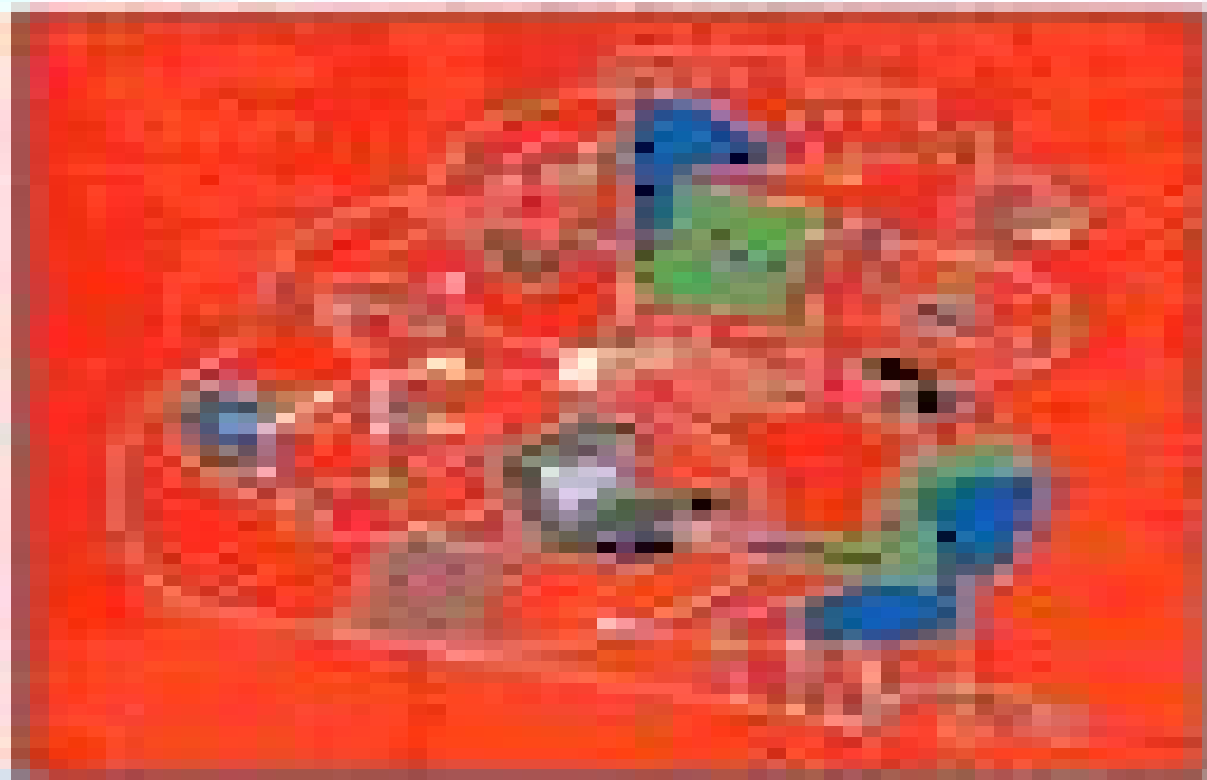


CREATING AND CAPTURING VALUE

Perspectives and Cases
on Electronic Commerce



Creating And Capturing Value Perspectives And Cases On Electronic Commerce

Julia Schneider



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Wie Creating and Capturing Value Garth Saloner, A Michael Spence, 2002-08-08 This book on electronic commerce is divided into two parts Perspectives provides an overview of these important issues in electronic commerce Cases written under the supervision of Stanford faculty provide real world insight **Creating and Capturing Value** Garth Saloner, A. Michael Spence, 2002 The Stanford cases are written from the perspective of Silicon Valley the heart of the e commerce revolution Authors are very involved in e commerce companies providing exceptional real world application and relevance

Value Creation from E-Business Models Wendy Currie, 2004-08-21 Value Creation from E Business Models provides a thorough analysis of what constitutes an e business model Unlike many e business books available this text draws together theoretical and empirical contributions from leading academic scholars in the field of management information systems Divided into four parts E Business Models and Taxonomies E Business Markets E Business Customer Performance Measurement and E Business Vendor Applications and Services this book is the critical dissection of E Business that today s academic community needs World class academic contributors brought together in one volume Demonstrates that there are e business models which create value for customers and vendors alike Learn from the lessons of the past five years in developing and implementing e business models Electronic Commerce: Concepts, Methodologies, Tools, and Applications

