

INTERVIEWS WITH THE FOUNDERS OF

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FOUNDERS AT WORK

STORIES OF STARTUPS' EARLY DAYS

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Founders At Work Founders At Work

Frederick Porteous Henry



Founders At Work Founders At Work:

Founders at Work Jessica Livingston, 2007-04-30 Founders at Work Stories of Startups Early Days is a collection of interviews with founders of famous technology companies about what happened in the very earliest days These people are celebrities now What was it like when they were just a couple friends with an idea Founders like Steve Wozniak Apple Caterina Fake Flickr Mitch Kapor Lotus Max Levchin PayPal and Sabeer Bhatia Hotmail tell you in their own words about their surprising and often very funny discoveries as they learned how to build a company Where did they get the ideas that made them rich How did they convince investors to back them What went wrong and how did they recover Nearly all technical people have thought of one day starting or working for a startup For them this book is the closest you can come to being a fly on the wall at a successful startup to learn how it s done But ultimately these interviews are required reading for anyone who wants to understand business because startups are business reduced to its essence The reason their founders become rich is that startups do what businesses do create value more intensively than almost any other part of the economy How What are the secrets that make successful startups so insanely productive Read this book and let the founders themselves tell you

Founders at Work Jessica Livingston, 2008-11-01 Now available in paperback with a new preface and interview with Jessica Livingston about Y Combinator Founders at Work Stories of Startups Early Days is a collection of interviews with founders of famous technology companies about what happened in the very earliest days These people are celebrities now What was it like when they were just a couple friends with an idea Founders like Steve Wozniak Apple Caterina Fake Flickr Mitch Kapor Lotus Max Levchin PayPal and Sabeer Bhatia Hotmail tell you in their own words about their surprising and often very funny discoveries as they learned how to build a company Where did they get the ideas that made them rich How did they convince investors to back them What went wrong and how did they recover Nearly all technical people have thought of one day starting or working for a startup For them this book is the closest you can come to being a fly on the wall at a successful startup to learn how it s done But ultimately these interviews are required reading for anyone who wants to understand business because startups are business reduced to its essence The reason their founders become rich is that startups do what businesses do create value more intensively than almost any other part of the economy How What are the secrets that make successful startups so insanely productive Read this book and let the founders themselves tell you

Founders At Work: Stories Of Startups' Early Days Livingston, 2008-03-01 **Founders, Classics, Canons** Peter Baehr, 2017-07-05 Founders classics and canons have been vitally important in helping to frame sociology s identity Within the academy today a number of positions feminist postmodernist postcolonial question the status of tradition In Founders Classics Canons Peter Baehr defends the continuing importance of sociology s classics and traditions in a university education Baehr offers arguments against interpreting defending and attacking sociology s great texts and authors in terms of founders and canons He demonstrates why in logical and historical terms discourses and traditions

cannot actually be founded and why the term founder has little explanatory content Equally he takes issue with the notion of canon and argues that the analogy between the theological canon and sociological classic texts though seductive is mistaken Although he questions the uses to which the concepts of founder classic and canon have been put Baehr is not dismissive On the contrary he seeks to understand the value and meaning these concepts have for the people who employ them in the cultural battle to affirm or attack the liberal university tradition

Founders, Classics, Canons Peter R. Baehr, Three categories founders classics canons have been vitally important in helping to frame sociology's precarious identity defining the discipline's sense of its past and the implications for its current activity Today that identity is being challenged as never before Within the academy a number of positions feminist postmodernist poststructuralist postcolonial converge in questioning the status of the tradition These currents in turn reflect wider social questioning about the meaning and uses of knowledge in technologically advanced societies In *Founders Classics Canons* Peter Baehr scrutinizes the nature of this challenge He provides a model of the processes through which texts are elevated to classic status and defends the continuing importance of sociology's traditions for a university education in the social sciences The concept of classic is as Baehr notes a complex one Essentially it assumes a scale of judgment that deems certain texts as exemplary in eminence But what is the nature of this eminence Baehr analyzes various responses to this question Most notable are those that focus on the functions classics perform for the scholarly community that employs them the rhetorical force classics are said to possess and the processes of reception that result in classic status The concept of classic is often equated with two other notions founders and canon The former has a well established pedigree within the discipline but widespread usage of the latter in sociology is much more recent and polemical in tone Baehr offers arguments against these two ways of interpreting defending and attacking sociology's great texts and authors He demonstrates why in logical and historical terms discourses and traditions cannot actually be founded and why the term founder has little explanatory content Equally he takes issue with the notion of canon and argues that the analogy between the theological canon and sociological classic texts though seductive is mistaken While questioning the uses to which the concepts of founder classic and canon have been put Baehr's purpose is not dismissive On the contrary he seeks to understand the value and meaning they have for the people who employ them in the cultural battle to affirm or excoriate the liberal university tradition In examining the tactics of this battle this volume offers a model of how social theory can be critical rather than radical Peter Baehr teaches in the department of politics and sociology Lingnan University Hong Kong His previous book for Transaction *Caesar and the Fading of the Roman World* was designated an Outstanding Academic Book by Choice

