

entrepreneurial SMALL BUSINESS



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Entrepreneurial Finance M. J. Alhabeeb, 2014-12-16 Featuring key topics within finance small business management and entrepreneurship to develop and maintain prosperous business ventures With a comprehensive and organized approach to fundamental financial theories tools and management techniques Entrepreneurial Finance Fundamentals of Financial Planning and Management for Small Business equips readers with the necessary fundamental knowledge and advanced skills to succeed in small firm and business settings With a unique combination of topics from finance small business management and entrepreneurship the book prepares readers for the challenges of today s economy Entrepreneurial Finance Fundamentals of Financial Planning and Management for Small Business begins with key concepts of small business management and entrepreneurship including management tools and techniques needed to establish run and lead business ventures The book then delves into how small businesses are operated managed and controlled General finance skills and methods are integrated throughout and the book also features Numerous practical examples and scenarios that provide a real world perspective on entrepreneurship and small business management A brief summary list of key concepts and ten discussion questions at the end of each chapter to prepare readers for the challenges of today s economy A practical guide to the complete life of a small business from establishing a new venture to training and developing young entrepreneurs tasked with maintaining and developing a prosperous economy An in depth discussion of the entire process of writing a successful business plan including the rationale significance and requirements Techniques needed to solidify the free enterprise tradition develop entrepreneurial strategies and grow small businesses Entrepreneurial Finance Fundamentals of Financial Planning and Management for Small Business is an ideal textbook for upper undergraduate and first year graduate courses in entrepreneurial finance within business economics management science and public administration departments The book is also useful for MBA level courses as well as for business and management PhD majors as a resource in methodology The book is also an idea reference for entrepreneurs business managers market analysts and decision makers who require information about the theoretical and quantitative aspects of entrepreneurial finance

Global Business Expansion: Concepts, Methodologies, Tools, and Applications Management Association, Information Resources, 2018-04-06 As businesses seek to compete on a global stage they must be constantly aware of pressures from all levels regional local and worldwide The organizations that can best build advantages in diverse environments achieve the greatest success Global Business Expansion Concepts Methodologies Tools and Applications is a comprehensive reference source for the latest scholarly material on the emergence of new ideas and opportunities in various markets and provides organizational leaders with the tools they need to be successful Highlighting a range of pertinent topics such as market entry strategies transnational organizations and competitive advantage this multi volume book is ideally designed for researchers scholars business executives and professionals and graduate level business students

Entrepreneurship in Emerging

Economies Jerzy Cieřlik,2016-12-10 In this book the author investigates the role of entrepreneurship in the socio economic development of emerging economies highlighting its vital part in implementing development programs and policy initiatives In search of efficient ways to stimulate entrepreneurial activities Entrepreneurship in Emerging Economies reviews recent academic research and accumulated policy implementation experiences to identify measures and instruments which can be adopted within emerging countries institutional context Particular attention is given to three issues which have dominated the debate on the macroeconomic impact of entrepreneurship at the turn of the twenty first century job creation innovation and international trade and economic cooperation In the final chapter the author offers a holistic model of entrepreneurship policy to address the particular needs of emerging economies encompassing entrepreneurship policy favourable institutional environments and pragmatic principles for implementing selective policy measures Handbook of Research on Global Competitive Advantage through Innovation and Entrepreneurship Carmo Farinha, Luís M.,Ferreira, João J. M.,Smith, Helen Lawton,Bagchi-Sen, Sharmistha,2015-04-30 As businesses seek to compete on a global stage they must be constantly aware of pressures from all levels regional local and worldwide The organizations that can best build advantages in diverse environments achieve the greatest success The Handbook of Research on Global Competitive Advantage through Innovation and Entrepreneurship explores the emergence of new ideas and opportunities in various markets and provides organizational leaders with the tools they need to take full advantage of those opportunities With a focus on economic growth in a fast paced environment this handbook is a critical reference for business leaders economists and students of economic theory

