

# Entrepreneurship AND New Value Creation

THE DYNAMIC OF THE  
ENTREPRENEURIAL PROCESS



**ALAIN FAYOLLE**

CAMBRIDGE

# Entrepreneurship And New Value Creation The Dynamic Of The Entrepreneurial Process

**Bloomsbury Publishing**



## **Entrepreneurship And New Value Creation The Dynamic Of The Entrepreneurial Process:**

**Entrepreneurship and New Value Creation** Alain Fayolle, 2007-11-22 Why do some individuals decide they want to create businesses and then actually do so Why do others decide against this course of action even though they appear to have what it takes to succeed These two questions were among the first that researchers in the field of entrepreneurship tried to answer Recently it seems that the problem is much more difficult to solve than it first appeared thirty years ago The venture creation phenomenon is a complex one covering a wide variety of situations The purpose of this book is to improve our understanding of this complexity by offering both a theory of the entrepreneurial process and practical advice on how to start a new business and manage it effectively Entrepreneurship and New Value Creation is a fascinating research driven book that will appeal to graduate students researchers and reflective practitioners concerned with the dynamics of the entrepreneurial process

**Interdisciplinarity in Entrepreneurship** Diego Matricano, 2023-06-08 In response to the increasing move by scholars to reference other fields of knowledge in the advancement of entrepreneurship studies this book offers an interdisciplinary approach to the study of entrepreneurship The author investigates five main issues about entrepreneurial processes the origin of entrepreneurship the purpose to achieve the way decisions are made the creation of entrepreneurial networks and ecosystems Respectively these issues are analysed from new perspectives related to other disciplines such as mythology philosophy mathematics chemistry and biology In this way the book investigates pervading questions about entrepreneurial processes that are still unsolved By adopting this novel interdisciplinary approach the book opens up new avenues of research in entrepreneurship studies

**Financing and Raising Capital** Bloomsbury Publishing, 2015-11-19 The success of your business can depend on having access to the necessary capital Financing and Raising Capital shows how all types of company can meet the challenge of obtaining funds for growth and special projects Comprehensively explaining the basics for both entrepreneurs and corporate finance professionals it provides authoritative analysis and strategies Let the experts guide you through the process of raising capital with contributions from over 30 leading practitioners and academics including Lawrence Brotzge consultant and angel investor David Wyss chief economist Standard Poor s Frank J Fabozzi professor Yale Seth Armitage professor Edinburgh and Augusto de la Torre chief economist Latin America and the Caribbean World Bank

**QFINANCE: The Ultimate Resource, 4th edition** Bloomsbury Publishing, 2013-09-26 QFINANCE The Ultimate Resource 4th edition offers both practical and thought provoking articles for the finance practitioner written by leading experts from the markets and academia The coverage is expansive and in depth with key themes which include balance sheets and cash flow regulation investment governance reputation management and Islamic finance encompassed in over 250 best practice and thought leadership articles This edition will also comprise key perspectives on environmental social and governance ESG factors essential for understanding the long term sustainability of a company whether you are an investor or a corporate strategist Also included Checklists more than 250 practical guides and

solutions to daily financial challenges Finance Information Sources 200 pages spanning 65 finance areas International Financial Information up to date country and industry data Management Library over 130 summaries of the most popular finance titles Finance Thinkers 50 biographies covering their work and life Quotations and Dictionary *Handbook on the Economics of Disasters* Skidmore, Mark, 2022-10-13 Evaluating the myriad dimensions of how disasters can affect economic activity and decision making this cutting edge Handbook presents a timely analysis of the conditions that reduce or exacerbate disaster impacts Addressing developments in research on disaster economics internationally recognized scholars combine theoretical considerations with empirical methods to expand and improve the field of disaster mitigation