The Type-founder, 1901 **Focus on Inputs That Drive Profits: The Founder's Guide to Leverage and Results** Simon Schroth, 2025-04-08 As an entrepreneur your time and resources are limited *Focus on Inputs That Drive Profits* teaches you how to prioritize the activities and decisions that lead to the greatest financial returns helping you focus on what really matters in your business This book covers the concept of leverage how to

maximize the output of your efforts with minimal input You ll learn how to identify high value activities delegate low impact tasks and build systems that allow you to focus on what moves the needle The book also explores the importance of tracking key performance indicators KPIs and using data to guide your decision making process By applying the principles in Focus on Inputs That Drive Profits you ll learn how to work smarter not harder and focus on the actions that lead to exponential growth This book is a must read for any entrepreneur looking to achieve better results with fewer resources Super Founders Ali Tamaseb,2021-05-18 Super Founders uses a data driven approach to understand what really differentiates billion dollar startups from the rest revealing that nearly everything we thought was true about them is false Ali Tamaseb has spent thousands of hours manually amassing what may be the largest dataset ever collected on startups comparing billion dollar startups with those that failed to become one 30 000 data points on nearly every factor number of competitors market size the founder s age his or her university s ranking quality of investors fundraising time and many many more And what he found looked far different than expected Just to mention a few Most unicorn founders had no industry experience There s no disadvantage to being a solo founder or to being a non technical CEO Less than 15% went through any kind of accelerator program Over half had strong competitors when starting being first to market with an idea does not actually matter You will also hear the stories of the early days of billion dollar startups first hand The book includes exclusive interviews with the founders investors of Zoom Instacart PayPal Nest Github Flatiron Health Kite Pharma Facebook Stripe Airbnb YouTube LinkedIn Lyft DoorDash Coinbase and Square venture capital investors like Elad Gil Peter Thiel Alfred Lin from Sequoia Capital and Keith Rabois of Founders Fund as well as previously untold stories about the early days of ByteDance TikTok WhatsApp Dropbox Discord DiDi Flipkart Instagram Careem Peloton and SpaceX Packed with counterintuitive insights and inside stories from people who have built massively successful companies Super Founders is a paradigm shifting and actionable guide for entrepreneurs investors and anyone interested in what makes a startup successful Founder's Pocket Guide: Founder Equity Splits Stephen R. Poland,2016-03-21 How do we split up the equity ownership of our startup This guide provides a framework and process to help startup founders answer this common question Equity ownership affects the culture and sense of wellbeing of a startup Founders typically sacrifice a great deal of other life opportunities to work on a startup effort In exchange for that sacrifice a founder wants to feel the ownership equation with any co founders is fair In detail this Founder s Pocket Guide walks entrepreneurs through the following elements Take The Founder Test to make sure everybody deserves founder status Review the case for splitting your founder equity into equal parts Use the Equity Split Scorecard as a fair method to allocate more equity to highly skilled cofounders Solve common equity problems using founder vesting structures Answer common equity split questions like IP and founder investors Note that this guide does not go into how to use equity to attract employees or using equity to pay service providers advisors development companies or other contractors This guide focuses solely on the best practices of deciding the equity ownership split between the founders of a