The Secret to Business Immortality Mariflor Discutido -Cruz,2014-05-27 This book is intended to guide entrepreneurs to adapt practice and share a unique shift to The Classic Business Life Cycle paradigm using impact driven business sustainability strategy The bottom line is creating a positive impact to the company product sales profit etc and stakeholders employees management community etc through business by introducing The IMPACT Business Life Cycle The SECRET to BUSINESS IMMORTALITY Pre-Project Excellence Raphael H Cohen,2024-11-13 This guide complements traditional project management by focusing on the critical pre project stage It addresses a major challenge only 12% of projects finish on time and within budget often due to poor initial pre project analysis This leads to wasted resources The content offers proven best practices for implementing ISO 56007 recommendations enhancing project calibration selection and overall success rates Liberating innovators from the constraints of traditional business plans the guide suggests along with ISO 56007 a Concept Opportunity Case as an investor friendly alternative This template is rooted in the robust IpOp Decision Tree an ISO 56007 recommended checklist of 11 fundamental questions to thoroughly address essential decision makers concerns This rigorous method ensures reliable project selection and optimal resource allocation The IpOp Model serves as a structured roadmap enabling project managers and innovators to transform ideas into compelling projects It provides clear guidance for making informed decisions whether to pivot or abandon projects that aren t viable By following ISO 56007

recommendations the IpOp Model helps navigate uncertainties and manage critical project factors effectively Ideal for decision makers project managers executives professionals intrapreneurs and entrepreneurs engaged in project management and innovation this guide is an essential tool for any pre project analysis and for turning innovative ideas into successful projects

Intrapreneurship Handbook for Librarians Arne J. Almquist, Sharon G. Almquist, 2017-01-16 Do you have a great idea for an innovation in your library From idea to execution this book provides the information necessary to help you to become an intrapreneurial star at your library Have you ever presented an idea to your boss and had it so firmly rejected that you never want to suggest anything again Do you feel locked into a rigid hierarchy where bureaucracy has strangled all innovation Are you motivated to shake things up in your organization to improve it but are afraid of drowning in the waves you ll create This book explains how any individual can be an effective change agent in his her library addressing topics such as getting started handling difficult situations creating partnerships both within and outside of your organization cutting through bureaucratic red tape and maintaining momentum with initiatives Written by librarians who are both experienced entrepreneurs intrapreneurs Intrapreneurship Handbook for Librarians How to Be a Change Agent in Your Library explains what being a library intrapreneur is all about being empowered to find innovate ways to increase impact grow resources and develop new methods of leveraging the skills and perspectives of librarianship to enable the survival of libraries all while enjoying your job more The chapters guide readers through the intrapreneurial process from writing a plan and selling it to administrators and other stakeholders to securing funding for the idea and actualizing the plan and answers tough questions such as How do I let my clients know what my library can offer How do we compete with the Internet and How do I gain support for our services in a time of budget cuts This book will be a priceless resource for all librarians regardless of experience level or type of library as the principles and guidelines described are universal

Encyclopedia of New Venture Management Matthew R. Marvel, 2012-05-18 The Encyclopedia of New Venture Management explores the skills needed to succeed in business along with the potential risks and rewards and environmental settings and characteristics

Practice Management for Healthcare Professionals Drew Stevens, 2015-10-29 Healthcare is one field that remains a growing industry according to the U S Bureau of Labor As the youngest baby boomers continue to ascend in age the need to employ qualified health care personnel to both prevent and treat medical issues increases BLS suggests that there will be substantial growth of people in the healthcare field from practitioners to operations personnel in administration and technology Yet many in the field struggle This book provides relevant pertinent and focused information to aid a new or existing practice The author a well respected international practice management consultant and medical practice coach offers insights to revive a struggling practice He provides frameworks templates and scripts that practices can immediately use

Winning Opportunities Raphael H. Cohen, 2012-04 This book finally gives innovators an alternative to the painful writing of business plans Not only an alternative but also a more effective faster and easier way to convince investors and decision makers the