**Interdisciplinary Design: Proceedings of the 21st CIRP Design Conference ,      Handbook of Research on New Venture Creation** Kevin Hindle, Kim Klyver, 2011-01-01 This comprehensive Handbook provides an essential analysis of new venture creation research the eminent contributors critically discuss and explore the current literature as well as suggest improvements to the field They reveal a strong sense of both the state of the art what has and has not been done in new venture creation research and the state of the field could be future directions the field should take to improve knowledge the Handbook comprises nineteen chapters divided into four main sections setting the agenda theoretical perspectives data and measurements and new venture creation through contextual lenses This path breaking Handbook has allowed experienced new venture researchers to tell the world not only where the field has been but also where it should be going Their responses have provided an insightful and stimulating resource that will be of great practical value to researchers working in this vital and rapidly expanding subject Students and practitioners interested in understanding leading edge thinking in the field of new venture creation will also find this Handbook invaluable *Entrepreneurship in Theory and Practice* Suna Løwe Nielsen, Kim Klyver, Majbritt Rostgaard Evald, Torben Bager, 2017-05-26 Aimed primarily at undergraduate students this highly successful textbook provides the reader with a broad overview of the entrepreneurship phenomenon It focuses on the emergence evaluation and organizing of entrepreneurial opportunities in various organizational contexts This thoroughly revised second edition brings it up to date with the newest trends in the entrepreneurship field and includes four insightful new chapters **Entrepreneurship** Adnan ul Haque, 2025-07-30 Entrepreneurship A Contemporary Perspective emphasizes theories and practices related to entrepreneurship as it is found in the real world The book provides in depth insights into entrepreneurship concepts and offers practical learning solutions through its many and varied case studies The book explores the attributes of successful entrepreneurial ventures in a changing business environment and explains how key concepts approaches and practices have evolved over time The unique focus of this textbook is that it steps away from the traditional views of entrepreneurship and instead looks at entrepreneurship through a number of distinct lenses including gender geopolitical trends and the social environment The book also examines the optimal conditions and strategies for the survival and sustenance of entrepreneurial ventures in an ever changing business world With a future facing focus

Entrepreneurship A Contemporary Perspective shines a light on what entrepreneurship will be like in the next few likely transformative decades Suitable for students at advanced undergraduate and postgraduate levels this textbook will find a home wherever modern entrepreneurship is taught and studied

*Conceptual Richness and Methodological Diversity in Entrepreneurship Research* Alain Fayolle, Paula Kyrö, Tõnis Mets, Urve Venesaar, 2013-01-01 I can confidently say that I believe the chapters published in this volume are addressing interesting questions that we should care about I can only applaud the series editors for their initiative effort and time in producing yet another exceptional volume Helle Neergaard Aarhus University Denmark This important book identifies the current developments within entrepreneurship that are characterized by conceptual richness and methodological diversity It presents the latest developments of topics such as the entrepreneurial mindset culture and values as well as advances in entrepreneurship education and development The contributors open the field for methodological renewal by introducing the current state of and opportunities for explorative research in entrepreneurship Researchers practitioners and policymakers will find the research in this book both innovative and refreshing which will be particularly useful for those looking to renew their practices It will also provide academics with some new ideas to adopt in their teaching and research in order to help their students to acquire entrepreneurial competences

Handbook of Research On Entrepreneurship Alain Fayolle, 2014-05-30 This indispensable Handbook offers a fresh look at entrepreneurship research addressing what we already know and what we still need to know in the field Over the course of 17 chapters a collaboration of 24 highly regarded researchers expe

**Entrepreneurial Ecosystems** Allan O'Connor, Erik Stam, Fiona Sussan, David B. Audretsch, 2017-12-30 This book features latest research insights into the study of the entrepreneurial ecosystem The focus is on understanding its influence on the development of socially and physically defined places and how these factors are related with each other The book argues that regardless of how the concept of a place is defined be it cities regions nations or otherwise the impact of new technologies will influence much of our business social and economic landscapes Evidently there is an increasing pressure on places to embrace new opportunities for strategic development and confront complacency The solution may very well be in creating and sustaining entrepreneurial ecosystems where entrepreneurial action thrives and innovation drives the new economy

**Entrepreneurship in Theory and Practice** S. L. Nielsen, K. Klyver, M. Rostgaard Evald, 2012-01-01 The strength of this book is It is pitched at a level suitable for students who just want to go out and found their own businesses or think that they do it is written in a very friendly supportive non intimidating style in which the authors empathise with the student indeed empathy is an interesting subtheme of some of the things they suggest about the successful entrepreneur Mark Casson University of Reading UK Entrepreneurship in Theory and Practice is not your typical textbook in entrepreneurship The authors have taken a very creative look at the seeming contradictions that make up the creation of a new business venture Their use of current research as well as thought provoking cases to illustrate behaviors such as opportunity recognition make this book one that

