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# Fundraising For Dummies

**Jianjun Gao**



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**Grant Writing For Dummies** Beverly A. Browning, 2001-03-05 This book s easy to use format thorough approach and clear and experienced advice make it seem as if Browning is providing a one on one tutorial

*The New Fundraisers* Beth Breeze, 2017-10-30 Charitable fundraising has become ever more urgent in a time of extensive public spending cuts However while the identity and motivation of those who donate comes under increasingly close scrutiny little is known about the motivation and characteristics of the askers despite almost every donation being solicited or prompted in

some way This is the first empirically grounded and theorised account of the identity characteristics and motivation of fundraisers in the UK Based on original data collected during a 3 year study of over 1 200 fundraisers the book argues that it is not possible to understand charitable giving without accounting for the role of fundraising

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