Opportunity Case is a more user friendly way of analyzing and presenting a project which has been quickly adopted by many multinational corporations public sector organizations as well as start ups It also addresses a central problem in existing businesses many people have good ideas but very few of these innovations are actually implemented The content of this book proposes the first practical process that has been demonstrated to boost innovation by up to 56% Winning Opportunities presents the IpOp Model that outlines in a very concrete and down to earth way the core process of innovation that successful entrepreneurs and intrapreneurs use even unconsciously The model acts as a simple hands on guide for innovators who want to increase their chances of success This structured and user friendly roadmap helps innovators turn an idea into a tangible opportunity outline measurable deliverables learn how to address all the key issues critical to the success of their project and identify early in the process whether an opportunity is worth pursuing To illustrate its concepts a large number of real life examples are included as inspiration to the reader Nespresso s strategy is used throughout the book to demonstrate each key step of the IpOp Model It is the first time in print one can read about the strategy that shaped the fascinating success story of Nespresso a 3 billion business with double digit annual growth Both Nespresso and the IpOp Model were developed in Switzerland which was recently ranked No 1 in innovation worldwide Besides helping start up initiators the IpOp Model as best practice for innovation improves and complements the existing selection of innovation processes used by large organizations staged gate six sigma etc Since learning is easier when emotions are included in the process each chapter is preceded by a joke illustrating its serious content The author Prof Raphael H Cohen took advantage of his 30 years experience as serial entrepreneur active CEO and business angel to write this book to encapsulate some of the key messages he has been teaching in top business schools and corporate environments since 2001 He is a keynote speaker and an expert in both professional agility and weapons of mass innovation Besides his responsibility as academic director of MBA programs he provides executive education mentoring consulting and management services for senior executives bankers directors and entrepreneurs He serves on the board of directors of several companies including a Swiss bank and is a regular contributor to several business publications He obtained his Ph D in Economics in 1982

Data-Driven Decision Making in Entrepreneurship Nikki Blacksmith, Maureen E. McCusker, 2024-04-02 Since the beginning of the 21st century there has been an explosion in startup organizations Together these organizations have been valued at over 3 trillion In 2019 alone nearly 300 billion of venture capital was invested globally Global Startup Ecosystem Report 2020 Simultaneously an explosion in high volume and high velocity of big data is rapidly changing how organizations function Gone are the days when organizations can make decisions solely on intuition logic or experience Some have gone as far as to say that data is the most valuable currency and resource available to businesses and startups are no exception However startups do differ from their larger counterparts and corporations in three distinct ways 1 they tend to have fewer resources time and specialized training to devote to data analytics 2 they are part of a unique entrepreneurial ecosystem with unique needs 3 scholarship and

academic research on human capital data analytics in startups is lacking Existing entrepreneurship research is primarily conducted in business schools There needs to be more integration of industrial organizational psychology and entrepreneurship This book was designed to do just that to demonstrate how organizational psychology with a focus on human capital data and analytics can advance the science and practice of entrepreneurship This book is purposefully designed to address the unique idiosyncrasies of the science research and practice of startups and the entrepreneurial ecosystem Each chapter takes a science practice perspective highlighting a specific human capital management topic e g learning and development team effectiveness human capital due diligence and discusses how leveraging data can help enhance decision making The volume is grounded in sound theory and practice of organizational psychology entrepreneurship and management It is divided into three parts 1 human capital assessment and development for startups 2 understanding startup situations environments and support systems and 3 measuring startup level performance