both professors and would be entrepreneurs should read Alan L Carsrud Ryerson University Canada This unique textbook on entrepreneurship aimed primarily at undergraduate students provides the reader with a broad overview of the entrepreneurship phenomenon It focuses on the emergence evaluation and organizing of entrepreneurial opportunities in various organizational contexts Each chapter kicks off with a real life international case story by high profile entrepreneurship scholars including William B Gartner Saras Sarasvathy Alain Fayolle Kevin Hindle Thomas Cooney Anita Van Gils and Ann Clarke Theories of entrepreneurship are embedded with tensions and dilemmas which this book presents as a collection of paradoxes for each theme and chapter The book challenges the reader to be critical and to take a stand on the many paradoxical situations entrepreneurs encounter on their entrepreneurial journey The authors present theory and knowledge unique to the paradoxical world of entrepreneurship Including international cases student involvement theory paradoxes actions and exercises all undergraduate students with or without prior entrepreneurship education can enjoy the many benefits puzzles and insights the book has to offer

**QFINANCE** Bloomsbury Publishing, 2014-11-20 QFINANCE The Ultimate Resource 5th edition is the first step reference for the finance professional or student of finance Its coverage and author quality reflect a fine blend of practitioner and academic expertise whilst providing the reader with a thorough education in the many facets of finance

**Data Science for Entrepreneurship** Werner Liebrechts, Willem-Jan van den Heuvel, Arjan van den Born, 2023-03-23 The fast paced technological development and the plethora of data create numerous opportunities waiting to be exploited by entrepreneurs This book provides a detailed yet practical introduction to the fundamental principles of data science and how entrepreneurs and would be entrepreneurs can take advantage of it It walks the reader through sections on data engineering and data analytics as well as sections on data entrepreneurship and data use in relation to society The book also offers ways to close the research and practice gaps between data science and entrepreneurship By having read this book students of entrepreneurship courses will be better able to commercialize data driven ideas that may be solutions to real life problems Chapters contain detailed examples and cases for a better understanding Discussion points or questions at the end of each chapter help to deeply reflect on the learning material

Comparative Case Studies on Entrepreneurship in Developed and Developing Countries Ofori-Dankwa, Joseph, Omane-Antwi, Kwame Boasiako, 2015-01-31 Lauded as a driver of economic growth entrepreneurship and small business ventures have become increasingly attractive to countries looking to boost employment rates productivity and innovation The manifestation of entrepreneurship varies from country to country and what works for one may not work for the next Comparative Case Studies on Entrepreneurship in Developed and Developing Countries presents the challenges and opportunities that entrepreneurs in different countries face at various developmental stages Through in depth studies this premier reference work seeks to provide examples of successful applications of an elusive concept that has helped many countries move up the developmental ladder a topic relevant to researchers and academicians working in social and

behavioral sciences economists and business professionals

International Perspectives on Competence in the Workplace

Christine R. Velde, 2009-10-08 As the world's economy develops into a more dynamic fast moving and unpredictable entity it is crucial that the workers who create wealth have the ability to assess and respond to new and unforeseen challenges In other words the future will require a more competent workforce What though does this mean in practice In this the fully revised second edition of Christine Velde's book a variety of researchers from around the world provide a truly international perspective on the issue They help to redefine the term competence Rather than responding to challenges using a pre existing set of skills they see competence as having the ability to assess new situations and then adapt one's response accordingly particularly in collaboration with others Providing the reader with insightful perspectives about competence in different situations and contexts the book's sections explore the concept of competence in industry and vocational education in schools and colleges in small businesses and companies and in universities The interpretation experience and teaching of competence in the workplace is boiled down to five essential components that in themselves represent an argument for a more holistic conception of competence Velde herself concludes the book by synthesizing and reflecting on the contents This book provides the reader with insightful perspectives on competence and the characteristics of learning environments in different workplace contexts Drawing on phenomenographic insights allows it to present a more enlightened view of competence at the same time as opening up an international dialogue about the meaning and interpretation of competence in the workplace Useful not only to educators and researchers this volume will also assist leaders and managers in a variety of contexts to develop more meaningful workplaces

The Age of Entrepreneurship Education Research Andrew C.

