its economic diplomacy is implemented and the consequences for Japanese foreign policy at large Practical relevance The critical insights offered by the examination of Japan are pertinent for Western countries as well as for other East Asian nations They will be of interest to scholars and practitioners of diplomacy international relations and international economic law and policy This book is the ninth volume in the Diplomatic Studies series edited by Jan Melissen and published by Brill Martinus Nijhoff Publishers For more information see brill.com/economic-diplomacy 0 *Challenges of Human Resource Management in Japan* Ralf Bebenroth, Toshihiro Kanai, 2010-10-04 This book examines the major challenges and dilemmas in human resource management as Japan's industrial society continues its resurgence in the global arena

Routledge Handbook of Contemporary Japan Hiroko Takeda, Mark Williams, 2020-09-21 The Routledge Handbook of Contemporary Japan presents a synthesized interdisciplinary study of contemporary Japan based on up to date theoretical models designed to provide readers with a comprehensive and full understanding of the dynamics of contemporary Japan In order to achieve this the Handbook is organized into two parts Part I Foundations clarifies the state of contemporary Japan topic by topic by referring to the latest theoretical developments in the relevant disciplinary fields of politics international

relations economy society culture and the personal Part II Issues then offers a series of concrete analyses building upon the theoretical discussions introduced in Part I to help undergraduate and postgraduate students learn how to conduct independent analysis Locating Japan in a comparative and interdisciplinary perspective this Handbook is an essential resource for students and scholars interested in Japanese studies Asian studies and global studies **Corporate Social Disclosure** C. Noronha, 2014-12-17 Corporate Social Disclosure focuses on China and Japan as two countries for critical observations of the latest CSD issues This volume consists of 12 chapters written by scholars from these two countries addressing the latest observation of CSD in general as well as in different industries based on their latest research findings

The SAGE Handbook of Modern Japanese Studies James D Babb, 2014-12-15 A welcome addition to any reading list for those interested in contemporary Japanese society Roger Goodman Nissan Professor of Modern Japanese Society University of Oxford I know no better book for an accessible and up to date introduction to this complex subject than The SAGE Handbook of Modern Japan Studies Hiroko Takeda Associate Professor Organization for Global Japanese Studies University of Tokyo Pioneering and nuanced in analysis yet highly accessible and engaging in style Yoshio Sugimoto Emeritus Professor La Trobe University The SAGE Handbook of Modern Japanese Studies includes outstanding contributions from a diverse group of leading academics from across the globe This volume is designed to serve as a major interdisciplinary reference work and a seminal text both rigorous and accessible to assist students and scholars in understanding one of the major nations of the world James D Babb is a Senior Lecturer in the School of Geography Politics and Sociology at Newcastle University

Choose And Focus Japanese Business Strategies For The 21st Century: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous compelling novels captivating the hearts of readers worldwide. Lets delve into the realm of popular books, exploring the captivating narratives that have charmed audiences this year. The Must-Read : Colleen Hoover's "It Ends with Us" This poignant tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover expertly weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can succeed. Uncover the Best : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This captivating historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids absorbing storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Choose And Focus Japanese Business Strategies For The 21st Century : Delia Owens "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens spins a tale of resilience, survival, and the transformative power of nature, entrancing readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of compelling stories waiting to be discovered. The novel begins with Richard Papan, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a brilliant and thrilling novel that will keep you guessing until the very end. The novel is a cautionary tale about the dangers of obsession and the power of evil.

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