Becker, Annie, 2007-12-31 Compiles top research from the world s leading experts on many topics related to electronic commerce Covers topics including mobile commerce virtual enterprises business to business applications Web services and enterprise methodologies **eBusiness & eCommerce** Andreas Meier, Henrik Stormer, 2009-04-03 This textbook focuses on the members of the digital value chain of eBusiness and eCommerce and dedicates a separate chapter to each member part eProducts it is also suitable for executives project leaders and company experts who deal with the digital value chain

The Oxford Handbook of the Digital Economy Martin Peitz, Joel Waldfogel, 2012-08-06 The economic analysis of the digital economy has been a rapidly developing research area for more than a decade Through authoritative examination by leading scholars this handbook takes a closer look at particular industries business practices and policy issues associated with the digital industry The volume offers an up to date account of key topics discusses open questions and provides guidance for future research It offers a blend of theoretical and empirical works that are central to understanding the digital economy The chapters are presented in four sections corresponding with four broad themes 1 infrastructure standards and platforms 2 the transformation of selling encompassing both the transformation of traditional selling and new widespread application of tools such as auctions 3 user generated content and 4 threats in the new digital environment The first section covers infrastructure standards and various platform industries that rely heavily on recent developments in electronic data storage and transmission including software video games payment systems mobile telecommunications and B2B commerce The second section takes account of the reduced costs of online retailing that threatens offline retailers widespread

availability of information as it affects pricing and advertising digital technology as it allows the widespread employment of novel price and non price strategies bundling price discrimination and auctions The third section addresses the emergent phenomenon of user generated content on the Internet including the functioning of social networks and open source The fourth section discusses threats arising from digitization and the Internet namely digital piracy privacy and security concerns

Encyclopedia of Business Ethics and Society Robert W. Kolb,2008 This encyclopedia spans the relationships among business ethics and society with an emphasis on business ethics and the role of business in society The SAGE Encyclopedia of Business Ethics and Society Robert W. Kolb,2018-03-27 Spans the relationships among business ethics and society by including numerous entries that feature broad coverage of corporate social responsibility the obligation of companies to various stakeholder groups the contribution of business to society and culture and the relationship between organizations and the quality of the environment Information Technology and Economic Development Kurihara, Yutaka,Takaya, Sadayoshi,Harui, Hisashi,Kamae, Hiroshi,2007-07-30 Examines the impact IT has on politics education sociology and technology Focuses on the benefits of IT for developing countries whose problems must be solved and obstacles overcome in order to further IT advancement **Information Technology for Management: Current**

Research and Future Directions Ewa Ziemba,2020-03-10 This book constitutes extended selected papers from the 17th Conference on Advanced Information Technologies for Management AITM 2019 and the 14th Conference on Information Systems Management ISM 2019 held as part of the Federated Conference on Computer Science and Information Systems FedCSIS which took place in Leipzig Germany in September 2019 The total of 7 full and 6 short papers presented in this volume were carefully reviewed and selected from a total of 45 submissions The papers selected to be included in this book contribute to the understanding of relevant trends of current research on and future directions of information technology for management in business and public organizations They were organized in topical sections named information technology assessment for future development methods and models for designing information technology and aspects of implementing information technology *Thought Leadership in Advancing International Business Research* Arie Y. Lewin,S. Tamer Cavusgil,G. Tomas M. Hult,David A. Griffith,2008-08-20 This volume is devoted to those areas that can advance our understanding of international business It contains contributions from intellectual leaders of the field using cutting edge research to explore frontier topics in international business and to look at where international business is going

Intelligent Enterprises of the 21st Century Jatinder N. D. Gupta,Sushil Kumar Sharma,2004-01-01 This work brings together knowledge from many parts of the world to provide theoretical and applied concepts methodologies and techniques that help diffuse skills required to create intelligent enterprises of the 21st century for gaining sustainable competitive advantage in a global environment **The Industrial Dynamics of the New Digital Economy** Jens Frøslev Christensen,Peter Maskell,2003-01-01 this is a stimulating collection that advances thinking on the post bust digital economy

in a measured and scholarly approach The book should be read by those interested in ICT industry dynamics and how a remarkable historical snapshot is starting to be understood Jonathan Sapsed Technovation I commend this book in the spirit of Keith Pavitt to all those who wish to understand to appreciate and to criticize the New Economy which now engulfs all our lives From the foreword by Christopher Freeman Science and Technology Policy Research SPRU University of Sussex UK and Maastricht University The Netherlands This book investigates the implications of digital technologies on the industrial and business dynamics of modern economies In depth studies analyse how deep rooted work practices of the Old Economy have been dramatically challenged when confronted with the entrepreneurial wave of the New Economy