Corbett, Louis D. Marino, Gry A. Alsos, 2023-04-20 The collection of renowned entrepreneurship education researchers explores topics such as the theory of ideation how to develop an expertise approach how to reimagine entrepreneurship education to promote gender equality how to activate an entrepreneurial mindset for neuro diverse students and more

A World Scientific Encyclopedia Of Business Storytelling, Set 1: Corporate And Business Strategies Of Business Storytelling (A 5-volume Set), 2023-08-17 This set of multi reference works is meant to be read together as the five volumes interlace one another like the laces of a shoe in the famous painting by Vincent van Gogh Who will wear the shoes is a question long debated in art history and philosophy If we take these five volumes from different points of view on the theory and practice of business storytelling then we have a crisscrossing a new and impressive dialogue for the reader This set is presented as a new way to lace up the laces of business storytelling Volume 1 aims to recount narratives in a variety of ways so that the precepts of entrepreneurial storytelling can be made accessible to a variety of audiences academic practitioner student and community member Entrepreneurship has a long history and tradition but there are disputed ways of doing business storytelling in entrepreneurship that the next four volumes articulate Volume 2 provides insights into stories fostering the idea of business and not necessarily business itself It focuses specifically on history contributing to the current debates

within management and organizational history around the idea of the historic turn. It reflects on the idea of business and beyond: could there be more to history and business storytelling than what has previously been accepted in the field? This book sets out to explore a diverse array of alternative modes and multiple ways of storytelling organizations. The editors intentionally sought to involve an international network of authors with diverse storytelling accounts of history as a way of helping build out this new storytelling paradigm in a diverse and inclusive ethic. As a result, this volume showcases a broad spectrum of critical storytelling from geographically diverse authors working in universities, small businesses, and public service throughout Brazil, Canada, Finland, the United Kingdom, and the United States. To reflect these dynamics and for the stories in this volume to fit together, chapters were organized into three themes: stories of processing history, tales of history as method, and narratives of history through a business opportunity. Volume 3 features stories that reflect the exacerbated inequalities of race, gender, and income across the world. These inequalities and power relations remain continuously contested, particularly in these trying times despite being captive to a particular economic ideology built on the premise of exploitation and subjugation. The stories told in this volume tell against the orthodoxy, the colonizer, and the seemingly powerful. They are organized as stories of resistance, emancipation, and transformation. They invite us to rethink the multiple ways to restructure power relations between the colonizer and the colonized and open up spaces for the marginalized, underprivileged voices. Volume 4 is designed to create a new business storytelling paradigm that critically approaches business narratives that have historically privileged a corporate agenda. It explores the various ways that images of the other in business are developed, presented, and accounted for through powerful and dominant narratives. The stories in this volume collectively help readers to understand, resist, and provide strategies for change through various analyses of how business narratives come to develop, get written, are legitimized, are challenged, and get changed over time. Volume 5 brings together the practices specific to the socioeconomic approach to management: SEAM. SEAM is a method of change management developed through research interventions carried out in more than 2,000 companies and organizations since 1975. This method is systemic; it considers the whole company and tends to simultaneously increase social and economic performance by focusing mainly on the development of human skills and behaviors, making it possible to reduce dysfunctions and recycle hidden costs into added value.

**De Gruyter Handbook of Digital Entrepreneurship**

Wadid Lamine, Sarah Jack, Alain Fayolle, David Audretsch, 2024-06-04. Far-reaching technological developments are making a deep impact on societies and economic environments worldwide. With the emergence of new digital infrastructures such as artificial intelligence, fintech, data analytics, robotics, and nanotech, new creative industries still in a state of flux have arisen, while others have disappeared at least in their traditional form. The intermixing of traditional and new technologies has led to a redrawing of boundaries and an extension of the limits of entrepreneurship out towards industries with hitherto high barriers to entry due to regulatory, technological, or structural factors. These external enablers have led to a democratization of entrepreneurship and a lessening



of the obstacles to starting up a company by reducing or eliminating the difficulties inherent in the entrepreneurial phenomenon in its classical configuration such as high resource intensity uncertainty limited time or information asymmetry The De Gruyter Handbook of Digital Entrepreneurship examines the impact of these technological disruptions not only using the existing paradigms but also by re examining our very conception of the entrepreneurial phenomenon in terms of its evolving nature and shifting contours The contributions to this handbook promote the emergence of new theories and conceptions of the entrepreneurial opportunity and process that more fully reflect the realities of the new environment we are living in They will benefit both academics aiming to familiarize themselves with the state of research and theory within topics and subtopics in digital entrepreneurship as well as practicing entrepreneurs and managers aiming to acquaint themselves with leading edge practices and insights in digital entrepreneurship

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