Proceedings of the 7th International Conference on Business and Finance Michael Twum-Darko,Izienne Loriston,Lisa Seymour,Noleen Miller,Rozenda Hendrickse,Christiana O. Bonsu,Wilbert R. Mutoko,Valdemar João Undji,Teresia Kaulihowa,Paul-Francois Muzindutsi,Edward S. Fekpe,Andrew-Vans Bray,Shawren Singh,W. Peyper,A. Mellet,Sydney B.M. Raboshakga,Plaatjie Maribe,Floyd Els,Liezel Cilliers,Abha Mittal,Aashna Jain,Mafedile Fokane,Jabulile Makhalima,2015-12-31 Cape Town South Africa 9 Sept 2015 10 Sept 2015 Theme Creating futures Sustainable economies Purpose To share continuous and collaborative research outputs that review existing strategies and to propose mechanisms for the likely achievement of a sustainable economy that is unique but inclusive to different entities in the world Target audience This year s 7th International Conference on Business and Finance ICBF continues its tradition of being the premier forum for presentation of research results and experience reports on contemporary issues of finance accounting entrepreneurship business innovation big data e Government public management development economics and information systems including models systems applications and theory Editorial Policy All papers were refereed by a double blind reviewing process in line with the South African Department of Higher Education Training DHET refereeing standards Papers were reviewed according to the following criteria relevance to conference themes relevance to audience contribution to scholarship standard of writing originality and critical analysis *Value of Failure* Leszek Gracz,Joanna Markiewicz,2017-11-28 There is a clear economic and social rationale in providing a second chance to failed entrepreneurs and deriving positive experiences from negative situations Value of Failure is a comprehensive attempt at understanding the various aspects of the phenomenon of business failure The book covers various aspects of second chance entrepreneurs and economic failure in general and opportunities for changing general perception toward the phenomenon It enables readers to understand business failure from the perspective of institutional theory economic failure in the process of small business growth in the context of the shadow economy Schumpeter s theory of creative destruction and the fear of failure sustainable

economic growth and development and system approach to failures and their impact on the enterprise operation

Innovative Pathways for University Entrepreneurship in the 21st Century Donald F. Kuratko, Sherry Hoskinson, 2014-05-23 The complex global environment for entrepreneurship has experienced significant change during the past decade University based entrepreneurship is at the nexus of this environment Students and faculty of entrepreneurship are uniquely positioned as agents in the movement of discovery and innovation

Historical Foundations of Entrepreneurial Research Hans Landström, Franz Lohrke, 2010-01-01 The authors present an historical perspective on the development of empirical research into entrepreneurship

Small Business Sourcebook, 2005 A guide to the information services and sources provided to 100 types of small business by associations consultants educational programs franchisers government agencies reference works statisticians suppliers trade shows and venture capital firms

Enterprise Development in SMEs and Entrepreneurial Firms: Dynamic Processes Ndubisi, Nelson Oly, Nwankwo, Sonny, 2013-02-28 In order to increase the economic opportunities available enterprise development plays a crucial role in the progression of socio economic development for small and medium enterprises Enterprise Development in SMEs and Entrepreneurial Firms Dynamic Processes explores the process of enterprise development and its reconstruction of entrepreneurial identities critical competencies as well as market turnaround for SMEs This book aims to be a critical resource in the understanding of enterprise strategies adopted and lessons learned for management development It is a successful resource for students researchers and professionals interested in the growth SMEs

Humane Entrepreneurship and Innovation Antonio Botti, Roberto Parente, 2024-06-26 Humane Entrepreneurship and Innovation provides a framework for entrepreneurs students and researchers to develop sustainable innovations that benefit society as a whole This inclusive approach encourages entrepreneurs to consider the needs of all stakeholders including employees customers and the environment

Researching Entrepreneurship Per Davidsson, 2006-04-18 Entrepreneurship is a phenomenon of tremendous societal importance It is also an elusive phenomenon and researching entrepreneurship is therefore fun fascinating and frustrating at times In Researching Entrepreneurship Per Davidsson one of the most highly recognized entrepreneurship scholars shares in a personal and readable way his rich experience and ideas on how entrepreneurship can or should be researched After a comprehensive treatment of entrepreneurship as societal phenomenon and scholarly domain the core chapters of the book discuss design sampling operationalization and analysis issues on several levels of analysis individual venture firm industry region and nation The book is targeted at doctoral students and other relative newcomers to the field of entrepreneurship research However taking a fresh reflective perspective and looking beyond research conventions it should provide potential for inspiration and food for thought also for experienced entrepreneurship researchers

Canadian Books in Print, 1993

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