Organizational Advancements through Enterprise Information Systems: Emerging Applications and Developments Gunasekaran, Angappa, Shea, Timothy, 2009-11-30 This book provides a comprehensive assessment of the latest developments in the EIS revolution including Enterprise Resource Planning ERP adoption the integration of enterprise systems personalized ERP and the Semantic Web and ideas and solutions for the future of the global enterprise Provided by publisher

The Selling of 9/11 D. Heller, 2016-09-23 The Selling of 9 11 argues that the marketing and commodification of the terrorist attacks of September 11 2001 reveal the contradictory processes by which consumers in the United States and around the world use communicate and construct national identity and their sense of national belonging through cultural and symbolic goods Contributors illuminate these processes and make important connections between myths of nation practices of mourning theories of trauma and the politics of post 9 11 consumer culture Their essays take critical stock of the role that consumer goods media and press outlets commercial advertising marketers and corporate public relations have played in shaping cultural memory of a national tragedy

Nobodies to Somebodies Peter Han, 2005 Draws on the lessons learned by the author in his quest to discover how professionals find long term meaning in their work identifying fourteen key value systems as imparted by such figures as former senator Bill Bradley actor John Lithgow writer Tom Clancy and others

Electronic Commerce 2004 Efraim Turban, 2004 Electronic Commerce 2004 describes the essentials of electronic commerce how it is being conducted and managed as well as assessing its major opportunities limitations issues and risks It is a clear simple well organized book and provides all the basic definitions as well as logical support Using extensive vivid examples from large corporations small businesses government and not for profit agencies from all over the world it makes the concepts presented come alive for readers Beginning with a comprehensive introduction to E commerce the book explores internet marketing B2B and C commerce E marketplaces and internet consumerism E government mobile commerce auctions security electronic payment systems and strategy and implementation to launch a successful E commerce business Written by experienced authors who are well versed in real world practices this book will prove invaluable for managers and professional people in any functional area of business as well as those in government education health services and other areas that can benefit from a knowledge of e commerce

Planning for Information Systems William R. King, 2015-03-12

Edited by one of the best known and most widely respected figures in the field Planning for Information Systems is a comprehensive single source overview of the myriad ideas and processes that are identified with IS planning While many chapters deal with high level strategic planning the book gives equal attention to on the ground planning issues Part I Key Concepts of IS Planning focuses on how IS planning has evolved over the years business IS strategic alignment and the role of dynamic organizational capabilities in leveraging IS competencies Part II The Organizational IS Planning Process describes IS planning in terms of critical success factors and includes a knowledge based view of IS planning a practical assessment of strategic alignment the IT budgeting process the search for an optimal level of IS strategic planning and the role of organizational learning in IS planning Part III IS Investment Planning deals with predicting the value that an IS project may have a rational expectations approach to assessing project payoffs assessing the social costs and benefits of projects an options based approach to managing project risks planning for project teams and the moderating effects of coordinated planning Part IV Goals and Outcomes of IS Planning considers information strategy as a goal and or outcome of IS planning IT infrastructure as a goal or outcome competitive advantage as a goal or outcome e process partnership chains and planning successful Internet based projects

IT Innovation for Adaptability and Competitiveness Brian Fitzgerald,Eleanor Wynn,2008-11-16 IT Innovation for Adaptability and Competitiveness addresses the topic of IT innovations that can further an organization s ability to adapt and be competitive Thus we address the problem at an earlier starting point that is the emergence of something innovative in an organization applied to that organization and its process of being diffused and accepted internally Topics covered in the book include The role of IT in organizational innovation Innovating systems development process Assessing innovation drivers Innovation adoption New environments new innovation practices This volume contains the edited proceedings of the Seventh Working Conference on IT Innovation for Adaptability and Competitiveness which was sponsored by the International Federation for Information Processing IFIP Working Group 8.6 and held at Intel Corporation Leixlip Ireland in May/June 2004

Mobile and Wireless Technologies 2016 Kuinam J Kim,Naruemon Wattanapongsakorn,Nikolai Joukov,2016-05-07 This book presents the peer reviewed contributions of ICMWT2016 an international conference devoted to mobile and wireless technology Researchers and professionals from academia and industry met to discuss the cutting edge developments in the field The book includes papers on mobile and wireless networks the increasingly important security issues data management as well as the latest developments in mobile software development

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