startup venture **Founders, Keepers** Richard Hagberg,Tien Tzuo,2025-06-17 Steeped in nearly forty years of research in leadership psychology Founders Keepers begins with the same personality assessment Rich Hagberg a psychologist and executive management coach gives his clients Hagberg and Tien Tzuo founder and CEO of Zuora help founders build a Swiss Army knife of practical tools that will give them a much better chance of making it to the next level of success **Founder's Pocket Guide: Raising Angel Capital** Stephen R. Poland,2017-01-27 Talk Confidently with Angel Investors Created to save you dozens of hours of research and help you avoid common pitfalls this guide helps you build your angel investing process knowledge base sort out key terminology and understand the moving parts of equity fundraising Review the Complete Process This concise guide gives entrepreneurs a complete overview of the angel funding process answering the most frequent questions entrepreneurs face as they build new companies Save Time and Avoid Pitfalls If you are new to the startup funding process and need to raise angel capital start with this book It strips away non essentials and provides you with fundamental easy to reference information so you can move on to building your venture Concise explanations help you understand angel investor expectations and go into investment discussions prepared and knowledgeable Questions answered in this Founder s Pocket Guideinclude Is my startup really investor ready How much can my startup legally raise How much equity should I give up to investors How much money is realistic to raise from angels What is a pre money valuation and how can I determine the right amount What do terms such as dilution convertible debt and cap table mean What is a term sheet and how does it affect an investment deal What is the difference between preferred shares and common shares What stage does my startup need to be at to be interesting to angel investors Founder's Legacy Simon Court,2024-03-19 Become the leader your business needs Nine out of ten startups ultimately fail Perhaps they run out of cash lack product market fit or have an ineffectual marketing strategy But these things don t just happen They result from founder leaders not having the right people around them and not making the best decisions In other words many growing companies fail due to poor leadership and these failures are preventable Great leadership capitalizes on the business s potential In Founder s Legacy you will learn how to address the breadth of challenges that founders and leaders face in a way that is consistent with your strengths values and purpose so you can successfully grow your business Collecting his twenty five years of experience in helping founders across the globe strengthen their leadership and his insights gained from founding his own consulting company Simon Court has created fifty succinct lessons that anyone who wants to be a successful leader can benefit from Full of relevant research time tested strategies stories from Simon s extraordinary range of professional experience and thought provoking reflection questions Founder s Legacy will coach you in unlocking your unique leadership potential Whether your business is a unicorn in the making or a small startup striving to grow this book will guide you to your desired success **How to Be a Founder** Alice Bentinck,Matt Clifford,2022-08-18 WINNER OF THE STARTUP SCALEUP BUSINESS BOOK AWARD 2023 An essential guide to equip the next generation of founders with the mindset and tools they

need to take the leap to become globally successful entrepreneurs Featuring a foreword by Reid Hoffman founder of LinkedIn this fascinating handbook inspires potential founders and provides essential guidance and advice for people who want to create their own start up and build a successful company This book answers the question how do I get started It takes the reader from making the decision to plunge into entrepreneurship through the process of choosing and developing an idea and team all the way to raising capital and working with VCs and angel investors Alice Bentinck and Matt Clifford are the co founders of Entrepreneur First EF Over the last decade they have worked with thousands of ambitious individuals across the world supporting them to become founders Those individuals have now built companies worth billions of dollars that are taking on some of the world s biggest challenges including finding hard to spot cancers tackling climate change and building new financial platforms In How to Be a Founder the authors share advice insights and lessons from their decade of experience working with individuals to become successful founders The book covers what you need to do today to start your journey as a founder and the steps to take to maximise your chances of building a high growth scalable company You ll also hear advice from some of the world s best investors and entrepreneurs who have built some of most iconic technology companies of our time

The City-State of the Soul Kevin Crotty, 2016-04-29 The City State of the Soul Self Constitution in Plato s Republic explores Plato s idea that the moral life consists in the founding of one s own soul This insight is central to the long argument of the Republic and in particular to the complex relation between the city and the human soul This fruitful picture of the moral life however has not received the attention it deserves As Kevin M Crotty argues Plato s distinctive insight is that justice is above all a creative force Plato presents justice not as a relation amongst fully formed individuals but rather as the quality that galvanizes a diverse welter of disparate parts into a coherent entity above all a soul or a city Justice then is the virtue most closely associated with being the source of its philosophical stature Plato presents a conception of justice meant to impress the young bright and ambitious as a noble pursuit and a task worthy of their best talents The City State of the Soul is written for anyone interested in the Republic including but not limited to students and scholars of ancient philosophy political philosophy ethics and ancient Greek literature

American Printer and Bookmaker ,1914 **In Community of Inquiry with Ann Margaret Sharp** Maughn Gregory, Megan Laverty, 2017-08-09 In close collaboration with the late Matthew Lipman Ann Margaret Sharp pioneered the theory and practice of the community of philosophical inquiry CPI as a way of practicing Philosophy for Children and prepared thousands of philosophers and teachers throughout the world in this practice In Community of Inquiry with Ann Margaret Sharp represents a long awaited and much needed anthology of Sharp s insightful and influential scholarship bringing her enduring legacy to new generations of academics postgraduate students and researchers in the fields of education philosophy philosophy of education Philosophy for Children and philosophy of childhood Sharp developed a unique perspective on the interdependence of education philosophy personhood and community that remains influential in many parts of the world This perspective was shaped not only by

Sharp's work in philosophy and education but also by her avid studies in literature feminism aesthetic theory and ecumenical spirituality Containing valuable contributions from senior figures in the fields in which Sharp produced her most focused scholarship the chapters in this book present a critical overview of how Sharp's ideas relate to education philosophy of education and the Philosophy for Children movement as a whole The historical and philosophical nature of this collection means that it will be a vital resource for philosophers and educators It should also be of great interest to teacher educators and those involved in the study of pragmatism and feminism as well as the history of education across the globe particularly in the United States of America

Work Life 2000 Yearbook 3 Richard Ennals,2012-12-06 New technologies and the growing flow of information create new conditions for individuals who use these technologies in the work place The existence and application of modern IT systems can result in new forms of work tasks that have actually emerged as a result of modern computer and other systems This third Work Life 2000 Yearbook is pan European in nature and provides the researcher with valuable source material relating to the EU's response to the changing working environment

Founders' Week Memorial Volume Frederick Porteous Henry,1909

The Victoria history of the county of Hertford William Page,1902-01-01

The Founder's Mentality Chris Zook,James Allen,2016-05-17 A Washington Post Bestseller Three Principles for Managing and Avoiding the Problems of Growth Why is profitable growth so hard to achieve and sustain Most executives manage their companies as if the solution to that problem lies in the external environment find an attractive market formulate the right strategy win new customers But when Bain Company's Chris Zook and James Allen authors of the bestselling Profit from the Core researched this question they found that when companies fail to achieve their growth targets 90 percent of the time the root causes are internal not external increasing distance from the front lines loss of accountability proliferating processes and bureaucracy to name only a few What's more companies experience a set of predictable internal crises at predictable stages as they grow Even for healthy companies these crises if not managed properly stifle the ability to grow further and can actively lead to decline The key insight from Zook and Allen's research is that managing these choke points requires a founder's mentality behaviors typically embodied by a bold ambitious founder to restore speed focus and connection to customers An insurgent's clear mission and purpose An unambiguous owner mindset A relentless obsession with the front line Based on the authors decade long study of companies in more than forty countries The Founder's Mentality demonstrates the strong relationship between these three traits in companies of all kinds not just start ups and their ability to sustain performance Through rich analysis and inspiring examples this book shows how any leader not only a founder can instill and leverage a founder's mentality throughout their organization and find lasting profitable growth

The book delves into Founders At Work Founders At Work. Founders At Work Founders At Work is a vital topic that must be grasped by everyone, from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Founders At Work Founders At Work, encompassing both the fundamentals and more intricate discussions.

1. The book is structured into several chapters, namely:
 - Chapter 1: Introduction to Founders At Work Founders At Work
 - Chapter 2: Essential Elements of Founders At Work Founders At Work
 - Chapter 3: Founders At Work Founders At Work in Everyday Life
 - Chapter 4: Founders At Work Founders At Work in Specific Contexts
 - Chapter 5: Conclusion
2. In chapter 1, this book will provide an overview of Founders At Work Founders At Work. The first chapter will explore what Founders At Work Founders At Work is, why Founders At Work Founders At Work is vital, and how to effectively learn about Founders At Work Founders At Work.
3. In chapter 2, the author will delve into the foundational concepts of Founders At Work Founders At Work. The second chapter will elucidate the essential principles that need to be understood to grasp Founders At Work Founders At Work in its entirety.
4. In chapter 3, the author will examine the practical applications of Founders At Work Founders At Work in daily life. This chapter will showcase real-world examples of how Founders At Work Founders At Work can be effectively utilized in everyday scenarios.
5. In chapter 4, this book will scrutinize the relevance of Founders At Work Founders At Work in specific contexts. The fourth chapter will explore how Founders At Work Founders At Work is applied in specialized fields, such as education, business, and technology.
6. In chapter 5, this book will draw a conclusion about Founders At Work Founders At Work. The final chapter will summarize the key points that have been discussed throughout the book.

The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Founders At Work Founders At Work.

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Table of Contents Founders At Work Founders At Work

1. Understanding the eBook Founders At Work Founders At Work
 - The Rise of Digital Reading Founders At Work Founders At Work
 - Advantages of eBooks Over Traditional Books
2. Identifying Founders At Work Founders At Work
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Founders At Work Founders At Work
 - User-Friendly Interface
4. Exploring eBook Recommendations from Founders At Work Founders At Work
 - Personalized Recommendations
 - Founders At Work Founders At Work User Reviews and Ratings
 - Founders At Work Founders At Work and Bestseller Lists
5. Accessing Founders At Work Founders At Work Free and Paid eBooks
 - Founders At Work Founders At Work Public Domain eBooks
 - Founders At Work Founders At Work eBook Subscription Services
 - Founders At Work Founders At Work Budget-Friendly Options
6. Navigating Founders At Work Founders At Work eBook Formats
 - ePub, PDF, MOBI, and More
 - Founders At Work Founders At Work Compatibility with Devices
 - Founders At Work Founders At Work Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Founders At Work Founders At Work
 - Highlighting and Note-Taking Founders At Work Founders At Work
 - Interactive Elements Founders At Work Founders At Work

8. Staying Engaged with Founders At Work Founders At Work
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Founders At Work Founders At Work
9. Balancing eBooks and Physical Books Founders At Work Founders At Work
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Founders At Work Founders At Work
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Founders At Work Founders At Work
 - Setting Reading Goals Founders At Work Founders At Work
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Founders At Work Founders At Work
 - Fact-Checking eBook Content of Founders At Work Founders At Work
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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